



**Pakistan Tanners
Association**

**Annual
Report**
2019-20



Hussain Leather Craft

Handling Leather Carefully

HLC specializes in all types of leather for footwear, hand bags & garment

**We proud
ourselves
for prompt
deliveries
while ensuring
excellent quality**



Hussain Leather is vigorously committed from its inception with strict compliance of highest standard in terms of water conversation, emission protection and waste water management mechanism. Our best quality leather in all sorts is produced in compliance with all essential allied leather segements particulary REACH. The production is highly equipped with all latest installed machines capacity to enable to make the leather from raw to finished with innovations upto the international standards to meet the foreign buyers/customers demands with satisfaction.

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Tannery

Plot #21& 28, Sector 7-A, Korangi Industrial Area,
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ANNUAL REPORT 2019-2020



Pakistan Tanners Association (Central)

Prepared by

Shaikh Afzal Hussain
Chairman, PTA (Central)

Mr. Fazalur Rehman Sheikh
Chairman, PTA (Northern Zone)

Mr. Muhammad Shafi
Chairman, PTA (Southern Zone)

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Dr. Arif Alvi



President
of the Islamic Republic of Pakistan

Message from



Dr. Arif Alvi
President

of The Islamic Republic of Pakistan

I would like to felicitate Pakistan Tanners Association (PTA) for publication its Annual Report for the year 2019-2020 highlighting all the major activities, salient features and achievements of the Association.

The tanning industry of Pakistan is indeed of great importance because it provides finished leather for manufacturing of value added leather products which is one of the major components of our export mix apart from it to export best innovative articles of finished leather of all sorts with considerable price for yielding the precious foreign exchange for the country.

I hope that all the stakeholders of this industry will continue to strive hard despite COVID-19 crisis for enhancing the quality of value added Leather & Leather Products. It is equally important to participate in the International Exhibitions after ease of COVID-19 pandemic in all over the world and to gain greater access to world markets.

I would like to congratulate the Chairman and Members of the Association for their dedication and continued efforts for the development and betterment of the leather industry as well their solidarity during the lockdown period due to outbreak of Corona Virus. I wish you all success in future.

Imran Khan



Prime Minister
of The Islamic Republic of Pakistan

Message from



Imran Khan

Prime Minister

of The Islamic Republic of Pakistan

It is verily an occasion to congratulate Pakistan Tanners Association (PTA) for bringing out its Annual Report depicting salient activities of the association for the year 2019-2020.

Indeed the tanning industry of Pakistan is the mother industry which acts as an engine growth providing finest quality of innovative value added finished leather of all sorts and impressive leather products for boosting exports aimed at invigorating economy of Pakistan. The leather industry is the second largest Industry after the textile is contributing its share of about 3.5% of export earnings of the country.

I really pay tribute to leather stakeholders for their cooperation and continued struggle for boosting country's export during hard days due to COVID-19 pandemic which was badly affecting economic growth.

It is a great sign of satisfaction that the leather sector Industry which had registered export of US\$ 765.24 million in the preceding year July-June 2019-20 its exports have again started bouncing back after negative trends due to Corona crisis globally for about three months and export of Leather sector now jump in July-2020 by 9.33%.

In view of above, the Government has devised a strategy to facilitate the leather sector industry in these difficult economic times and has announced reduction in tariff for Leather Sector Industry among others in the budget to set the country's exports on the path of sustainable economic growth.

I once again congratulate PTA on publishing this Annual Report and wish its members success in their future endeavors.

Message from



Abdul Razak Dawood
Adviser for Commerce and Investment
Ministry of Commerce



It gives me immense pleasure to extend my heartiest congratulation to Pakistan Tanners Association on publication of its Annual Report for the year 2019-20 highlighting all the major activities and achievements of the Association.

I acknowledge the efforts of exporters of Leather Industry who are contributing towards promotion of country's exports despite bad impact of COVID-19 crisis on Pakistan's exports and world's economy as well. Almost 95% of Pakistan's Leather exports are directed to the Countries most affected by the Corona Virus i.e. China, UK, US, France, Italy, Spain and Germany.

The leather industry is one of the important and major industries of the country having status of "Export Oriented Industry" and contributing its share to country's exports. We feel really proud that Pakistan is producing World best value added Finished Leather with innovations after Italy despite limited resources.

It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential, capacity for further growth, up-gradation/value-addition and innovation to expand its exports steadily.

I wish historical Leather Industry resounding success in future.

Message from



Dr. Abdul Hafeez Shaikh
Advisor to PM on Finance and Revenue,
Ministry of Finance



I take the opportunity to felicitate Pakistan Tanners Association (PTA) for publication of a comprehensive Annual Report for the year 2019-20 highlighting major activities performed by the association. PTA, a premier trade association of the country is also among the best managed Trade Associations of Pakistan.

Leather Sector is a core sector of Pakistan's exports and their contribution in the total exports of the country is second after the textile sector. Unfortunately, due to outbreak of Corona Virus Pandemic, the value added Leather Industry being an export oriented industry, was facing a double whammy on both demand and supply but I hope the exporters of leather industry will continue to strive for enhancing the quality of the finished leather to boost its export and to sit-a-side of the worsen impact of COVID-19 on the economy.

I also hope that the persistent efforts of the tanners combined with the Government support will enable this sector move up the sophistication ladder and overcome the challenges both local and International level.

I once again congratulate PTA on publishing this annual report and wish its members success in their future endeavors.

Message from



Arif Ahmed Khan

Chief Executive

Trade Development Authority of Pakistan



It is a pleasure to learn that the Pakistan Tanners Association is going to publish a comprehensive Annual Report for the year 2019-20, highlighting all the major activities and the achievements of the Association along with interesting insights into the industry.

The Leather Industry of Pakistan is progressing as the second largest value-added industry in terms of foreign exchange earnings. This sector has exhibited a healthy development in past years, both in terms of quantum export growth and value addition.

Export receipts of leather items registered USD707.94 million during July-June 2019-20, it has much higher potential to improve the export value through enhancing quality of the existing items and by further diversification of its products. Nonetheless, the sector is already playing a significant role in contributing towards export promotion of the country, despite the global economic crisis amid COVID-19 Pandemic.

Trade Development Authority of Pakistan offers its profound felicitation to the Chairman and members of the PTA for their contribution in strengthening Pakistan's exports and hopes that the Association will continue to play its due role in the export growth of the country.

In the end, I would like to appreciate the efforts of the Association in running their affairs in a professional manner and express my sincere gratitude to all leather sector stakeholders for their contribution towards the country's economic well-being.

I wish leather industry resounding success in its future endeavors.

Message from



Dr. Reza Baqir
Governor
State Bank of Pakistan



It is delighted to know that the Pakistan Tanners Association is publishing its Annual Report for the year 2019-2020 containing inter-alia prominent activities of the Association.

Leather Industry is one of the major players in country's exports, and an important contributor to economic growth and employment. More importantly, this industry makes the second largest contribution to foreign exchange earnings after textiles. PTA is therefore expected not only to focus on enhancing quality, but also to diversify products range to include high value-added Finished Leather and Leather products to increase its share in international markets.

I acknowledge the untiring efforts of the leather stakeholders as they played their due role in strengthening country's exports during the unprecedented challenge of COVID-19 crisis. The SBP has taken serious preventive and facilitative measures and also announced supported loans etc. for easing their business constraints so that exporters can continue keep their production and to save the employment of the downtrodden of the society.

I would like to congratulate the Chairman and Members of the Executive Committee for publication of the comprehensive Annual Report as usual and wish the Association all the success in the days to come.

Shaikh Afzal Hussain



Chairman
Pakistan Tanners Association

Message from



Shaikh Afzal Hussain

Chairman

Pakistan Tanners Association

Leather Industry is one of the pioneer sectors in the economy of Pakistan and enjoying 2nd export oriented industry status within the country after the Textile, which is playing a pivotal role in strengthening country's economy & exports and striving hard with all vigorous efforts specially keeping positive image of Pakistan world-wide by organizing Local & International Fairs & Exhibitions of Leather for the promotion & participation of its country wide members in a befitting manner.

While the beginning of 2020 has become quite difficult for the whole world and especially for Pakistan, because of the COVID-19 pandemic that badly affected the economy of Pakistan as well as this vital 95% export oriented Leather Industry which was in severe crisis due to COVID-19. International Markets for Finished Leather particularly America, Europe and Far East have closed their import operations, which were ultimately hurt the export activities of Pakistan with declining trend in exports for certain period.

Nevertheless, Pakistan fought the pandemic with resilience and zeal implementing the lock down in the very beginning of the crisis from March 2020 and adhered to SOP framed by Government with its letter & spirit with courage and dignity to defeat the virus impact.

With the blessing of Almighty Allah, now the business activities are restored with standard SOP and country-wide lock-down eased to maximum, the export of Pakistan is on right track showing steady growth to arrest the declining trend on priority with required pace of acceleration of exports ,which is comparably better than the other countries despite the fact that COVID-19 resulted in lockdown of all provinces of Pakistan for about 4-5 months.

Despite the COVID-19 crisis, Pakistani Leather is recognized classic in quality worldwide and Pakistan's Leather Industry is also commemorated as one of the World Class Leather Industries. Our potential member manufacturers & exporters, despite several hurdles, are making all out endeavor towards value addition immaculately to attract the end users aboard. However, with the changing pattern, fashion and designs of leather and leather products globally we acutely need to adopt latest technology and skill development with adoption of more scientific techniques in producing innovative leather articles for which we desperately need support from the Government, which is inevitable to be competitive in the international market for the desired goals. We rest assure with firm confidence to increase the exports which could be around 40% to 50% in the upcoming financial year(s), if the following real bottlenecks with essential tools for facilitation with effective level playing field in comparison with neighbor competitors like India, Bangladesh & China are addressed, removed & offered by the Government :

- Inclusion of Dyed/Finished Leather in the DLTL Scheme 2018-2021 with retrospective effect without incremental obligation.
- Removal of irrational duties/taxes such as ACD, AGST on import of remaining basic tanning Chemicals, Machinery & raw material for leather industry, which would enable to reduce the product cost which is already exorbitant in comparison with neighbor competitors.
- Issuance of revised SRO 578(I)/2016 dated 1st July'2016 for the import of 24-Tanning Machineries with 50% grant upto Limit of Rs. 10 Million to produce best quality leather for fashion articles as demanded by foreign buyers and famous brands.
- To allow 75% Matching grant for setting-up of Effluent Treatment Plants in individual tanneries.
- To allow Government subsidy on Int'l Lab testing for Leather.
- Allocation of Pak Rs.300 Million required for Air Freight subsidy on exorbitant charges during covid-19 effective from March'2020 to Nov'2020.
- To allocate Pak Rs.133 Million for the Government subsidy for participation in Int'l Leather Fairs thru EDF for which comprehensive proposal has been submitted to EDF/MOC.

I heartily wish leather industry would progress rapidly with steady growth in future with the required incentives.

We deal in all kinds of Leather & Leather Garments

Leather is Made by Chemistry
 Sold by Physics
 Understood by Structure

Introduction

HMB Tanneries (Pvt) Ltd. Was incorporated in 1986 and now is one of the most recognized name in leather Insustry. Tannery is located at G.T. Road Muridke, 23k.m. from Lahore having total AREA of 15 Acres and is equipped with most modern Machinery and highly skilled manpower enabling this Organization to be mentioned for Quality in Leather & Leather Products

Production

Our main production is in cow and Buffalo and presently we are producing

Aniline, Semi Aniline

Glazed, Pull Ups

Burnishable, Nappas

But we are also introducing different new articles from time to time which are the result of our deep commitment to **RESEARCH & DEVELOPMENT.**

Now with the grace of **GOD** (ALMIGHTY) we have annual capacity of 15 million SQ. Feet in finish leather.



HMB TANNERIES (Pvt) LTD.

With all these achievements,
we are still looking
forward for high scores & of course distinction.

Tannery:

23 k.m. G.T. Road,
Muridke

Tel: (92-42) 37980090, 37981357,
37981523, 37981780

Fax: (92-42) 37980296

E-mail: hmbtanneries@gmail.com,
hmbharoon@gmail.com.

Website : www.hmbtanneries.com



ELECTIONS OF THE CHAIRMAN, Senior Vice Chairman and Vice Chairman *Pakistan Tanners Association For the year 2019-2020*

held simultaneously in PTA-Central Office, Karachi and
PTA-Northern Zone Office, Lahore Via Video Link



Newly elected Chairman, PTA (Central), Sh. Afzal Hussain (2R) and Mr. Muhammad Shafi, Vice Chairman, PTA (Central) (3R) snapped with immediate Past Chairman, Mr. Agha Saiddain (R), Mr. Gulzar Firoz, Sr. Member, PTA and Mr. Farooq Ahmed, V/C (PTA SZ) after their elections



Mr. Gulzar Firoz, Senior Member PTA alongwith other members garlanding newly elected Vice Chairman, PTA (Central) Mr. Muhammad Shafi



Members snapped with the newly elected Chairman, PTA (Central), Sh. Afzal Hussain, Vice Chairman, Mr. Muhammad Shafi for the year 2019-2020 and immediate Past Chairman, Mr. Agha Saiddain (C) in PTA (Central Office), Karachi.

CENTRAL EXECUTIVE COMMITTEE OF PAKISTAN TANNERS ASSOCIATION FOR THE YEAR 2019-2020

S/No. Office Bearers

01	Sh. Afzal Hussain (M/s. Hussain Leather Craft, Karachi)	Chairman
02	Mr. Fazalur Rehman Sheikh (M/s. Rehman Brothers & Co., Kasur)	Senior Vice Chairman
03	Mr. Muhammad Shafi (M/s. Mateen Brothers, Karachi)	Vice Chairman

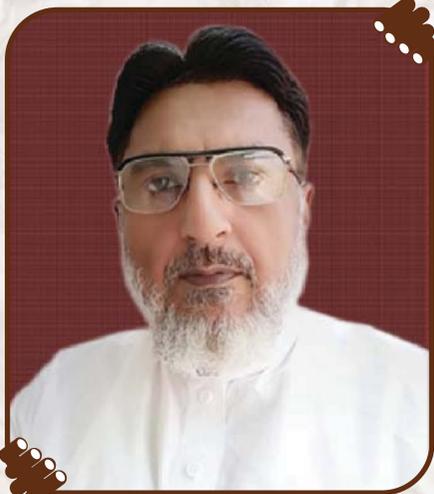
MEMBERS, CENTRAL EXECUTIVE COMMITTEE (ALPHABETICALLY)

01.	Mr. Amjad Hafeez	<i>M/s. Muhammad Shafi Tanneries (Pvt) Ltd, Karachi.</i>
02.	Mr. Anjum Zafar	<i>M/s. Eastern Leather Company (Pvt) Ltd., Lahore.</i>
03.	Mr. Azam Malik	<i>M/s. Leathertex Glovings (Pvt) Ltd., Lahore</i>
04.	Mr. Danish Naseem	<i>M/s. MIMA Leather (Pvt) Ltd., Karachi.</i>
05.	Mr. Kamran Habib	<i>M/s. Pelle Classics, Karachi.</i>
06.	Mr. Muhammad Shahid	<i>M/s. Star Leather Industries (Pvt) Ltd., Karachi.</i>
07.	Mr. Muttaher Shafique Pasari	<i>M/s. Pasari ORG., Lahore.</i>
08.	Mr. Naeem Akhtar	<i>M/s. H. Sadar Ali Akhtar Ali (Pvt) Ltd., Lahore.</i>
09.	Mr. Naveed Ahmed	<i>M/s. Pioneer International, Karachi.</i>
10.	Mr. Tahir Mushtaq	<i>M/s. Tauheed International (Pvt) Ltd., Karachi.</i>
11.	Mr. Tanveer Aslam Chawla	<i>M/s. Chawla Tanneries (Pvt) Ltd., Kasur.</i>
12.	Kh. Muhammad Mehr Ali	<i>M/s. Khawaja Tanneries (Pvt) Ltd., Multan.</i>
13.	Sheikh Muhammad Shafi	<i>M/s. Pan Asia International, Lahore.</i>

**CENTRAL EXECUTIVE COMMITTEE OF PTA
FOR THE YEAR 2019-2020**



Sh. Afzal Hussain
Chairman



Fazalur Rehman Sheikh
Senior Vice Chairman



Muhammad Shafi
Vice Chairman

MEMBERS, CENTRAL EXECUTIVE COMMITTEE (2019-2020)



Amjad Hafiz



Anjum Zafar



Azam Malik



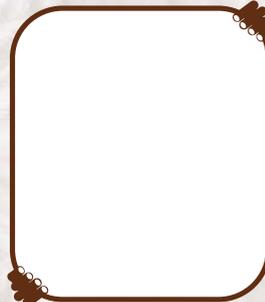
Danish Naseem



Kamran Habib



Muhammad Shahid



Muttaher Shafique Pasari



Naeem Akhtar



Naveed Ahmed



Tahir Mushtaq



Tanveer Aslam Chawla



Kh. Muhammad Mehr Ali



Sheikh Muhammad Shafi

STANDING COMMITTEES OF PTA (CENTRAL) FOR THE YEAR 2019-2020

Following Central Standing Committees were constituted during the year 2019-2020 with the approval of the Central Executive Committee, PTA:

S/No.	Standing-Committees	Chairmen
01.	Finance & Administration Standing Committee	Sh. Afzal Hussain
02.	Human Resources Committee	Sh. Afzal Hussain
03.	Import Customs Affairs Standing Committee	Sh. Afzal Hussain
04.	Export and Taxes Standing Committee	Mr. S. Anjum Zafar
05.	International Fairs & Delegations Standing Committee	Mr. Amanullah Aftab
06.	Steering Committee for Pakistan Mega Leather Show	Mr. Muhammad Musaddiq
07.	Diplomatic Affairs Standing Committee	Mr. Gulzar Firoz
08.	Rate / Hides & Skins Improvement Standing Committee	Mr. Agha Saiddain



PTA'S CENTRAL STANDING COMMITTEES FOR THE YEAR 2019-2020



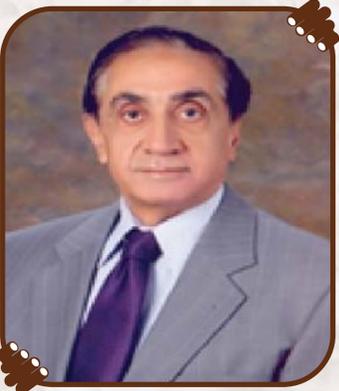
Sh. Afzal Hussain
Chairman Finance &
Administration S/C,
Human Resources Committee
Import/Customs Affairs S/C



S. Anjum Zafar
Chairman
Export & Taxes S/C



Muhammad Musaddiq
Convener
Steering Committee for
Pakistan Mega Leather Show



Gulzar Firoz
Chairman
Diplomatic Affairs
Standing Committee



Agha Saiddain
Chairman
Rates / Hides & Skins
Improvement
Standing Committee



Amanullah Aftab
Chairman
Int'l Fairs & Delegations
Standing Committee



PRESENTATION OF ANNUAL REPORT OF THE CENTRAL EXECUTIVE COMMITTEE 2019-2020 BY SHEIKH AFZAL HUSSAIN CHAIRMAN PAKISTAN TANNERS ASSOCIATION

It is certainly an honour and privilege having been bestowed upon me by being elected unanimously as Chairman of Pakistan Tanners Association (Central) for the year 2019-2020 first time and confidence of PTA members reposed in me to lead the Association in the best interest of PTA members and Leather Industry as well.

As Chairman, Pakistan Tanners Association, I take the opportunity of presenting the Annual Report containing the salient activities and performance of the outgoing Central Executive Committee on the conclusion of my term of Chairmanship for the year 2019-2020 in pursuance of Article 40(b)(ii) of the Memorandum and Articles of Association of Pakistan Tanners Association duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013 and by the Securities Exchange Commission of Pakistan (SECP).

At the very outset I would like to acknowledge the support and cooperation which I received from the entire Central Executive Committee and in particular Senior Vice Chairman, Mr. Fazalur Rehman Sheikh and Vice Chairman, Mr. Muhammad Shafi for their valuable advices and timely support despite difficult time experienced during COVID-19 pandemic and its impact on our industry consisting 9-months from March-November 2020. As a result, our members facing the COVID-19 Crisis and subsequently lockdown hit the export of Leather Industry worsen.

I would like to thank and acknowledge the support of all my colleagues Mr. Anjum Zafar, Mr. Amjad Hafeez, Mr. Kamran Habib, Kh. Muhammad Mehr Ali, Mr. Azam Malik, Mr. Danish Naseem, Mr. Naeem Akhtar, Mr. Tanveer Aslam Chawla, Mr. Muhammad Shahid, Mr. Naveed Ahmed, Mr. Tahir Mushtaq, Sheikh Muhammad Shafi and Mr. Muttaher Shafique Pasari, Members Central Executive Committee for the year 2019-2020 for their participation in the CEC meetings and for taking interest in resolving PTA's issues more enthusiastically and their cooperation for the betterment of leather industry highly appreciated.

I would also like to thank Mr. Muhammad Musaddiq for his remarkable efforts for organizing 6th Pakistan Mega Leather Show-2020 consecutively at Lahore in January'2020 successfully, I appreciate the good gesture and support of Mr. Agha Saiddain in taking the affairs of the Association, participating in various high-level meetings at Islamabad and his cooperation in organizing PMLS-2020 from its inception, Mr. Amanullah Aftab for holding International Fairs in befitting manners as well as facilitating members' participation in the approved Int'l Leather Fairs & Exhibitions organized in different countries and actively tackling issues with TDAP especially for releasing subsidy in favour of PTA member participants in various international fairs as allocated by TDAP to PTA

I heartily thank all other members who despite being non-CEC members Mr.Mansoor Iqbal, Mr.Gulzar Firoz, Mr.Hamid Arshad Zahur, Mr.Khurshid Alam, Mr. Shahid Usman, Mr. Ejaz Ahmed Sheikh, Mr. Aziz Ahmed, Sh. Saqib Saeed Masood, Mr. Rehan Sheikh Hannan, Mr. Abdul Salam, Mr. Badre Alam, Mr. Nasir Anwar, Mr.Muhammad Naim Shaikh, Mr. Muhammad Tayyab and Mr. Muhammad Zaheer for extending their full cooperation by favouring the Association with their genuine visions, valued suggestions and time devotion to resolve different issues/problems pertaining to the leather industry.

During my tenure I and my colleagues took-up various core issues with the Ministry of Commerce, FBR at Islamabad and TDAP at Karachi and persistently followed-up each issue. I thankful Mr. Anjum Zafar and Mr. Agha Saiddain who supported me at every forum and spared their precious time for participating in Various meetings and in particular visits to Islamabad accompanied with me in the best interest of the member exporters to resolve leather industry's issues.

I also acknowledge and appreciate the members who participated in the CEC meetings as well as at high-level meetings on my request held with the President of Pakistan, Ministry of Commerce and FBR at Islamabad and various Government Officials at Lahore and Karachi. They spared their precious time with their valuable views and suggestions to boost export of leather industry and toiled to draw government attention towards numerous issues & impediments of the value added export oriented industry of the country.

My Vision

From my first day of assuming charge of the Association on 1st October'2019, I studied all the important existing and pending issues of the Leather Industry left during the end of the tenure of my immediate predecessor, Mr. Agha Saiddain which helped me a lot to find out a clear cut strategy how to tackle our members' genuine problems at all Government fora for redressal drastically and for further development of dwindling Leather Industry.

First, I streamlined all the issues being faced by the tanning industry and sent comprehensive presentations to President of Pakistan, Prime Minister of Pakistan, Chief of Army Staff, Ministry of Commerce, Federal Board of Revenue, Trade Development Authority of Pakistan, IOCO and SBP for their pragmatic favourable consideration for the up-lift of leather Industry. Inviting immediate attention for resolution of 2nd Biggest export oriented Leather Industry facing severe crisis, to enable this productive industry to play its pivotal role for promotion of exports to yield more sizeable foreign exchange for the country.

I also invited attention of the Government towards the continuous declining trend in export of Leather sector as well as by describing detail reasons at various fora for the downfall in Leather Exports alongwith suggestions for remedies.

I took-up the following core issues on top priority with the concerned government authorities i.e.:-

CORE ISSUES OF LEATHER INDUSTRY

1. Reinstate the Zero Rated Status for Leather Sector of Pakistan as earlier allowed to 5-export oriented sectors with immediate effect along with the restoration of SRO # 1125, which was revoked earlier by the Government OTHERWISE to consider the reduction of Sales Tax from 17% to 5% atleast for Leather Sector of Pakistan, which is 95% export oriented sector of the country.
2. To include “Dyed/Finished Leather” having H.S. codes # 4107.1200 / 4107.9200 / 4107.9100 / 4112.000 / 4113.9000 & 4113.1000 in the new DLT Scheme notified vide SRO # 711(I)/2018 dated 08.06.2018.
3. To issue revised SRO # 578(I)/2016 dated 01.07.2016 by notifying for import of 24-Tanning Machines with due Government subsidy.
4. To declare Hides & Skins as “Agricultural Produce” for exemption from levy of Withholding Tax.
5. To allow Duty Free Import of Basic Raw Materials i) Raw Hides & Skins ii) Tanning Chemicals iii) Tanning Machines.
6. To remove 2% ACD on basic raw material i.e. Wetblue of Cow & Buffalo imposed through SRO 670(I)/2019 dated 28.06.2019.
7. To remove ACD charging from 2 – 7% on tanning chemicals and tanning machines which ultimately increased the cost of products which rendering our member exporter in- competitive in International market as compared to neighbor competitors countries.
8. To remove 4% Customs Duty on Import of Tanning Machinery.
9. To remove 10% Sales Tax on import of Tanning Machinery OR allow Indemnity Bond of 17% instead of 7% to save our members from cash flow problem.
10. To ensure to incorporate the following H.S. Codes # 4107.1200 / 4107.9200 / 4107.9100 / 4112.000 / 4113.9000 & 4113.1000 of Finished Leather in the list of 313 approved items in the 2nd Phase of Pak-China FTA at Zero Rated Import from Pakistan into China as already approved by MOC.
11. To allow complete withdrawal of Additional Regulatory Duty imposed on import of various basic tanning chemicals vide SRO # 1035(I)/2017 dated 16th October’2017, as the recently issued SRO # 06(I)/2018 dated 03.01.2018 is still imposed at 10%, which needs to be removed on basic tanning Chemicals for Tanning Industry.
12. To allocate already approved 80% fund/subsidy for organizing of 10 International Fairs as was approved by the Advisor to Prime Minister on Commerce during a meeting held on 18.09.2019.
13. Removal of irrational condition of TDAP for 2-times and 5-years participation of PTA’s member exporters in International Fairs from their prescribed Rules & Regulations for International Fairs.

CORE ISSUES OF LEATHER INDUSTRY

14. To implement rates of duty drawback on export of finished leather as originally agreed with IOCO w.e.f. The date of application i.e. 17th May'2012 instead of unilaterally slashing down the rates of DDB for Leather by FBR notified through FBR's SRO 923(I)/2015 dated 8th September'2015.
15. To release sales tax refund /income tax refund /Duty Drawback Claims, restoration of sales tax registration and other issues.
16. To allow an extension for the reduced rate of Power Tariff for Electricity @7.5 cent/Kwh and Gas @US\$6.5/MMBTU to Five Zero Rated Industry including Leather.

Export Performance

I would like to share that the 95% export oriented industry of the country is in severe crisis of COVID-19 outbreaks from mid March 2020 till now, which is, of course, a universal phenomenon and brought severe effects to the leather industry this year in addition to the burning issues as already faced by the exporters of this historical industry.

During the Covid-19 pandemic around 50% to 70%, export orders had been cancelled while the due payments of shipments that were already exported are pending by the Customers and future orders expectation and discussion on finalizing of the business deals have also been jeopardized for cancellation and freight of the shipment has been increased from 3 to 4 times and foreign customers are not willing to share with our member exporters and they are persistently asking for a reduction in price to be around 10 – 20% which is well nigh impossible owing to the increase in the cost of production and Corona Virus outbreaks in the various areas of the country.

Although Covid-19 resulted in a complete lockdown of all Provinces of Pakistan since three months consecutively, the exports performance of Pakistan's Leather Industry which is comparably better than the other countries and stood at US\$ 765.264 Million during the current financial year July-June 2019-2020 showing slight decreased by 9% as compared to the same period of last year.

Despite the discouraging trend in export our potential and genuine member exporters would have played more viable and result oriented role if the Government meted out business friendly treatment with a pragmatic approach to resolve leather industry's issues on priority. The following need Government's urgent attention for accelerating export growth:

- Re-inclusion of Dyed/Finished Leather in the new DLTL Scheme for the year 2018-21 with all related HS Code of Leather.
- To allocate a fund of Pak Rs.300 Million (Approx.) being Air Freight Subsidy@75% of the air freight affected from COVID-19 Pandemic from March-2020 and further expected till December'2020.
- Relaxation of Duty Structure on REMAINING 6 basic Tanning Chemicals for Leather Industry out of total 8 shortlisted already submitted to MOC earlier. It was firmly assured by Advisor to PM numerous orally for ensure inclusion of all 8 H.S. codes, but unfortunately 6 H.S. codes are not entertained out of 8 shortlisted.

- Request for removal of 3% AGST & increased percentage of Income Tax from 2% to 5.5% imposed on Commercial Importers for Leather Industry, who are allied suppliers of the Industry to cater to the needs of the Industry for value addition, resultantly the exporters would be affected severely with increase of production cost, which is already on higher side in comparison with regional competitors.
- Continuation of Regionally Competitive Energy Tariff; 7.5 Cents/Kwh Power, \$6.5/MMBTU for Five Export Oriented Sectors including LEATHER.
- Release of Sales Tax, Income Tax and Duty Drawback Claims to Leather Sector's Exporters.
- Removal of collection of EDS @0.25% on export proceeds for atleast for 3 years.
- Removal of further collection of 1% Withholding Tax on export proceeds at least for 3 years.

Role Of TDAP

I would like to appreciate the support and cooperation of TDAP despite hard time being faced by all up-country exporters due to Corona Virus Crisis in mid March-2020. TDAP persistently organized meetings with PTA Delegation for resolution of Leather Industry issues during COVID-19 Pandemic and considered how to explore country's export. Following core issues were taken-up with TDAP for immediate remedial action :

- Request for recommendation to Ministry of Commerce for granting subsidy on Higher Freight Charges for Leather Shipments during COVID-19 for facilitation of PTA member exporters.
- Request for allocation of following 4 (four) shortlisted list Int'l Fairs out of 7 (Seven) Fairs with increased subsidy percentage @ 75% irrespective of 5 years & 2 times participation condition to PTA interested member participants, which is completely irrational & detrimental under the prevailing circumstances of COVID-19 :

1. Leathertech - 26-28th Nov. 2020 Nov Dhaka.
2. Lineapelle, Feb 2021, Milan, Italy.
3. APLF - March 2021 HongKong.
4. Shoes & Leather, May-June'2021 at Guangzhou, China.

Due to COVID-19 outbreaks all over the world, PTA organized only three following International Fairs @40% subsidy on space and construction for organizing Pakistan Pavilion for its interested member participants in my tenure from October'2019.

- Lineapelle Fair – 2-4th October'2019 in Milan, Italy.
- LeatherTech – 31st October-2nd November'2019 at Dhaka, Bangladesh.
- Lineapelle Fair, 19-21st Feb. 2020 at Milan, Italy.

Luckily subsidy of both the above Fairs was already released by the TDAP and PTA's member participants concerned have got their due subsidy

EDF – Ministry of Commerce

I would like to apprise you that Pakistan Mega Leather Show which is consequently organizing since last six years in Lahore Int'l Expo Centre successfully wherein Local and international companies will display machinery, components, chemicals and accessories for leather, leather garments, footwear and leather-goods. The show is organizing for the promotion of the leather industry of Pakistan in general and to accentuate the image of Pakistan internationally in particular.

I appreciated the EDF for releasing fund through TDAP for organizing of 5th PMLS-2019 amount to Rs.10,496,000/- (Rs.5,248,000 to each Association – PFMA & PTA) while the pending subsidies for 4th PMLS-2018 & 6th PMLS-2020 under finalization process by EDF & TDAP and hope to be released soon.

I also approached EDF & TDAP for granting 75% Air Freight Subsidy on Export Shipments of Leather amount to Rs.300 Million affected due to COVID-19.

SBP – State Bank Of Pakistan

Just from my assuming charge as Chairman, PTA, I taken-up the following matter with SBP:

- To extend deadline for submission of claims with incremental export from 31st October'2019.
- To allow member exporters for Non-incremental claims for DLTL (as already been expired) to allow for acceptance as special case.
- To reduce Mark-up rate to 5%.
The SBP has curtailed the end user mark-up rates on Temporary Economic Refinance Facility (TERF) to 5% from the existing 7% and on LONG TERM FINANCING FACILITY (LTFF) from Non-Textile Sector to 5% from 6%.

TASK FORCE - MoC

Ministry of Commerce in its efforts to promote import substitutions and boost export of Pakistan, had assembled a TASK FORCE named "Make in Pakistan", the Task Force met with industries/associations with greatest export potential to explore areas of cooperation and support. By using this forum, PTA submitted its well formulated proposals especially shortlisted 8-Tanning Chemicals using in manufacturing of Finished Leather demanding for reduction in Custom Duty & ACD. I have sent following proposals to the Chairman, Task Force for recommendation for inclusion in the Federal Budget 2020-2021:

1.	To include “ Dyed / Finished Leather ” with the following H.S codes in the new DLT Scheme announced vide SRO # 711(I)/2018 dated 08.06.2018 for which it was ensured categorically by MOC to PTA for the inclusion but not yet implemented : - H.S. Codes # 4107.1200 / 4107.9200 / 4107.9100 / 4112.000 / 4113.9000 & 4113.1000.
2.	It is recommended to abolish ACD and also rationalization of CD on basic chemicals which are only used in tanning industry for finished leather production to reduce cost of production which has become too high in comparison with the neighbor competing countries to provide level playing to this industry to compete in international market effectively.
3.	To rectify the anomaly of Removal of 2% ACD on basic Raw Materials i.e. Wet Blue of Cow & Buffalo as now imposed thru SRO # 670(I)/2019 dated 28.06.2019 for the Leather Industry while rest of raw materials i.e. wet blue of sheep & goat skins has already been allowed in the said SRO, which needs to be rectified as already assured by MOC during meeting.
4.	Government has removed 4% customs duty on import of tanning machinery but still 10% on sales tax is charged on import of tanning machinery added with indemnity bond of 7% requested to remove 10% sales tax on import of tanning machinery. This will help us to import latest technology to upgrade our industry. However, if removal of 10% sales tax is not possible in such case PTA suggested for indemnity bond for whole 17% to save us from cash flow problem.

Achievements

It is my pleasure to share that due to my persistent approach, active follow-up and collective efforts of my team of Central Executive Committee as well as PTA Central Secretariat, we have achieved following important incentives out of our above mentioned 16-Proposals/Suggestions in my tenure for which the leather industry awaited since long:

1) Inclusion of Leather in 2nd Phase of China-Pak FTA:

I would like to share that 2nd Phase of China-Pak FTA has been finalized and effective from 1st December'2019 included Leather H.S. codes as mentioned below, for duty free import of finished leather of Cow, Buffalo, Sheep & Goat Skins into China from Pakistan, which is a great source of motivation with facilitation to our member exporters for further strengthening the bilateral trade relations between the two neighbor brother countries in general and to facilitate the leather shoes, leather garments, products etc., manufacturers based in China to make more competitive prices of products for export to the world with the innovative/finest quality of finished leather of Pakistani Origin at zero rated facility from Pakistan into China:-

<i>HS CODES</i>	<i>Description</i>
4107.1100	-- FULL GRAINS, UNSPLIT
4107.1200	-- GRAIN SPLITS
4107.9100	-- FULL GRAINS, UNSPLIT
4107.9200	-- GRAIN SPLITS

<i>HS CODES</i>	<i>Description</i>
4112.0000	LEATHER FURTHER PREPARED AFTER TANNING OR CRUSTING, INCLUDING PARCHMENT-DRESSED LEATHER, OF SHEEP OR LAMB, WITHOUT WOOL ON, WHETHER OR NOT SPLIT, OTHER THAN LEATHER OF HEADING 41.1
4113.1000	-OF GOATS OR KIDS.
4113.9000	-OF COW OR BUFFALO.

2) Up-ward Revision Of Duty Drawback Rates On Finished Leather Notified Vide SRO 460(I)/2020 Dated 20th May'2020

I would to apprise you with pleasure that in response to PTA's hectic persuasion, the Government has finally accepted our genuine long pending demand for up-ward revision of Duty Drawback Rates on Finished Leather. Now the FBR has issued SRO 460(I)/2020 dated 20th May'2020 for up-ward revision of DDB on Finished Leather of all sorts effective from 20th May'2020. A comparative view of DDB Rates on Finished Leather is furnished herewith at a glance :-

COMPARATIVE VIEW OF DDB Rates on Finished Leather

<i>Description</i>	<i>Previous Rates</i>	<i>New Rates Notified through SRO 460(I)/2020 dated 20.05.2020 onward</i>	<i>Increased percentage</i>
Cow/Buffalo finished leather	2.38%	3.73%	56.72%
Goat/sheep finished leather	1.06%	1.78%	67.92%

3) To Control Smuggling of Live Animals

We strongly took up the matter on extreme shortage of livestock and brought to the notice of the Prime Ministry of Pakistan regarding smuggling of live animals to Afghanistan & Iran and requested to take steps to control the animal smuggling which directly affected Leather and allied industry resulting in price hike of meat, shortage of animals in local markets and shortage of raw materials for tanning industry, Leather Garments, Leather Shoes, Sports & goods.

On our request, the Secretary, Prime Minister of Pakistan office issued directives through letter No.42/M/SPM/2020 dated 3rd January'2020 to all relevant Federal/Provincial agencies to take notice and monitor to curb this phenomena.

4) INCENTIVES ANNOUNCED IN FEDERAL BUDGET 2020-2021

- **REDUCTION OF CD & ACD ON TANNING CHEMICALS**

On our demand, Government announced reduction in Customs Duty and Additional Custom Duty on the following 2-Tanning Chemicals in the Federal Budget 2020-21 :

HS Code	Description	Existing Duty Structure		Announced in Federal Budget 2020-21	
		CD	ACD	CD	ACD
3202.9010	Tanning Substance (Chromium Sulphate)	20	0	16	0
2915.1100	Formic Acid	16	7	16	4

- **EXEMPTION OF ADDITIONAL CUSTOM DUTIES ON THOSE TARIFF LINES WHICH ARE NOW @0% CUSTOMS DUTY IN TARIFF.**
- **REDUCTION OF CUSTOM DUTY ON 40 RAW MATERIALS OF VARIOUS INDUSTRIES.**
- **TARIFF RATIONALIZATION UNDER NATIONAL TARIFF POLICY 2019, BY REDUCING CUSTOMS DUTY ON 90 TARIFF LINES FROM 11% TO 3% AND 0%.**

5) IMMEDIATE ACTION TAKEN FOR RELEASING IMPORT SHIPMENTS OF PICKLED WETBLUE OF COW/BUFFALO HIDES & SKINS AS STICK-UP AT PORTS DUE TO CORONA VIRUS AND BAN ON IMPORT OF ZOONOTIC FROM CHINA

Due to PTA active persuasion in the matter of very significant in nature, the Government ultimately allowed PTA members to import of Pickled/Wetblue cow/buffalo hides and goat/sheep skins from China with the submission of "Quarantine Certificate" as these materials are already processed with necessary due Chemicals to become it Wetblue Leather and preserved these materials for the Leather Industry for further value addition and certainly these materials are "Free from all deceases including Corona Virus".

6) REFUND OF SALES TAX, INCOME TAX AND DUTY DRAWBACK CLAIMS

Due to continue follow-up the Government has decided to take measures for speedy payment of refunds through creation of a "Refund Fund" for payment of pending Income Tax Refunds.

Regarding refund of Sales Tax and Duty Drawback claims, government assured exporters concerned for early release of all pending claims for revival and sustainable economic growth which was badly affected by COVID-19.

Leather Industry's proposals/suggestions for Federal Budget 2020-21

01.	<p>To include "Dyed / Finished Leather" with the following H.S codes in the new DLTTL Scheme announced vide SRO # 711(I)/2018 dated 08.06.2018 for which it was ensured categorically by MOC to PTA for the inclusion but not yet implemented unfortunately. The finished leather was earlier included in DLTTL and unilaterally eliminated from the new scheme for 2018-21:</p> <p>H.S. Codes # 4107.1200 / 4107.9200 / 4107.9100 / 4112.000 / 4113.9000 & 4113.1000</p>
02.	<p>Tariff rationalization as per Annexure A as annexed below, which is ranging from 2% to 7% on import of basic tanning chemicals & Machineries for the Industry. It is recommended in the sheet to abolish ACD and also rationalization of CD on basic chemicals which are only used in tanning industry for finished leather production to reduce cost of production which has become too high in comparison with the neighbor competing countries to provide level playing to this industry to compete in international market effectively.</p>
03.	<p>The Government has removed 4% Customs Duty on import of Tanning Machinery but still 10% on Sales Tax is charged on import of tanning machinery added with indemnity bond of 7%. But recently introduced 5% AGST on import of Machinery, which may please be removed otherwise the incentive for removal of 4% custom duty will be wasted.</p>
	<p>To remove 10% sales tax on import of tanning machinery. This will help us to import latest technology to upgrade our industry. However, if removal of 10% sales tax is not possible in such case we suggest indemnity bond for whole 17% to save us from cash flow problem.</p>
04.	<p>To allocate desired fund for Rs.133 Million out of total expenditure for Rs.485 Million for organizing 10-12 Int'l Leather Fairs by PTA around the globe with Government financial assistance for participation of PTA's members IRRESPECTIVE OF 2 TIMES & 5 YEARS PARTICIPATION CONDITION. THE REQUEST HAS ALREADY BEEN APPROVED BY HONOURABLE ADVISOR TO PM ON COMMERCE & TEXTILE, MR. ABDUL RAZZAK DAWOOD DURING A MEETING HELD WITH PTA'S DELEGATION ON 02.01.2020 AT ISLAMABAD.</p>
05.	<p>To consider favorably to reinstate the SRO # 1125 to allow Leather Sector of Pakistan at Zero Rated status as was allowed previously, which is 95% export oriented Sector of the country duly documented.</p>
06.	<p>Revision of SRO # 578 for the import of Tanning Machineries with Government financial incentives with relaxed mode for which submission was already made to MOC, Islamabad.</p>
07.	<p>To declare officially Raw Hides & Skins as Agricultural Produce item and Sale of Raw Hides & skins should be considered as "Agriculture Income" under Section 41 of ITO 2001 and be exempted from levy of withholding tax. It is clarified here that Raw Hides/ Hides and Skins (Dry and Wet) are already included in the definition of Agriculture Produce as per the Punjab Agricultural Produce markets Ordinance, 1978.</p>

*Annexure -A****FOLLOWING "HAVE NOT BEEN ENTERTAINED BY GOVERNMENT IN FEDERAL BUDGET 2020-21***

HS Code	Description	DUTY STRUCTURE - 2019					PTA'S RECOMMENDATION DUTY STRUCTURE - 2020-21				
		CD	ACD	GST	AGST	I.TAX	CD	ACD	GST	AGST	I.TAX
3202.1000/ 3403.1110/ 3403.9100	Fat Liquors/Decre- asing Agents	16	7	17	0	1	11	0	17	0	1
3204.1200	Acid Dyes	16	4	17	0	1	11	0	17	0	1
3204.1400	Direct Dyes	16	4	17	0	1	11	0	17	0	1
3402.1300	Non Ionic Dyes	16	4	17	0	1	11	0	17	0	1
3210.0020	Pigments	20	7	17	0	1	11	0	17	0	1
3809.9300	Binders	11	4	17	0	1	3	0	17	0	1

NOTE: PTA HAD SUBMITTED 8 (EIGHT) SHORTLISTED H.S. CODES TO THE GOVERNMENT AND FOLLOWING TWO H.S. CODES FOR TANNING CHEMICALS HAVE BEEN ENTERTAINED WITH SLIGHT RELIEF NOT UPTO THE DESIRED MARK

HS Code	Description	DUTY STRUCTURE - 2019					RELIEF IN BUDGET 2020-21				
		CD	ACD	GST	AGST	I.TAX	CD	ACD	GST	AGST	I.TAX
3202.9010	Tanning Sub,(Chromium Sulphate)	20	0	17	0	1	16	0	17	-	1
2915.1100	Formic Acid	16	7	17	3	1	16	4	17	-	1

LEATHER INDUSTRY'S PROPOSALS FOR TRADE POLICY 2020-2023

To allow 75% Matching Grant for setting-up of Effluent Treatment Plants in Individual Tanneries which is a fundamental requirement for enrolling our member exporters in LWG :

- a) Approximate No. of Interested Individual Tanneries in Pakistan : 20-25
- b) Approximate for budget for Effluent Treatment Plants : Pak Rs.500 to Pak Rs.700 Million.

To allow 75% Govt., subsidy on International Lab Testing for Leather which is a prerequisite of Foreign buyers/brands for selling the finished leather to them.

LEATHER INDUSTRY'S PROPOSALS ROUTED THROUGH EDF-MINISTRY OF COMMERCE FOR APPROVAL

Besides, following Proposals submitted to EDF Secretariat also need attention for the approval early without further delay for the supreme motive to facilitate PTA member exporters :

- a) Allocation of required fund for Rs.133 Million for participation of our member exporters in International Leather Fairs around the globe as per proposals already submitted by PTA with all pre-requisitions in general and prescribed EDF form in particularly duly filled-in.
- b) Allocation of required fund for Rs.300 Million for the Air Freight subsidy on exorbitant charges being charged by foreign airlines for the export shipments by AIR during COVID-19 pandemic and the proposals with all required documents had also been submitted to TDAP, Karachi for recommendation to EDF Secretariat for further proceeding.
- c) To grant 75% amounting to Rs.180 Million for 3-years Government financial support from EDF for Int'l Lab Testing of Leather which is a of Foreign buyers/brands for selling the finished leather to them while the same facility has already been extending by EDF to Leather Garments Manufacturers-Exporters and the mother tanning industry – Finished Leather is still deprived from this incentive as originally claimed by PTA for its members exporters.

Chronicle Events & Meetings 2019-2020

Following Meetings were held during my Chairmanship with respective organizations and government authorities concerned, outcome of these meetings are as follows:

01. PTA Delegation held Meeting with CE-TDAP on 24th October'2019.

PTA Delegation led by me accompanied by Mr. Muhammad Shafi, Vice Chairman, PTA (Central), Mr. Amanullah Aftab, Chairman, Int'l Fairs Standing Committee, PTA, Mr. Gulzar Firoz, Ex-Chairman, PTA, Mr. Kamran Habib, CEC Member and Mr. Shafique Ahmed held a meeting with Chief Executive, TDAP, Mr. Arif Ahmed Khan to discuss all related issues particularly for the implementation of 80% subsidy on Int'l Fairs, release of amount for 4th PMLS and 5th PMLS and release of 25% balance amount for setting-up of Effluent Treatment Plants in individual tanneries. Following Agenda was discussed during the meeting :

01.	To confirm for the implementation of approval/decision for releasing 80% Government subsidy on participation of Int'l Leather Fairs IRRESPECTIVE OF 5 YEARS PARTICIPATION & 2 TIMES PARTICIPATION IN A YEAR, as already approved by MOC vide its enclosed letter alongwith PTA's original proposal letter dated 16.09.2019.
02.	Release of subsidy amount to the tune of Rs.20 Million already available in PTA/TDAP's joint account in NBP, Karachi for 4th PMLS'2018 at Lahore.
03.	Expedite the process for releasing approved amount of Rs.20 Million for 5th PMLS'2019, Lahore for which submission has already been made to TDAP.
05.	Release of Rs.20 Million for the treatment plants receivable from TDAP for 8 member firms.
04.	Any other matter with the permission of the chair.

The discussion concluded positively on all matters and assured to make it resolve shortly and release the pending for the leather show shortly subject to the clearance & further information. As regard the pending amount for treatment plants, CE/TDAP has assured to make arrangements for the meeting with DG/FIA, who is newly appointed to sort out this issue for PTA member's amount. Besides, PTA Central is following up the matter vigorously till resolution of all related issues with TDAP and certainly to update the members in due course.

PTA delegation discussing issues of Leather Sector during the meeting held with Chief Executive, TDAP in his Office on 24th October'2019 at TDAP Karachi



02. PTA Delegation Meeting with Chairman, FBR on 29.11.2019 at Islamabad.

PTA delegation led by comparing Mr. Fazalur Rehman Sheikh, Sr. Vice Chairman, Mr. Muhammad Shafi, Vice Chairman, PTA (Central), Mr. Agha Saiddain, Ex-Chairman, PTA, Kh. Muhammad Mehr Ali and Mr. Hamid Arshad Zahur, Members PTA met with Chairman, FBR, Syed Muhammad Shabbar Zaidi on 29th November'2019 at FBR, Islamabad to discuss the core issues of Leather Industry being faced by its member exporters i.e. i) Fixation of Benchmark/Ceiling at least 10% as per working of PTA for refund of Sales Tax for Finished Leather through FASTER System ii) To allow rate of DDB for finished leather for cow/ buffalo Hides and sheep/goat skins as was already approved by IOCO instead of existing rates iii) Withdrawal of SRO # 327, which was revoked recently by FBR un-necessarily, for the import of required raw materials for the leather Industry for meeting the consumption requirement for export purpose to earn sizeable foreign exchange for the country iv) Withdrawal of 2%ACD on import of Cow & Buffalo v) Acceptance of Indemnity Bond for 17% Sales Tax rather than payment of 7% cash & 10% indemnity Bond for the import of Tanning Machineries for the up gradation of the Industry.

Chairman, FBR heard patiently issues of Leather Industry and assured the delegation for resolution as soon as possible.

03. PTA Delegation Meeting with the President of Pakistan on 29.11.2019 at Islamabad

I led PTA delegation to met Dr. Arif Alvi, President of Pakistan on 29th November'2019 at Islamabad and discuss all the above issues with him in detail.

The President of Pakistan heard all grievances/issues of the Industry very patiently and shown deep interest for its adequate resolution. He assured PTA's Delegation to take up these matters with Ministry of Commerce, Finance and FBR strongly for the desired resolution with his recommendation.



PTA Delegation (L) discussing with Dr. Arif Ali, President of Pakistan at Aiwan-e-Sadr, Islamabad



Group Photograph of PTA Delegation with the President of Pakistan Dr. Arif Alvi



Sheikh Afzal Hussain, Chairman, PTA along with Senior Members Presenting PTA's Crest to President of Pakistan, Dr. Arif Alvi

PAKISTAN TANNERS ASSOCIATION

04. PTA Delegation Meeting with the Special Assistant to PM on Youth Affairs on 30.11.2019

PTA Delegation under my leadership also met with Mr. Muhammad Usman Dar, Special Assistant to PM on Youth Affairs, being a relevant person engaged with Leather Business, on 30.11.2019 at Islamabad and explained all the above grievances of the Industry. He realized the gravity of the matters and assured PTA Delegation to take up the issues at his level with the highest Authorities for the resolution.

05. PTA Delegation Meeting held with TDAP Officials on 11.12.2019 for Finalizing of Calendar of Events/ Exhibitions for Calendar 2020

PTA Delegation led by me accompanied by Mr. Amanullah Aftab, Chairman, Int'l Fairs & Delegation Committee of PTA, Mr. Shafique Ahmed, Member, PTA and Mr. Muhammad Ali, SG, PTA met the official concerned of TDAP on 11th December'2019 in TDAP, Karachi to discuss finalization of Calendar of Events / Exhibitions for Calendar Year 2020 for allocation of PTA for organizing National Pavilion for its members concerned in various destinations for promotion of Pakistani Leather & Leather Products.

06. Mr. Agha Saiddain, Ex-Chairman, PTA delivered Lecture in Civil Service Academy on 19-12-2019.

At the instance of Civil Service Academy at Walton Road, Lahore, Mr. Agha Saiddain, Ex-Chairman, PTA delivered a Lecture on the topic of "Causes of Stagnation in Exports of Pakistan" on 19th December'2019.



07. Meeting of PTA Delegation with PM of Pakistan and with Mr. Abdul Razak Dawood Advisor to PM on Commerce on 26.12.2019

PTA Delegation led by me comprising Mr. Agha Saiddain, Mr. Kamran Habib, Mr. Khurshid Alam, Ex-Chairman, PTA and Kh. Muhammad Mehr Ali, Ex-Vice Chairman, PTA met Mr. Abdul Razak Dawood Advisor to PM on Commerce in Ministry of Commerce, Islamabad on 26th December'2019 to discuss Leather Industry's issues for resolution.

Besides above, on the same day Mr. Khurshid Alam, Ex-Chairman, PTA also met the Honourable Prime Minister of Pakistan, Mr. Imran Khan in Bani Gala Islamabad to discuss various core issues as confronted by the Leather Industry and specially highlighted the issue of smuggling of live animals from Pakistan to Afghanistan which adversely increasing the prices of meat and livestock in Pakistan and hampering the leather industry badly as well.

08. Meeting of PTA Delegation with Mr. Abdul Razak Dawood Advisor to PM on Commerce on 02.01.2020 at MoC, Islamabad

PTA delegation led by me alongwith Mr. Agha Saiddain, Ex-Chairman, PTA Mr. Khurshid Alam, Mr. Kamran Habib, Kh. Muhammad Mehr Ali and Mr. Muhammad Ali-SG, PTA met Mr. Abdul Razak Dawood, Advisor to PM on Commerce on 2nd January'2020 in Ministry of Commerce, Islamabad to discuss following core issues being confronted by the Leather Industry :

- To control smuggling of Livestock from Pakistan to Afghanistan & Iran,
- To rationalization Tariff of CD, ACD, ST/AGST etc., etc.
- To release DLTL refund claims to Leather Sector.
- To include Finished Leather/Dyed leather in new DLTL 2018-2021.
- To grant fund for Rs.133 Million out of total expenditure for Rs.485 Million for organizing 10-Int'l Fairs as allocated by TDAP to PTA's Member Participants.
- To Compliance / NEQS.
- To announce Technology Up-gradation Programme by the MoC.
- To adopt No-Duty No-Drawback System.



In due deliberation, a detailed power point presentation was delivered by Mr. Agha Saiddain, Ex-Chairman, PTA to the Advisor on Commerce wherein highlighted all areas of the leather sector specially Finished Leather plight which was highly appreciated by the House particularly the Advisor on Commerce who seen each page of presentation carefully and got the clarification which was given by Mr. Agha Saiddain to him with satisfaction.



At the conclusion of the meeting Mr. Abdul Razak Dawood, Advisor on Commerce shown his intension to give priority to Leather Sector of Pakistan which is a core industry of the country and assured to extend all maximum possible cooperation for the survival of this Industry and realized the great potentials for the expansion & promotion of Leather exports.

He also informed that the MoC is being finalized the formation of Leather Export Promotion Council (LEPC) as per mutual understanding agreement between all stakeholders of Leather Sector and inviting 6 names from PTA for finished leather for inclusion in the proposed LEPC to proceed further in this regard to become it effective for leather sector of Pakistan.



Sh. Afzal Hussain Chairman, PTA alongwith delegate members presenting PTA's Shield to Mr. Abdul Razak Dawood, Advisor to PM on Commerce after the meeting

09. Meeting of PTA Delegation with DG-IOCO, KARACHI on 14.01.2020

PTA Delegation led by Mr. Anjum Zafar, Chairman, Export and Taxes Standing Committee, PTA alongwith Mr. Hamid Arshad Zahur held meeting with the Director General, IOCO, Karachi and his team on 14th January'2020 to discuss new worksheets as submitted by PTA to IOCO in detail.

The DG-IOCO raised different queries on these work sheets, Mr. Anjum Zafar fully addressed and answered him confidently. Some more details on import data were required by IOCO officials for which we will work out and submit to them.

Mr. Anjum Zafar had a very detailed discussion with IOCO on FOB prices where major difference was found. When Mr. Anjum Zafar checked IOCO export data working, it was not worked out properly by IOCO and he pointed out their mistakes. Mr. Hamid Arshad Zahur from PTA was authorized to sit together with IOCO team and rectify the export data which he will be attending and will keep PTA informed.

Finally DG-IOCO issued instructions to IOCO team to correct their mistakes in shortest possible time and he promised to get in touch with PTA after this is done.

10. PTA Delegation Meeting with the Chairman, Task Force on 17.01.2020 at Karachi

PTA Delegation led by me accompanied by Mr. Muhammad Shafi, Vice Chairman, PTA and Mr. Kamran Habib, Ex-Chairman, PTA held meeting with late Mr. Ali Habib, the then Chairman, Task Force in his Office in Karachi to discuss all core issues of Leather Sector in detail.

The then Chairman, TF patiently heard PTA's issues and assured his full possible cooperation for support the genuine proposals of the Leather Industry for its revival on right track to boost Leather Sector's export.

Leader of PTA delegation submitted him PTA's consolidated proposals for incorporation in the consolidated proposals of the Task Force for recommendation to the Ministry of Commerce for consideration and approval.



Late Mr. Ali Habib, the then Chairman, Task Force, MoC discussing Leather Industry's issues with PTA delegation in his office at Karachi.

11. PTA Delegation Meeting with The Advisor to PM on Commerce and Addl. Secretary, Ministry of Commerce on 24.02.2020

Mr. Muhammad Shafi, Vice Chairman, PTA (Central) alongwith Dr. Aziz Ahmed held meeting with Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile, Mr. Tariq Huda, Addl. Secretary, Ministry of Commerce, Mr. Zafar Mirza, Minister for Health and Mr. Ali Zaidi, Minister for Maritime on 24th February'2020 at Ministry of Commerce, Islamabad to discuss various issues of PTA's members as briefed below for immediate resolution:

- To release of pending Claims for DLTL: The Advisor on Commerce assured to make it expedite for the desired release to PTA members in next week.
- To withdraw ban import of Pickled/Wetblue Cow/Buffalo Hides & Goat Skins: The Advisor on Commerce issues instruction to the Official concerned for immediate removal of the ban imposed unnecessarily. Accordingly, the Ministry of National Health Services, Regulation and Coordination and Ministry of Commerce issued Officials Memorandum and clarification vide their letter dated 25th& 26th February respectively in this regard for removal of ban on import of pickled/wetblue cow/buffalo hides & goat skins from China.
- To remove Quarantine requirement on import of raw, pickled/ wetblue hides & skins as imposed by the Ministry of Commerce through SRO 1067(I)/2017 dated 20th October'2017: The official concerned of the Ministry of Commerce assured for further consideration and resolution.



Mr. Muhammad Shafi, Vice Chairman, PTA (Central) 2R alongwith Dr. Aziz Ahmed, Member PTA discussing issues of the Leather Industry with the Officials concerned of the Ministry of Commerce on 24.02.2020 at MoC, Islamabad.

12. Participation in 6th Pakistan Mega Leather Show-2020

I alongwith my team join the 6th Pakistan Mega Leather Show at Lahore International Expo Centre from 27-29th January'2020 to show case Finished Leather, Leather Products, tanning Chemicals and Machineries and accessories under one roof for the image building of our country world-wide in particular and for the promotion of Leather Industry at local and international level as well.



13. Mr. Fazalur Rehman Shaikh, Sr. Vice Chairman, PTA (Central) participated in Master Training Session on E-business Invitation Letter System (E-Bill) arranged by MOC in NADRA Office, Islamabad on 3rd March '2020

Mr. Fazalur Rehman Shaikh, Sr. Vice Chairman, PTA Central participated in the Master Training Session arranged by the Ministry of Commerce at NADRA Office, Islamabad on 3rd March '2020 for launching e-business visa invitation letter wherein all associations/chambers were invited and PTA was included in group C between 6PM to 8 PM. He got the basic information for the new software for issuance of E-Business invitation letter to be issued by PTA thru automatic software with the affiliation of NADRA software under the banner of DGTO/MOC for which requisition is to allot separate ID & password thru a separate designated e.mail ID to be generated by PTA for E-Business invitation letter to the foreign buyers/customers in particular for which PTA Central Secretariat is making further coordination in this regard to enroll PTA in the software of NADRA for the desired issuance with the special software to be finalised by NADRA.

14. MR. HAMID ARSHAD ZAHUR, MEMBER, PTA MET DG-IOCO ON 05.03.2020 AT KARACHI

As nominated by me in consultation with Mr. Anjum Zafar, Mr. Hamid Arshad Zahur met DG, IOCO on 5th March '2020 at Custom House, Karachi to discuss and finalize upward revision of Duty Drawback Rates on Finished Leather as prepared by Mr. Anjum Zafar, Chairman, Duty & Taxes Standing Committee, PTA.

15. PTA Delegation meeting with Secretary, TDAP on 05.03.2020

A meeting of PTA Delegation comprising Mr. Amanullah Aftab, Chairman, International Fairs & Exhibitions Standing Committee, PTA, Mr. Gulzar Firoz, Mr. Shafique Ahmed and Mr. Muhammad Ali held with Secretary, TDAP, Mr. M. Sualeh A. Faruqui on 05-03-2020 to discuss one point agenda for the increase in Budget for Int'l Fairs participation being organised by PTA for its members participation, as initially TDAP has proposed to allocate only Rs.4.5 Million against total requisition of PTA Rs.55 Million for 7 int'l regular, which is completely insufficient for the Fairs of our members. After detailed discussion made thereon during meeting in TDAP's office Karachi, the Secretary TDAP has approved more subsidy amount which worth around Rs.10 Million + Rs.4.5 Million allocated to PTA totaling to Pak Rs.14.5 Million as exceptionally for those which are held on or before June'2020, while remaining fairs June'2020 onward, it was assured to PTA's Delegation to accommodate them also as TDAP is in progress to yield Extra Grant from EDF Board and also from World Bank and he also assured to arrange another meeting for remaining Fairs in June'2020 onward expected to be held in April'2020 to finalise the remaining list of fairs with Government subsidy, it is optimistic to get the subsidy continued from TDAP in future for remaining Int'l Fairs for participation of PTA's members, which is vital tool for marketing & promotion of trade under these recession circumstances. The Secretary, TDAP also informed to the Delegation all those events which were already organized by PTA by Dec'2019 such as ACLE'2020, Shanghai, Lineapelle Fair, Oct'2019 and Leathertech, Nov'2020, Bangladesh and their subsidies already are in progress with final mode would be released to PTA shortly for onward disbursement.



16. Mr. Gulzar Firoz, Senior Member PTA and Member Board of Director of TDAP attended meeting of BOD of TDAP on 07.03.2020

Mr. Gulzar Firoz, Senior Member, PTA and Member, Board of Directors of TDAP had taken-up strongly during the meeting of BOD of TDAP on 07-03-2020 the important matter for the removal of 2 times & 5 years participation of PTA's members in International Fairs as allocated by TDAP to PTA and very confident it may be effected/implemented after completion of due process of TDAP shortly.

17. Meeting with Mr. Abdul Razak Dawood, Advisor to PM on Commerce through Video Link on 16.03.2020 at TDAP, Karachi

I alongwith Mr. Muhammad Ali, SG, PTA attended an emergent meeting held in TDAP, Karachi, which was chaired by Mr. Abdul Razak Dawood, Advisor to PM on Commerce through video link on 16th March'2020 wherein all core export sectors' representatives were invited.

The objective of the meeting was to discuss the dismal situation of economy/exports in result of Corona Virus and the majority participants were from Textile and informed their grievances to the Advisor Sahib and most of them are common with Leather sector also such as 1) Severe Liquidity Crunches in view of cancellation of orders facing by the textile sector in particular, inventories which are already piled up at huge extent and how to sustain it without cash flow, Labor, currency fluctuations in Pakistan in US\$ and many more vital issues and accordingly with consensus submitted the following proposals for immediate resolution with relief to all core sectors of the country including Leather Sector of Pakistan, which is also severe crisis :-

- a) Immediate release of Sales Tax, Income Tax & Duty Drawback claims to the exporters to clear all the pendency till today to equip the exporters financially under the prevailing business circumstances.
- b) The period of ERS should be increased from 180 Days to atleast 360 – 380 days.
- c) To reinstate all five sectors status @ zero Rate atleast for 1 year.
- d) DTRE scheme period should be increased from 12 months to 24 months with more relaxed mode.
- e) Removal of collection of EDS @ 0.25% atleast for 3 years.

I being chairman, PTA strongly emphasized the need for the following :-

01. To release the Sales Tax/ Income Tax & Duty drawback claims to PTA's member exporters IMMEDIATELY.

02. To include Dyed/Finished Leather in the new DLTL scheme for 2018-21 thru SRO for which the attention was specially invited of Advisor Sahib in reference to all previous meetings held by PTA's Delegation particularly last meeting held on 02.01.2020 at MOC, Islamabad wherein he again categorically assured for the inclusion of dyed/finished leather in the new DLTL scheme as was occurred mistakenly. Accordingly the Advisor to PM, Mr. Abdul Razak has shown deep resentment to Secretary, MOC, Mr. Sardar Ahmed Sukhera during the meeting and inquired as to why the implementation to the

decision has not yet been made for the desired inclusion for which Secretary, MOC has assured to the Chairman, PTA during meeting to coordinate with him for the inclusion.

03. I also raised the question for the removal of AGST & ACD, which are completely irrational/illogical when the Government is collecting the CD & GST, which was also realized by Advisor Sahib during the meeting held with him on 02.01.2020 at MOC, Islamabad for which he firmly assured for the removal.

04. I also pointed out the release of DLTL Claims for the incremental exports, which is still pending with SBP, which should also be released to PTA's member exporters.

05. I also raised the proposal to consider to make necessary Cut on "Interest Rate" as has already been announced major countries of the world specially USA.

While concluding, it was generated view/consent of the House that Government/MOC must decide on war footing basis without delay to give maximum relief under these peculiar nature circumstances where all the countries are offering maximum incentives to their export industries to save from the crisis.

I am chasing all the above matter specially inclusion of "Dyed/finished leather" in the new DLTL very vigorously with Secretary, MOC for early inclusion with rest of our issues and confident to yield the desired objectives with all members support specially Senior Members.



18. Meeting with Chemicals Supplier on 30.04.2020 at PTA Central Office, Karachi.

I arranged a meeting first time with Sole Representatives/Agents of Chemicals Suppliers through Video Conference simultaneously at PTA Central Office, Karachi & PTA Northern Zone Office, Lahore on 30th April'2020 to discuss economical situation affected due to COVID-19 outbreak in the country and its negative impact brought to Leather Industry and consider how future course of action would be adopted in these critical days.

Following members from PTA and Chemicals Representatives attended the above meeting:

S/#	Name of Member(s)	Designation(s)
01.	Sh. Afzal Hussain	Chairman, PTA
02.	Mr. Fazalur Rehman Sheikh	Sr. Vice, Chairman, PTA
03.	Mr. Muhammad Shafi	Vice Chairman
04.	Mr. Badre Alam	Member, PTA
05.	Mr. Aziz	M/s. Riaz Sons
06.	Mr. Kamran Ghauri	M/s. Yousufi & Sons
07.	Mr. Zahid Numberdar	M/s. Ever Bright Traders
08.	Mr. Asdaque Sultan	M/s. Sulco Group
09.	Mr. Arif Ghafoor	M/s. Al-Fateh.

During the Meeting Chairman, PTA with consensus of PTA members requested the Chemicals representatives to coordinate with their foreign principals / counterparts for suitable reduction in Tanning Chemicals prices in wake of Covid-19 Pandemic and requested them to recommend PTA's proposal as already moved to the Ministry of Commerce and FBR for removal OR at atleast 50% reduction in AGST & ACD on basic Tanning Chemicals which are produced locally as per REACH compliance.



19. PTA Delegation Meeting held with Acting Secretary, TDAP on 3rd July'2020

PTA's Delegation led by me alongwith Vice Chairman, PTA, Mr. Muhammad Shafi and Mr. Amanullah Aftab, Chairman, Int'l Fairs held meeting with Acting Secretary, TDAP, Mr. Riaz Ahmed Sheikh in his office at TDAP, Karachi on 3rd July'2020 to discuss following core issues:

a) Subsidy on higher Air Freight charges for Leather export shipments during COVID :

PTA proposal already submitted to MoC and also sent to TDAP alongwith others proposals for recommendation to MoC for extending subsidy on Higher Air Freight Charges of Airlines concerned being charges on export cargo, for which the Acting Secretary, TDAP agreed to proceed with MOC for getting its approval for extending financial support to PTA's members with the fixation of Air Freight subsidy sector wise with certain quantum of amount in US\$/Euro for each shipment as has been made for other commodities.



b) Allocation of Int'l Fairs to PTA effective from Nov'2020 to June'2021

PTA has already submitted its short listed list of Int'l Fairs upto 05 (Five) for the allocation with increased subsidy percentage @ 75% irrespective of 5 years & 2 times participation condition, which is completely irrational & detrimental under the prevailing circumstances of COVID-19. PTA confidants that the allocation of short listed 5 Fairs would be justified with the following facts:

- All the activities of marketing & participation in Int'l fairs either by TDAP or PTA have been stopped during the current year, resultantly to save the entire budget of TDAP for marketing & participation and hope to be available with TDAP for allocation of remaining fairs effective from Nov'2020.

- An amount of Rs.10 Million has already been approved exceptionally by Ex-Secretary, TDAP during the meeting held with PTA's Delegation on 05.03.2020 for participation in APLF'2020 (March), Hong Kong, which has also not been utilized by PTA as the fair has been cancelled thereafter, which is also saved and would be available with TDAP for utilization.
- It was also assured to PTA's delegation during the meeting held on 05.03.2020 that the remaining Int'l fairs for leather would also be considered positively for the allocation to PTA.



Chairman, PTA presenting flower bouquet to Mr. Riaz Ahmed Sheikh, Acting Secretary, TDAP after conclusion of the Meeting at TDAP, Karachi on 03.07.2020

20. PTA Delegation Meeting held with the Advisor to PM on Commerce on 6th July'2020 at Ministry of Commerce, Islamabad

PTA's Delegation led by me comprising Mr. Agha Saiddain and Mr. Anjum Zafar held an emergent meeting with Mr. Abdul Razak Dawood, Advisor to PM on Commerce at Ministry of Commerce, Islamabad on 6th July'2020 with his team consisting of Mr. M. Ishfaq Khan, Joint Secretary, MOC & Mr. Waqas Azeem, DG (Trade Policy), MOC to discuss the following core issues for Leather Sector of Pakistan for the desired resolution:

- Re-inclusion of "Dyed/Finished Leather" in the NEW DLTL SCHEME for the year 2018-21 with all related H.S. codes.
- Subsidy on Air Freight Charges under COVID-19.

- Relaxation of Duty Structure on REMAINING 6 basic Tanning Chemicals for Leather Industry out of total 8 short listed already submitted to MOC earlier. It was firmly assured by Advisor to PM numerous orally for ensure inclusion of all 8 H.S. codes, but unfortunately 6 H.S. codes are not entertained out of 8 short listed.
- Issuance of Exemption Certificates against 2% Withholding Tax on import of basic raw materials with restoration of Commissioner's power against Clause # 72B, which is revoked for PTA's member exporters whose exports NOT less than 80% as was in practice earlier.
- Request for removal of 3% AGST & increased percentage of Income Tax from 2% to 5.5% imposed on Commercial Importers for Leather Industry, who are allied supplier of the Industry to cater to the needs of the Industry for value addition, resultantly the exporters would be affected severely with increase of production cos, which is already on higher side in comparison with regional competitors.
- Re-Assurance for the removal of existing 20% Custom duty on import of basic raw materials (Raw Hides & skins/Wet blue Leather) in the wake of GSP +.
- To consider to remove the requirement for issuance of "Quarantine Certificate" against the SRO # 1067 on import of basic Raw Materials for the Leather Industry.
- 75% subsidy on participation of PTA's members in International Leather Fairs around the globe.



PTA delegation led by Sh. Afzal Hussain, Chairman, PTA alongwith Mr. Agha Saiddain and Mr. Anjum Zafar, Senior Member, PTA discussing core issues of the Leather Industry with Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile and his team in Ministry of Commerce at Islamabad on July 6, 2020

During the Meeting the Advisor to PM on Commerce took his full intension for the resolution of issues for the Leather Sector and issued directives to the DG's concerned at MOC for immediate implementation to the decisions. Regarding PTA's proposal for increasing in percentage of subsidy @75% for participation of PTA member exporters in all upcoming Int'l Fairs, he apprised PTA Delegation that most of the International Fairs had already been cancelled this year due to COVID-19 outbreak all over the World and the proposal would be considered for the next year 2021 with the desired allocation & implementation.



Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile expressing his views to PTA Delegation during the meeting at MoC, Islamabad on July 6, 2020.



A busy view of PTA Delegation Meeting with Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile in Ministry of Commerce at Islamabad on July 6, 2020

At the conclusion, Mr. Abdul Razak Dawood, Advisor to PM assured PTA Delegation for re-consideration of the remaining 6 H.S. codes for basic Tanning Chemicals used in leather Industry and assured for holding another Meeting between PTA's Delegation & Local chemicals suppliers at MOC, Islamabad to discuss & sort out the issue amicably for the adequate resolution for the betterment of the Industry with facilitation to PTA's member exporters.

21. PTA Members attended an Interactive Session for STPF 2020-2025 organized by TDAP through ZOOM Software on 06-08-2020

I alongwith my team comprising Mr. Anjum Zafar from Lahore, Kh. Muhammad Mehr Ali from Multan and Mr. Amjad Hafeez and Mr. Hamid Arshad Zahur from Karachi participating in the Interactive Session organized by TDAP through ZOOM Software on 6th August'2020 under the Chairmanship of Mr. Basit Rauf, Director General, TDAP to discuss PTA proposals for recommendation and inclusion in the forthcoming Strategic Trade Policy Framework 2020-25.

An extract of the discussion & decisions are as follows against each Agenda Item:-

SI #	Agenda(s)	Discussion/Decision
01.	Elimination/Reduction of Customs duty for leather treating chemicals chromium sulphate.	<p>It was shared with the House that the submission of short listed 8 H.S. codes for Tanning Industry was submitted to MOC thru Late Mr. Ali Habib, Chairman, Task Force on instance of Advisor to PM and despite firm assurances made to PTA ONLY slight reduction was made for Two Chemicals while remaining 6 H.S. codes were remaining unchanged, which was really repugnant to the aspiration & commitment made with PTA. It was also clarified here that the local production of Chromium sulphate is completely negligible quantum in Pakistan which is around less than 10% than total demand/requirement of the Industry while the below cogent reasons for Locally produced chromium sulphate are also main obstacles for NOT utilization by the Tanning Industry as highlighted already in the prescribed format :-</p> <ol style="list-style-type: none"> a) Not REACH compliance, which is utmost imperative as required by foreign buyers/customers specially Europe. b) Qty as required by the Industry is not available as being produced by them locally in Pakistan, which could be less than 10% than the total 100% requirement of the Tanning Industry. c) Most importantly Quality with consistency is not being produced by local manufacturers, which varies the production of finished leather owing to non consistency & quality resultantly the foreign buyers/customers rejects the finished leather shipments.

02.	Inclusion of Dyed/Finished leather with all 6 related H.S. codes in the NEW DLTL scheme for the year 2018-21	<p>It was show disappointment by PTA during the meeting for the unilateral elimination of dyed/finished leather in the new DLTL scheme and despite numerous assurances made to PTA orally particularly in the last meeting held with Advisor to PM on 06.07.2020 at Islamabad wherein it was categorically assured by him to PTA to disseminate the good news amongst our members country wide for the inclusion of dyed/finished leather in the DLTL scheme, but unfortunately the implementation is EAGERLY AWAITED BY THE TANNING INDUSTRY/P-TA MEMBERS.</p> <p>It was realized genuinely with facts & figures already shared with Advisor to PM and other at MOC that the Dyed/finished Leather is A MOST PRECIOUS & VALUE ADDED PRODUCT OF LEATHER INDUSTRY than other commodities of the Industry as has been witnessed by the Advisor Sb during the meeting held on 06.07.2020 with the display of International Brands Leather Shoes which consumed Pakistani best quality finished leather, besides our member exporters are engaged in manufacturing & exporting best quality innovative finished leather special fashion articles of leather at high standard upto the international demand of foreign buyers/customers at high more higher selling price of PER SQFT. Accordingly it was assured again to PTA for strong recommendation for the inclusion in the new DLTL scheme with all related 6 H.S. codes</p>
03.	Subsidy on Air freight charges for Leather export shipments specially under COVID-19 for Pak Rs. 300 Million	A detailed proposal under prescribed format of EDF with all evidences/bills/AWB's have already been submitted to TDAP for its recommendation and allocation of required fund as has been confirmed/consented by Advisor to PM during a meeting held with PTA's Delegation in Islamabad on 06.07.2020. It is desperate need to allocate the required fund IMMEDIATELY for facilitation during covid-19 period with due surveillance & scrutiny procedure.
04.	75% Matching Grant for setting-up Individual Treatment Plants at Tanneries in Pakistan, which is fundamental requirement particularly for enrollment in LWG	<p>It was long outstanding demand for the Tanning Industry with the below approximate budget for allocation for setting up individual treatment plants at Tanneries around the country, which was stopped the process as was allowed in last STPF 2009-2013, which has been noted by TDAP to ensure implementation for inclusion in next STPF 2020-25 :-</p> <ul style="list-style-type: none"> • Approx. Tanneries : 25 • Approx. amount : Pak Rs.500 to Rs.700 Million • The subsidy should be allowed/eligible from 2016 onwards as most of the Tanneries have already

		established their Individual Treatment Plants at their tanneries, which are operational with satisfaction.
05.	75% Government financial support for Lab Testing for Leather, which is mandatory requirement for foreign buyers/customers	It was generally realized that huge expenses incurred for Lab testing for Leather before exporting to foreign buyers/customers to meet their essential requirement, as such the incentive @ 75% share of Govt., support is utmost necessary for facilitation to our member exporters in line with the incentive already availing by Leather Garments manufacturers, which has also been taken note carefully by TDAP for proceeding for inclusion in next STPF 2020-25.
06.	Release of balance subsidy for 8 Tanneries against STPF 2009-2012 which is still pending at TDAP payable to our member exporters for Pak Rs.20 Million (approx.)	It was highlighted categorically during the meeting for the release of pending balance subsidy for 8 Tanneries against STPF 2009-2012 for Pak Rs.20 Million payable by TDAP to our member exporters despite numerous discussion already held in this regard with assurances made to PTA, A Set of Documents with all evidences/papers submitted by PTA AGAIN to TDAP, as desired, to refresh the memory/case for prompt release of balance subsidy for Pak Rs.20 Million (approx.) to our 8 members concerned for their Individual Treatment plants against STPF 2009-2012.
07.	Re-issuance of SRO # 578 with simplified mode for assistance with financial facilitation to Exporters including Leather Sector of Pakistan for the import of Tanning machineries & spare parts for the up-gradation of the Industry to produce further best quality finished leather with innovations upto the international standard.	A detailed discussion was held with previous background of SRO # 578 which was having complicated procedure and accordingly on the instance of MOC, PTA had submitted necessary proposed amendments vide its letter dated 30.09.2017 to simplify the procedure to enable the exporters including PTA's member exporters for the import of Tanning Machineries & Spare parts etc., for the up-gradation of the Industry, for which Mr. Anjum Zafar, Ex-Chairman, PTA highlighted significant points of the SRO with proposed amendments which are mandatory to be made in the SRO to make it effective with convenience. A copy of PTA's detailed letter dated 30.09.2017 submitted again to TDAP, Karachi for prompt issuance of this pending SRO # 578 duly relaxed procedure with the amendments as proposed in PTA's letter.
08.	Description of Leather H.S. Code # 41	It has strongly been emphasized by PTA during the meeting to rectify the description against Leather H.S. Code # 41 impression that the Tanning Industry in Pakistan is exporting and engaged for "Semi Tanned or Semi processed skins" while the ground facts is completely repugnant as the Tanning Industry in Pakistan is engaged in manufacturing & exporting of HIGHLY VALUE ADDED "DYED/FINISHED LEATHER" only, as such in future should be mentioned as "Dyed/Finished Leather (Tanned Leather)" ONLY to mis-understanding at all platforms specially Government

		circles being real interpretation of Tanning Industry as Mother Industry of Leather Sector of Pakistan.
09.	Interactive session/meeting will be held every month on rational basis between TDAP & PTA to update the progress	It was also decided with consensus during the meeting to hold an Interactive session/meeting atleast in each month between TDAP & PTA to update the progress on the issue to make harmony for proceeding with result orientation.

22. PTA Delegation Meeting held with Mr. Abdul Razak Dawood, Advisor to PM on Commerce in MoC on 20th August'2020

In pursuance of our previous meeting held with the Advisor to PM on Commerce of 6th July'2020, I alongwith Mr. Anjum Zafar, Senior Member, PTA met Mr. Abdul Razak Dawood, Advisor to PM on Commerce in Ministry of Commerce, Islamabad on 20th August'2020 to discuss and recall for implementation of the decisions taken in the previous meeting with PTA delegation specially to discuss specific core issues particularly inclusion of Leather in New DLTTL scheme. During meeting it has been clarified in detail to the reservations/confusion/mis-perception of MOC and rest of officials of MOC to the importance for the inclusion of dyed/finished leather and after threatbare discussion comprehensively, they were found convinced as felt during the meeting for the productivity & potentiality of finished leather's inclusion in the DLTTL scheme 2018-21 for which PTA assured them if any further query/clarification of any further Ministry/department is required in this behalf PTA is ready to hold another session of meeting physicaly at any time in Islamabad OR at Zoom link for which Mr. Abdul Razak Dawood informed to revert back to PTA shortly in this regard to finalise this long pending issue of Tanning Industry.

It was also confirmed the SRO/Notification for "Removal of Condition of Quarantine Certificate" for imported raw materials would shortly be issued as all procedures have been completed for issuance.

23. Meeting of Business Community including Leather held with COAS General Qamar Bajwa on 2nd September'2020 at Karachi

I participated in a high level meeting in Karachi on 2nd September'2020 which was chaired by Honourable Chief of Army Staff, General Qamar Javed Bajwa and also attended by Core Commander Sindh, Mr. Humayun Aziz and many more government officials alongwith business community persons from different Associations, Federation, Chambers.

Outcome of the meeting was very productive, which was prolonged around 4hrs started from 10:30 am till 2:30 Pm to discuss all core issues related to the Industries & Karachi city torrential rains. I represented Leather Sector (Tanning Industry) & submitted PTA proposals/demands specially the problems / pending issues with MOC/FBR 1) Inclusion of Dyed/Finished Leather in DLTTL 2) Rationalization of Duty slabs on basic Tanning Chemicals, Machineries particularly ACD, AGST 3) Issuance of STPF without further delay with our demand for 75% subsidy on individual treatment plants 4) 75% on Int'l Lab testing for Leather and some other related issues and it was firmly assured by Chief of Army Staff and Core Commander Sindh to get the desired inclusion of dyed/finished leather in the New DLTTL scheme and he

will direct to Mr. Abdul Razaq Dawood, Advisor to PM on Commerce with resolution of rest of the issues of Leather Industry.

The matter for the infrastructure of Karachi was also discussed very strongly specially Korangi Industrial Area (Sector 7A), Karachi for which a presentation has also been submitted to them by me with proposal for amelioration of vicinity/area of Sector 7-A with basic facilities & upgrade the area, it has been realized that the enthusiasm from the Army side was very high for providing all maximum facilities to the Industries specially Leather Sector to promote the exports maximum for which I finally asked during the meeting to provide the genuine demands of the Industry ATLEAST as are fundamental with required level playing field in comparison with neighbor competitors like India, Bangladesh & China so that the desired objectives for the promotion of exports would definitely be achieved by all export sectors including Leather Sector of Pakistan.

While conclusion, I strongly appealed for the resolution of issues for Leather Sector as already submitted in writing and problems being faced by Karachi, which is of course financial hub for Pakistan and I am confident that this time the positive response could be revealed for the betterment of the Leather Industry, Karachi & country as well.

24. PTA Delegation Meeting held with the CE-TDAP on 7th September'2020 at Karachi

PTA Delegation led by me accompanied by Mr. Muhammad Shafi, Vice Chairman, PTA, Mr. Abdul Salam, Senior Member, PTA met Mr. Arif Ali Khan, Chief Executive, TDAP and his team to discuss core issues of the Leather Industry which were as (1) inclusion of Dyed/finished leather in the new DLTL scheme for the year 2018-21 for which a comprehensive discussion was made with all facts & figures to realise the gravity and importance of MOST VALUE ADDED PRODUCT of finished leather and convinced them finally for his strong recommendation to the Ministry for the desired inclusion as was eliminated unilaterally by MOC without any consultation with PTA/stakeholders wherein it was shared with the statistics of export of leather which is gradually decreasing drastically particularly in the Month of July'2020 in comparison in absence of this facility to leather exporters/PTA's member exporters as rest of commodities are availing this facility including the similar product of textile sector "Dyed/Printed Fabrics" in the new DLTL scheme and finally the TDAP's authority was fully convinced with PTA's arguments for its recommendation to MOC for the inclusion (2) Release of subsidy for Air Freight during COVID-19 for Rs.300 Million as already submitted to TDAP and EDF (3) Rationalisation of Duty Structure on basic tanning chemicals to Tanning Industry as only in recent Budget slight relief was made/offered only on 2 Chemicals while remaining 6 H.S. codes for Tanning Chemicals are remain unchanged, which are vital for the Industry for facilitation for the reduction of product cost, which is much higher as compared to neighbour competitors countries also strongly highlighted the issue for Formic Acid for its duty structure and evaluation of import prices at Customs, which is burning issue as well (4) to release of pending amount in favour of 8-tanners concerned for establishment of Effluent Treatment Plant in individual Tanneries as announced in STPF 2009-12. (5) allocation of Int'l Fairs for wide marketing to PTA for the upcoming Months with release of one pending subsidy to PTA for onward disbursement for which needs to submit a fresh proposal with the adjustment of fairs to be made in next 2021 and proposal for release of pending subsidy for Lineapelle Fair, 2020 for which submitting a fresh proposal based on

today's decision besides highlighted also the issue for the subsidy on Int'l Lab testing for Leather for which a comprehensive proposal has also been submitted to EDF already. PTA's focal point during the meeting was the inclusion of dyed/finished leather in the DLTTL scheme.



CE-TDAP discussing with PTA Delegation during the meeting held on 07-09-2020

Meetings of Central Executive Committee of PTA held during the year 2019-2020

During my tenure following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference :

- 1st CEC Meeting on 25th September'2019.
- 2nd CEC Meeting on 23rd November'2019.
- 3rd CEC Meeting on 7th January'2020.
- 4th CEC Meeting on 19th March'2020.
- 5th CEC Meeting on 23rd April'2020 through Zoom Software.
- 6th CEC Meeting on 18th June'2020 through Zoom Software.
- 7th CEC Meeting on 22nd July'2020 through Zoom Software.
- 8th & Last Meeting with AGM on 29th September'2020.

Press Statements

A number of Press Statements released on the core issues of the leather industry to invite attention of the Government during my tenure of the chairmanship FY 2019-2020. As a result of wide coverage of the issues we get assurance from the government for resolution of Leather Industry's problems and they spared time for meetings with PTA Delegation to discuss issues for resolution.

Vote of Thanks

I would like to thank Mr. Muhammad Ali, Secretary General for looking after the whole affairs of the Association despite COVID-19 and done excellent work for organizing the 3-Int'l fairs during the year as well as to keep continued follow-up with the Departments concerned for resolution of Leather Industry's issues. I would like to appreciate Deputy Secretary, Ms. Tahira Shaheen for her hard and smooth result oriented working for the Association and especially when the Secretary is on Int'l tour for participation in fairs. I also appreciate the hard work of Mr. Fahim Ahmed Secretary, PTA-Northern Zone and Mr. Raiyan Muhammad, Secretary, PTA-Southern Zone. Other members of the staff of PTA also deserve recognition for their performance of duties during the year.

I extremely grateful to all members who have generously released their advertisements for publication in Annual Report and also appreciate the work of Printer.

I would like to congratulate the incoming Office Bearers and Members of Central Executive Committee of PTA for coming forward to serve the cause of promotion of the leather sector of Pakistan.

I sincerely pray to Almighty Allah for the prosperity, progress and solidarity of our beloved Pakistan, and for the growth and success of all members of Pakistan Tanners Association.



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Photo Gallery

PAKISTAN TANNERS ASSOCIATION

*Different Views of the Central Executive Committee Meetings held during the year 2019-2020
Via Video Conference simultaneously in Lahore & Karachi under the chairmanship of Sheikh Afzal Hussain*



7th Central Executive Committee Meeting held on 22nd July'2020 through Zoom link in wake of COVID-19 Pandemic

Glimpses of Annual General Body Meeting of PTA (Central) for the year 2018-19 held on 25th September '2019 simultaneously in PTA Central Office, Karachi & PTA Northern Zone Office, Lahore through Video Conference



Glimpses of PTA Delegation with Government High-ups



Different Views Of The Inauguration Ceremony Of Pmls-2020 Inaugurated By The Honourable Ambassador Of Italy, Mr. Stefano Pontecorvo On 27.01.2020



*DIFFERENT VIEWS OF THE EVENTS ORGANIZED DURING
6TH PMLS-2020 AT LAHORE INT'L EXPO CENTRE
FROM 27-29TH JANUARY 2020*



*Glimpses of Pakistan Pavilions organized by PTA
With collaboration of TDAP*

Leathertech - 31st October – 2nd November'2019 at Dhaka, Bangladesh



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Press Clippings



لاہور ایکسپو سینٹر میں پاکستان فٹ ویئر مینوفیکچررز ایسوسی ایشن اور پاکستان ٹیز ایسوسی ایشن کے زیر اہتمام "پاکستان میگا لیڈر شو 2020" کی تین روزہ نمائش کا مہمان خصوصی انالین ایسوسی ایٹس ڈائریکٹر سلیف ایڈجسٹمنٹ کاروبار کا افتتاح کر رہے ہیں ان کے ساتھ چیئرمین شیخ افضل حسین و دیگر شرکاء ہیں



لاہور ایکسپو سینٹر میں پاکستان فٹ ویئر مینوفیکچررز ایسوسی ایشن اور پاکستان ٹیز ایسوسی ایشن کے زیر اہتمام "پاکستان میگا لیڈر شو 2020" کی تین روزہ نمائش کا مہمان خصوصی انالین ایسوسی ایٹس ڈائریکٹر سلیف ایڈجسٹمنٹ کاروبار کا افتتاح کر رہے ہیں ان کے ساتھ چیئرمین شیخ افضل حسین و دیگر شرکاء ہیں

PM urged to announce relief package for leather sector

RECORDED REPORT
KARACHI: The Chairman of Pakistan Tanners Association, Sheikh Afzal Hussain, has urged Prime Minister Imran Khan to announce a special relief package for the leather sector so that this vital industry of the country could be equipped with all the tools required to fight the economic war in the wake of the coronavirus pandemic.

Expressing serious concerns over the severe repercussions of the coronavirus in the leather sector of Pakistan, he said most of the leather export shipments were dumped at their destination ports without due clearance particularly in Europe, which was causing severe financial hardships to the PTA members.

In this context, Sheikh Afzal Hussain shared the details about the outcome of the meeting held on Monday and chaired by the Adviser to Prime Minister on Commerce & Textile, Abdul Razzak Dawood, with all the stakeholders of the export sector of the country at the TDAP's office, through a video link from Islamabad.

After threadbare discussions at the meeting, the exporters of Pakistan, including the leather sector, which was represented by the chairman of PTA, presented some proposals to be considered by the federal government for an immediate announcement of relief to the export sector.

Other proposals presented to the government included immediate release of sales tax, income tax and duty drawback claims to PTA members, to include "Dyed/Finished Leather" in the new DTLT scheme for 2018-21 thru SRO 711, which was inadvertently eliminated from the Scheme as released by MOC and assured to PTA, but not yet been rectified with the issuance of addendum for SRO 711 with "Dyed/Finished Leather" inclusion with "retrospective effect from 1st July 2018.

Immediate Removal of irrational & illogical imposition of AGST & ACD whereas the Government is already collecting the CD & GST and most importantly to make major cut in the interest rates which is exceptional in Pakistan.

ایکسپو سنٹر لاهور میں تین روزہ پاکستان میگا لیڈرشو کا افتتاح

لاہور (پت) پاکستان میگا لیڈرشو کا افتتاح ایکسپو سنٹر لاهور میں تین روزہ پاکستان میگا لیڈرشو کا افتتاح...

BUSINESS RECORDER KARACHI FRIDAY 12 JUNE 2020

Leather sector PTA hopeful of revival of zero-rated status

RECORDED REPORT KARACHI: Chairman of Pakistan Tanners' Association (PTA), Sheikh Afzal Hussain, advised for re-inclusion of dyed and finished leather in the new DTLT scheme...

BUSINESS RECORDER KARACHI FRIDAY 25 OCTOBER 2019

PTA chief demands uninterrupted gas, electricity supply

RECORDED REPORT KARACHI: Chairman, Pakistan Tanners Association (PTA), Sheikh Afzal Hussain, has urged K. Electric, Sui Southern Gas Co (SSGC) and helm of government affairs for the smooth & regular supply of electricity & gas without interruption...

DAILY AUSAF, LAHORE DATED: 28 JAN 2020 PAGE No: 2

پاکستان اور اٹلی میں تجارتی اور ثقافتی تعلقات میں سلیٹا نو پینٹنگ روڈ اور دیگر تجارتی مرکزوں میں ایک پاکستان میگا لیڈرشو کا افتتاح...

ایکسپو سنٹر لاهور میں تین روزہ پاکستان میگا لیڈرشو کا افتتاح کے موقع پر انعقاد...

لاہور (پت) پاکستان میگا لیڈرشو کا افتتاح ایکسپو سنٹر لاهور میں تین روزہ پاکستان میگا لیڈرشو کا افتتاح...



ایکسپو سنٹر لاهور میں تین روزہ پاکستان میگا لیڈرشو کا افتتاح کے موقع پر انعقاد...

DAILY AUSAF, LAHORE DATED: 30 JAN 2020 PAGE No: 2

پاکستان میگا لیڈرشو سے روزانہ انتظامیہ پر "تھمک ٹھیک کا انعقاد"...



350 سٹالز کیساتھ پاکستان میگا لیڈرشو کا آج لاہور میں آغاز

لاہور (این آئی) چھ سالانہ پاکستان میگا لیڈرشو آج سے ایکسپو سنٹر لاهور میں شروع ہوگا...

DAILY DAWN, LAHORE DATED: 28 JAN 2020 PAGE No: 16

Italian envoy sees prosperity in Pakistan

LAHORE: Italian ambassador Stefano Pontecorvo says Pakistan is marching towards prosperity. "Both countries have friendly relations in trade, culture and different fields."



لاہور: ایکسپو سنٹر میں جاری میگا لیڈرشو میں خوشامین لیڈر کی مصنوعات دیکھ رہی ہے

Italy helps Pakistan move towards value addition

Envoy says they are working to establish a training centre in the country. ambassador said it showcased high quality Pakistani products. He underlined that Pakistan possessed massive potential to grow and Italy was playing its due role in helping Pakistan add value to its products...

پاکستان میگا لیدر شو آج سے روز اختتام پذیر
لاہور (شائف رپورٹر) پاکستان میگا لیدر شو تیسرے روز اختتام پذیر، ایکسپونشنز لاہور میں آخری روز تھنک ٹینک کا انعقاد کیا گیا جس میں لیدر اور فنٹ ڈیزائنر ایکسپورٹ کو دن بلین تک لے جانے پر بات چیت ہوئی، تھنک ٹینک میں چیمبر مین ٹیٹا، چیمبر مین پی ایل اے، جیمز مین پی ایل اے اور پروفیسر نے شرکت کی۔

BUSINESS RECORDER KARACHI SUNDAY 16 AUGUST 2020

**Five zero rated sectors
PTA chairman
urges
restoration of
incentives**

**RECORDER REPORT
KARACHI: Chairman,**

Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to restore the incentive with further extension for the reduced gas & electricity rates for all core five zero rated sector including leather sector with immediate effect, with the adjustment of July-2020 bills for facilitation in continuation to this vital sector of the country to progress positively in achieving the desired goals for promotion of exports.

He informed that the incentives for the reduced tariff for gas & electricity allowed by the government to all five zero rated industries of the country including leather sector has already been expired in June - 2020, which is immediately required to be extended further on priority with the proposed Indefinite period for leather industry of Pakistan.

He also shared that the current bills issued on account of gas & electricity for the month of July-2020 with the normal/regular rates with the additions of extra charges such as Neelam Jehlam Dam charges, fuel adjustment etc., etc., resultantly the quantum of amount for the bill(s) are irrationally increased with double amount almost with 80% to 100% amount as compared to the bill of June-2020, which is completely unbearable by the industry under the existing business climate and rendering the industry out of the park from the international market being in competitive because of high cost of production.

The tanning industry being mother industry of the country is already in severe crisis of declining trend, which is recorded (-) 27% with the conclusion of financial year July-June 2019-2020 with corresponding period.

6واں سالانہ پاکستان میگا لیدر شو آج سے شروع ہوگا

پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ بین الاقوامی، جرنل، تھنک ٹینک لینڈ بسکین فرانس، ترکی، نیڈرلینڈز کی لیدر کے سرمایہ کاروں کی کمپنیاں شرکت کر رہی ہیں۔ لاہور (خصوصی رپورٹر) 6واں سالانہ پاکستان میگا لیدر شو آج (سچ) سے ایکسپونشنز لاہور میں شروع ہوگا۔ 27 جنوری سے 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں



لاہور پاکستان فنٹ ڈیزائنرز ایسوسی ایشن اور پاکستان لیدرز ایسوسی ایشن کے زیر اہتمام چھ ماہ سالانہ تین روزہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا رہا ہے

پاکستان میں کاروبار کے وسیع مواقع موجود ہیں، اٹالین سفیر

چھ ماہ سالانہ تین روزہ پاکستان میگا لیدر شو کے روزانہ ایکسپونشنز لاہور میں شروع ہو رہی ہیں۔ اٹالین سفیر سٹیٹو پوٹی کا روٹو پاکستان کے ساتھ مل کر ویلیو ایڈڈ کی طرف بڑھ رہا ہے، سٹیٹو پوٹی کا روٹو لاہور (سچ) نے کہا کہ پاکستان فنٹ ڈیزائنرز ایسوسی ایشن سالانہ تین روزہ پاکستان میگا لیدر شو کے روزانہ ایکسپونشنز اور پاکستان لیدرز ایسوسی ایشن کے زیر اہتمام چھ ماہ سالانہ تین روزہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے

**پاکستان میگا لیدر شو آج
لاہور میں شروع ہوگا**

لاہور (این این آئی) 6واں سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے

پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔ لاہور (این این آئی) 6واں سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔ لاہور (این این آئی) 6واں سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔

بقیہ

پاکستان میں سٹیٹو پوٹی کا روٹو نے کیا ہے۔ لاہور (این این آئی) 6واں سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔ لاہور (این این آئی) 6واں سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک منعقدہ لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔

350 سالز کیساتھ پاکستان میگا لیدر شو کا آج لاہور میں آغاز

لاہور (این این آئی) چھ ماہ سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک جاری رہنے والے لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔ لاہور (این این آئی) چھ ماہ سالانہ پاکستان میگا لیدر شو آج ایکسپونشنز لاہور میں شروع ہوگا۔ 29 جنوری تک جاری رہنے والے لیدر شو میں پاکستان اور مختلف ممالک کی فنٹ ڈیزائنرز اور لیدرز کی صنعت سے وابستہ 250 کمپنیاں سالانہ پاکستان میگا لیدر شو کا افتتاح اٹالین سفیر سٹیٹو پوٹی کا روٹو نے کیا ہے۔

BUSINESS RECORDER KARACHI WEDNESDAY 9 OCTOBER 2019

PM urged to help resolve issues of leather industry

RECORDED REPORT KARACHI: Pakistan Tanners Association chairman Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

percent export oriented sector of the country, while remaining in 2. Duty free import of all basic raw material for the industry...

BUSINESS RECORDER KARACHI THURSDAY 10 OCTOBER 2019

'Increase in power tariffs to decrease industrial output'

KARACHI: Pakistan Tanners Association Chairman Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

BUSINESS RECORDER KARACHI THURSDAY 10 OCTOBER 2019

Refund of sales tax of finished leather PTA urges FBR to fix 'realistic' benchmark

KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged the Federal Board of Revenue (FBR) for early fixing benchmark realistically in order that exports can continue now...

very fragile for finished leather sector. The finished leather is produced in cow/buffalo goats/sheep skins...

BUSINESS RECORDER KARACHI SATURDAY 20 JUNE 2020

Leather industry MoC, TDAP urged to announce relief package

KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Minister of Commerce (MoC) and Trade Development Authority (TDAP) to announce relief package...

Sales Tax from 17 percent to 5 percent at least for leather sector of Pakistan, which is 95 percent export oriented sector of the country...

BUSINESS RECORDER KARACHI SUNDAY 20 OCTOBER 2019

Zero-rated status PTA for including leather sector in 2nd FTA with China

KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

PM urged to help resolve issue of stuck-up ST refunds

RECORDED REPORT KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

refund of sales tax to the cleared urgently without further delay with rapid fire to the exporters of leather, result-PAKISTAN TANNERS ASSOCIATION (PTA) SHEIKH AFZAL HUSSAIN...

BUSINESS RECORDER KARACHI TUESDAY 21 JANUARY 2020

PTA urges govt to reduce electricity charges

KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

increase in the cost of doing business in Pakistan to the detriment of the leather industry...

BUSINESS RECORDER KARACHI THURSDAY 10 OCTOBER 2019

FBR, govt urged to release ST refunds

KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

BUSINESS RECORDER KARACHI SUNDAY 17 NOVEMBER 2019

PM urged to help resolve issue of stuck-up ST refunds

RECORDED REPORT KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

refund of sales tax to the cleared urgently without further delay with rapid fire to the exporters of leather, result-PAKISTAN TANNERS ASSOCIATION (PTA) SHEIKH AFZAL HUSSAIN...

BUSINESS RECORDER KARACHI TUESDAY 29 OCTOBER 2019

FBR, govt urged to simplify ST refund claim procedure

RECORDED REPORT KARACHI: Pakistan Tanners Association chairman Sheikh Afzal Hussain has urged the Federal Board of Revenue (FBR) and government of Pakistan to simplify the procedure for submission of sales tax claims...

because of severe financial stringencies even not having fund/cash amount to pay the Import Duty/Taxes for the release of import items/containers of basic raw materials/chemicals for the industry...

BUSINESS RECORDER KARACHI SUNDAY 13 NOVEMBER 2019

'Participation to promote Pak-BD bilateral trade'

RECORDED REPORT KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

BUSINESS RECORDER KARACHI FRIDAY 10 APRIL 2020

Tanners' body seeks relief package

RECORDED REPORT KARACHI: Chairman Pakistan Tanners Association (PTA), Sheikh Afzal Hussain has urged Prime Minister Imran Khan to help resolve issues of the leather industry...

Pakistan and to release the remaining funds payable by the government to our member exporters immediately. Propose to arrange to release already being paid by the government to our member exporters...



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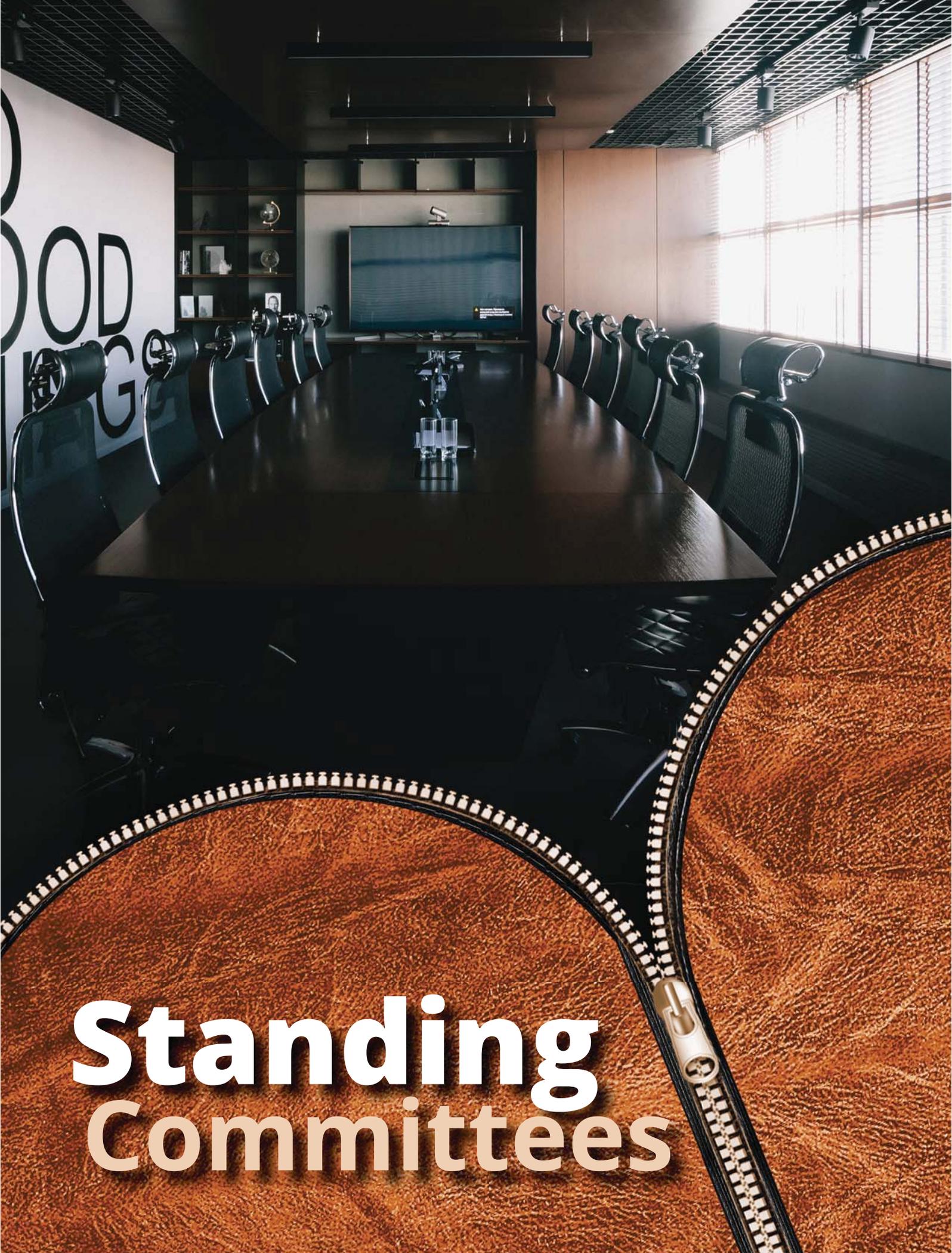
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Standing Committees

ACTIVITIES OF PTA STANDING COMMITTEES DURING THE YEAR OCTOBER-2019 TO SEPTEMBER-2020

FINANCE & ADMINISTRATION STANDING COMMITTEE



Sh. Afzal Hussain
Chairman

The Finance & Administration Standing Committee remained functional actively during the year under review headed by Sh. Afzal Hussain, Chairman, PTA, he actively examined the monthly accounts of PTA Central Office regularly with reference to Receipts & Expenditure and the overall fiscal position as compared to last month's account before taking-up the same in the Central Executive Committee's meetings for final review and approval.

All the financial transactions for the purpose of heavy remittance to international fairs organizers concerned or essential purchases etc. have been vetted, examined and recommended to ensure transparency and genuineness particularly from audit perspective and it is a healthy sign and our satisfaction that the Auditors (Chartered Accountants) have not so far raised any objection in respect of financial transaction and maintenance of accounts of PTA (Central). Besides most of the Int'l fairs have been cancelled this year owing to pandemic COVID-19.

With consensus of the EC members, PTA released @30% amounting to Rs.680,000/- to each Zone out of total net receipt of stand fee from PMLS-2020 at Lahore while the 1/3rd Obligatory fee from both the Zones for the year 2017-18 & 2018-19 has also been received/recovered/replenished by PTA Central to clear all the previous pendency in this account.

The Committee moved a proposal to CEC regarding to generate income for the Association as the business activities and export of Leather sector facing slow down in trade and cancellation of International Fairs at various destinations by the Fair Organizers concerned this year as these fairs allocated to PTA member participants by TDAP due to COVID-19 pandemic as affected globally, the Executive Committee with consensus decided to invest Rs.5 Million further in NBP on higher rate of interest help in day to day recurring expenditure of the Association.

HUMAN RESOURCES COMMITTEE

The Human Resource Committee was constituted by the Central Executive Committee as required under the Trade Organization Rules, 2013 comprising the following members during the year 2019-2020 to look after the affairs of the establishment :

MEMBERS:

- | | | |
|--|---|--------------------------------------|
| 01. Sh. Afzal Hussain, (Chairman, PTA) | : | M/s. Hussain Leather Craft, Karachi. |
| 02. Mr. Fazalur Rehman Sheikh (Sr. Vice Chairman, PTA) | : | M/s. Rehman Brothers & Co., Kasur. |
| 03. Mr. Muhammad Shafi (Vice Chairman, PTA) | : | M/s. Mateen Brothers, Karachi. |

IMPORT / CUSTOMS AFFAIRS STANDING COMMITTEE

Mr. Muhammad Afzal Hussain, Chairman, PTA also headed the Import / Customs Affairs Standing Committee of PTA during the year 2019-20. He actively took-up the matters of PTA Members regarding Import, Sales tax, Income Tax, Rebate Claims to Customs Authority Concerned for immediate resolution. As a result of persistent approached, some of the members have got their rebate claims.

He assessed and verified the prices of imported raw hides & skins and chemicals imported by our members concerned from various countries as and when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignments without delay.

He actively intervene the matter regarding stuck-up import shipments of pickled/wetblue cow/buffalo hides and goat/sheep skins of PTA members from China due to ban on import of Zoontic Animals in wake of Corona Virus, he succeeded to get release these shipments on submission of Quarantine Certificate as these raw material have already have Chemicals process and free from harmful deceases.

He also taken-up following issues of PTA members with the high-ups for early resolution :

- Re-inclusion of “Dyed/Finished Leather” in the NEW DLTL SCHEME for the year 2018-21 with all related H.S. codes.
- Relaxation of Duty Structure on REMAINING 6 basic Tanning Chemicals for Leather Industry out of total 8 short listed already submitted to MOC earlier. It was firmly assured by Advisor to PM numerously orally for ensure inclusion of all 8 H.S. codes, but unfortunately 6 H.S. codes are not entertained out of 8 short listed.
- Issuance of Exemption Certificates against 2% Withholding Tax on import of basic raw materials with restoration of Commissioner’s power against Clause # 72B, which is revoked for PTA’s member exporters whose exports NOT less than 80% as was in practice earlier.
- Request for removal of 3% AGST & increased percentage of Income Tax from 2% to 5.5% imposed on Commercial Importers for Leather Industry, who are allied supplier of the Industry to cater to the needs of the Industry for value addition, resultantly the exporters would be affected severely with increase of production cos, which is already on higher side in comparison with regional competitors.

- Re-Assurance for the removal of existing 20% Custom duty on import of basic raw materials (Raw Hides & skins/Wet blue Leather) in the wake of GSP plus status.
- To consider to remove the requirement for issuance of “Quarantine Certificate” against the SRO # 1067 on import of basic Raw Materials for the Leather Industry

EXPORT AND TAXES STANDING COMMITTEE



Mr. Anjum Zafar
Chairman

Mr. Anjum Zafar was taken the portfolio of the Chairman of Export and Taxes Standing Committee of PTA (Central) in continuation for the year 2019-20 as well.

The significant achievement during this year was made for the approval of New Duty Drawback Rates for Finished Leather in all sorts, for which an hectic exercise with strong follow up was made for the revision of Duty Drawback rates based on existing scenario of duty structure in Pakistan as compared to previously, which was become due to be revised. Necessary physical visit to Karachi was also made to have a detailed meeting with DG/IOCO, Mr. Basit Choudhry and his team at Custom House, Karachi for finalizing the Duty Drawback Rates for Finished Leather. It is also shared that Finished Leather is the priority commodity to be the first one amongst 12 commodities of the country which was finalized with the new DDR and applied/approved with issuance of SRO # 460 for the implementation at ground effective from 21st June'2020 onward. I am thankful to the

Chairman, PTA Sheikh Afzal Hussain, Mr. Muhammad Musaddiq & Mr. Hamid Zahur for the exceptional assistance and rest of committee & senior members for providing helping hand with support for finalizing & approval of new DDR for finished leather. The New Chart of DDR in comparison is given below, which was already circulated amongst all country wide members with copy of SRO # 460 :-

COMPARATIVE VIEW OF DUTY DRAWBACK RATES ON FINISHED LEATHER

Description	Previous Rates	New Rates Effective from 20.05.2020 onwards	Increased percentage
Cow/Buffalo finished leather	2.38%	3.73%	56.72%
Goat/sheep finished leather	1.06%	1.78%	67.92%

He is actively looking after the affairs of the Committee as detailed below and attended various meetings with the Chairman, PTA held with the high-ups :

01. He participated in the meeting held at PM house at Islamabad on 10.01.2020 where he strongly took up the matter and requested to control smuggling of livestock for our leather industry and gave concerns on extreme shortage as this will affect all leather and allied industry. The concerned Department have promptly issued instructions and which is being implemented in true spirit.

The Meeting was also attended by Mr. Abdul Razzak Dawood, Advisor to PM on Commerce and he told about this and PM instructed him to take action. Mr. Abdul Razzak Dawood also mentioned that UAE government has also taken large quantity of live animals from Pakistan which our Government had to allow due to special relations but other smuggling of live animals to Afghanistan and Iran can be controlled and he will take steps as assured in PM meeting.

Mr. Anjum Zafar also requested not to allow official export of live animals as it extremely short and actual live stock is less than 2006 as per in official statement of secretary live stock and PM was shocked on this.

Besides above, he also discussed some other important issues of Leather Industry specially removal of Custom Duty & ACD on Tanning Chemicals and Machinery.

02. He also joined PTA delegation led by Sh. Afzal Hussain, Chairman, PTA and met with Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile and his team in Ministry of Commerce at Islamabad on July 6, 2020 to discuss core issues of the Leather Industry .

He emphasized for continue follow-up with the Ministry of Commerce and all government departments concerned for resolution / favourable consideration of PTA's genuine proposals pending since long.



EXPORT AND TAXES STANDING COMMITTEE

Amanullah Aftab
Chairman

We are pleased to share here that Pakistan Tanners Association (Central) in financial collaboration with the Trade Development Authority of Pakistan, Government of Pakistan (TDAP) had organized National Pavilions for Pakistan in different International Fairs & throughout the year at various destinations of the world for participation of PTA's interested members to achieve the desired goals for the promotion of exports in general and to explore new business avenues for capitalization.

Mr. Amanullah Aftab, Chairman, Standing Committee on Int'l Fairs & Delegations, PTA dealt all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation/coordination with the Members of Standing Committee on Int'l Fairs & Delegations with TDAP's rules & regulations in the following approved International Fairs from Sept'2019 onward :-

01.	All Chin Leather Exhibition, 3-5th Sept., 2019 at Shanghai, China
02.	Lineapelle Fair, 2-4th October, 2019 at Milan, Italy
03.	Leathertech, 31st Oct to 2nd Nov., 2019 at Dhaka, Bangladesh
04.	Lineapelle Fair, 19-21st Feb., 2020 at Milan, Italy

It was really unfortunate that due to **pandemic COVID-19**, the remaining Int'l Fairs which were on queue for organizing the National Pavilion for participation of its members were jeopardized for participation as listed below for which PTA had a detailed meeting with Secretary, **TDAP held on 05.03.2020 at TDAP's office** and got the approval for **Rs.10 Million exceptionally** for the subsidy of our members participation, if organized by PTA but it was really setback the fair of APLF'2020, Hong Kong **has been cancelled owing to COVID-19:-**

01.	Indo Leather & Footwear Show which was re-scheduled to be in Nov'2020
02.	MM&T Section of APLF, March'2020, Hong Kong
03.	Lineapelle Fair, Sept'2020, Milan, Italy
04.	Shoes & leather, July'2020 at Ho Chi Minh city Vietnam

Brief description of each Fair held from Sept'2017 to September, 2018 is highlighted hereunder :-

01. All China Leather Exhibition, 3-5th Sept., 2019 at Shanghai, China.

PTA had organized National Pavilion for its 05 member participants in All China Lather Exhibition held from 3-5th Sept., 2019 at at Shanghai, China within the total reserved space upto 60 sqm and the outcome of the participation of our members was encouraging to their desired extent. The china market which is already extensive for the exploration has now become more productive after finalization of 2nd FTA wherein the import of leather into China has been allowed duty free.



02. Lineapelle Fair, 2-4th Oct., 2019 at Milan, Italy

20 Members of PTA had participated in this event within the total reserved space upto 292 sqm under the umbrella of Pakistan Pavilion organized by PTA with necessary Government, whose outcome was encouraging in terms of conclusion of business wherein the innovative / eye catching articles of finished leather were displayed at the respective stands, which were much appreciated by the customers/ visitors/buyers during the Fair. Apart from that 05 members had also taken part as individual participants in this event without Government subsidy. This is regular event of PTA for participation of its interested members for the promotion of exports to this vital destination.

03. Leathertech, 31st Oct to 2nd Nov., 2019 at Dhaka, Bangladesh.

It is the 2nd time in consecutive that PTA had organized the National Pavilion for participation of its 13 interested members under the banner of National Pavilion of Pakistan in Leathertech held from 31st Oct to 2nd Nov., 2019 at Dhaka, Bangladesh, which was termed to be productive with the desired outcome of participation and all exhibitors have consented to continue for participation in next year at Dhaka, Bangladesh.



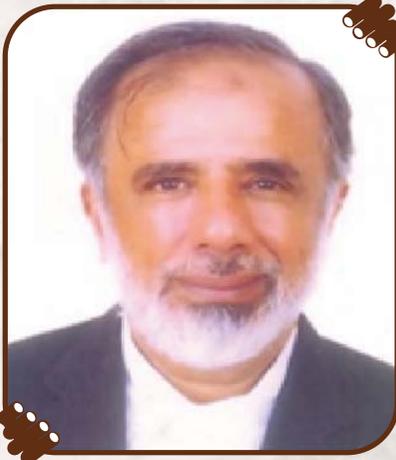
Proposal moved by PTA to EDF for the financial support for participation of members in Int'l Leather Fairs from Export Development Fund (EDF)

It was realized the necessity to submit a comprehensive Proposal to EDF/MOC for separate allocation of fund to PTA for organizing the National Pavilions of Pakistan in various International Leather World with proposed 80% Government financial support based on the provision already available in Law of EDF for the allocation of fund for International marketing/promotion. PTA had submitted a comprehensive proposal with all required documents in consolidated Mode with the list of 10 (ten) International Leather Fair, which are regular & vital for the Industry for the allocation of required fund for Pak Rs.133 Million exceptionally to PTA so that the problem for the allocation of fairs/fund from TDAP would be resolved permanently with the proposed allocation from EDF (Export Development Fund) as our member exporters are already contributing @ 0.25% Cess on account of EDF on each export proceeds of Leather, which is already available with EDF/MOC abundantly. PTA is persistently follow up the proposal with EDF for the approval and confident to get the positive result in this regard for the supreme motive to facilitate its country members for participation in International Leather Fairs with financial convenience without any hassle.



REPORT OF THE STEERING COMMITTEE

6th Pakistan Mega Leather Show-2020



**Mr. Muhammad
Musaddiq**
Chairman

The Central Executive Committee appointed again Mr. Muhammad Musaddiq as Convener Pakistan Mega Leather Show Steering Committee for the year 2019-2020 due to his varied experience.

The 6th Pakistan Mega Leather Show consecutively organized in Lahore International Expo Centre, Lahore (Pakistan) from 27-29th January'2020 jointly by organized by Pakistan Tanners Association - PTA) and Pakistan Footwear Manufacturers Association – PFMA alongwith all stakeholders of Leather Sector of Pakistan i.e. Pakistan Leather Garments Manufacturers & Exporters Association – PLGMEA), Pakistan Leather Gloves Manufacturers & Exporters Association – PGMEA and all allied industries of tanning Chemicals, Machinery and accessories with the patronage of Government of Pakistan, Trade Development Authority of Pakistan. It was joint collaborated efforts for organizing 6th Pakistan Mega Leather Show in Lahore (Pakistan) with the exclusive motive(s) 1) To portray Country's soft image abroad 2) To motivate the leather business entrepreneurs for business growth 3) To enhance the confidence of

investors in Pakistan's business market and to attract international masses towards the tremendous potential that exist in the leather sector of Pakistan and enhance the domestic potential strength to provide viable platform within the country for joint ventures between the allied industries of Leather Sector of Pakistan and foreign companies.



Honourable Ambassador of Italy, Mr. Stefano Pontecorvo inaugurating the Show on 27.01.2020 at Lahore Int'l Expo Centre

PRESS CONFERENCE

The first activity of Pakistan Mega Leather Show (PMLS) 2020 was holding of Press Conference which was held on 25th January'2020 in Conference Room of Hall # 2 of the Lahore International Expo Centre. The Press Conference was addressed by Shaikh Afzal Hussain, Chairman, Pakistan Tanners Association along with Mr. Muhammad Younas, Chairman, PFMA, Mr. Mansoor Ehsan Sheikh, Convener-PMLS-PFMA, Mr. Muhammad Musaddiq, Co-Convener-PMLS-PTA, Mr. Fazalur Rehman Sheikh, Sr. Vice Chairman, PTA, Mr. Agha Saiddain, Ex-Chairman, PTA which was also attended by Senior Members of PTA, & PFMA, Business Community and a large number of representatives of Electronic and Print media.

In the Press Conference, Sh. Afzal Hussain informed the salient features of 6th Pakistan Mega Leather Show and gave a comparison of activities and attendance of 5th PMLS-2019 and expectation of 6th PMLS-2020.



Sh. Afzal Hussain, Chairman, addressing to Print & Electronic media during Press Conference for 6th PMLS'2020 held on 25.01.2020 in Lahore



Sh. Afzal Hussain, Chairman, PTA from (Left), Mr. Muhammad Younas, Chairman, PFMA and Mr. Agha Saiddain, Ex-Chairman, PTA expressing their views on organizing of 6th PMLS-2020 to Lahore Rang TV Channel just after the Press Conference on 25th January'2020 at Lahore Expo Centre

TREND GLARRY AT A GLANCE



Local Trade visitors/buyers

Electronic Registration counter was set-up at Entrance of Hall 2 for registration of visitors and buyers by themselves who visited the PMLS-2020.

As per data compiled at both the registration counters revealed that around 13300-14700 trade visitors were registered with our computerized system during 3 days of the show as made visit to the stands in both halls for business collaborations, Seminars and B2B meetings were aloes arranged in both the Halls for the participants to promote bilateral trade.

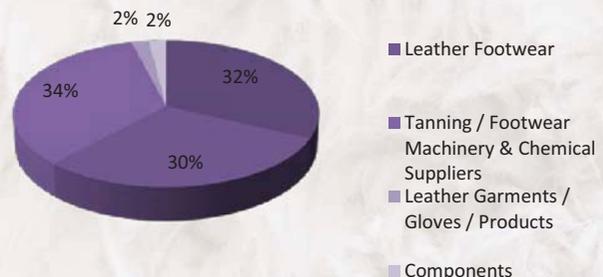
5th PMLS-2019

Local Business Visitors



6th PMLS-2020

Local Business Visitors



SEMINAR ORGANIZED BY PTA FOR PRESENTATION OF MR. EGBERT DIKKERS, GLOBAL DIRECTOR SUSTAINABILITY OF LEATHER NATURALLY, UK ON 28.01.2020 AT CONFERENCE ROOM OF HALL # 2

PTA organized a Seminar on the topic of “To Promote Natural Leather & METCHA” presented by Mr. Egbert Dikkers, Global Director Sustainability, Leather Naturally (LN), UK in Conference Room # 2 of the Lahore Expo Centre at 11:00 a.m. an effort to promote natural leather globally which was termed productive & conducive note for the participants / Tanners to join the Leather Naturally to save the historical real Leather & Leather Products as remain important fashion article globally in future and to keep continue struggle for its promotion.

He also informed the participants of the seminar about his organization's goals and important progress towards promotion of Natural Leather.



Mr. Egbert of Leather Naturally delivered presentation during the Seminar on the 2nd day of PMLS-2020

Annual Grand Dinner on 28.01.2020 at the Hall # 4 of Lahore Int'l Expo Centre

PTA & PFMA jointly hosted a Grand Dinner on 28.01.2020 in Hall # 4 of the Lahore Int'l Expo Centre alongwith allied stakeholders of the Industry. The dinner was attended by all the Exhibitors, Foreign Guests/Participants, Government Officials, imminent personalities of the city as well as Mr. Totok Prianamto, Consul General of Indonesia and Mr. Ibnu Sulhan, Consul for Economic Affairs, Indonesian Consulate, Karachi, Italian Trade Commissioner, Dr. Ameado Scarpa, Italian Journalists, Mr. Andrea Favizzi and Mr. Masimo and Representative of Italian Trade Commissioner, Mr. A.R. Daudputa also attended the Dinner Function.

The Prize Distribution Ceremony was held on the occasion of Annual Dinner.

Prize Distribution Ceremony

The Prize Distribution Ceremony was held on the occasion of Annual Dinner – 2020 on 28.01.2020. Prize Distribution for the best 3 Stalls in PTA & PFMA's participants and as per Jury's decision the following were selected:-

PTA's side – HALL # 2

- 1st Best Stall : Leathertex Tanneries (Pvt) Ltd., Lahore.
- 2nd Best Stall: Lanxess, Lahore.
- 3rd Best Stall: Khawaja Tanneries (Pvt) Ltd, Multan.

PFMA's Side – HALL # 3

- 1st Best Stall: Quadri International (Pvt) Ltd., Karachi.
- 2nd Best Stall: Intra-Systek Components (Pvt) Ltd, Lahore
- 3rd Best Stall: ATS Synthetic (Pvt) Ltd, Lahore.

Distribution of Shields to the Exhibitors/Participants of 6th PMLS'2020 in Lahore

PTA & PFMA distributed Shields on the 3rd day of the Exhibition to each Stand of the Exhibitors of 6th PMLS-2020 of both the Hall # 2 & Hall # 3 as acknowledgement of their participation.

Conclusion

The 6th Pakistan Mega Leather Show-2020 was concluded successfully and achieved all desired goals and objectives of the show as were set by the Steering Committee of the Show. The three-day show featured high quality leather and leather products and export quality footwear export products from across the country and abroad was found with enormous traffic of trade visitors which is around 3000 to 3500 each day with Electronic Registration maintained at entrance of Hall # 2 of the Expo Centre and all the stands were quite busy with the business conclusion/ties to the finalization extent.

Besides above, encouraging number foreign participants took part in the Show from Italy, Spain, Slovenia, Germany Portugal, China and other countries and the total number of stands in both Hall # 2 & Hall # 3 were 350 + with eye catching features including brandings with attractive ambience of booths was termed to be center of the attraction.

Overall outcome of 6th Pakistan Mega Leather Show was outstanding as beyond the expectation and achieved the desired goals of the Show. All the Exhibitors specially foreign Exhibitors, Foreign Groups were satisfied and committed to participate in the next event of 7th PMLS-2021 too.

Participants were found happy and shown in advance to continue their participation in next PMLS'2021 to be held from 27-29th January'2021 in Lahore Int'l Expo Centre, Lahore.

Now the Pakistan Mega Leather Show in Lahore has become an icon of Leather Sector of Pakistan as already established its recognition domestically & internationally that offers un-limited business opportunities for boosting the sales potential/exports. As such, all interested may avail this unique & vital opportunity/platform in Pakistan as most potential destination of the world for participation for the best return of their investment/joint ventures/collaborations.

PAKISTAN TANNERS ASSOCIATION

GLIMPSES OF 6TH PAKISTAN MEGA LEATHER SHOW – 2020





PAKISTAN TANNERS ASSOCIATION



HIDES & SKINS IMPROVEMENT STANDING COMMITTEE



Mr. Agha Saiddain

Chairman

The Hides & Skins Improvement Standing Committee of PTA is headed by Mr. Agha Saiddain consecutively since many years due to his vast experience, interest and knowledge in the research & development and association with the institutions concerned.

He participated in the Seminar on Meat Sector where in leading scholars of Animal Sciences such as Prof. Dr. Talat Naseer Pasha, Former V.C UVAS, Dr. Asim Sahi, Livestock Sector, Dr. Usman Tahir who presented their presentation in the Seminar. The seminar was conducted through zoom due to COVID-19. He also presented PTA suggestion, as how to improve hide/skin quality and it was suggested that Flaying Machine may be

introduced to avoid butcher cuts in hides & skins. He further advised to implement suggestion of PTA Research Paper which was concluded in joint effort of UVAS and PTA.

During Eid-Ul-Azha he had meetings with DCO Lahore and Livestock Department, Lahore to allow smooth collection of hides and skins by skin traders having authority letters of tanners and skin/hide merchants.



DIPLOMATIC AFFAIRS STANDING COMMITTEE



Mr. Gulzar Firoz
Chairman

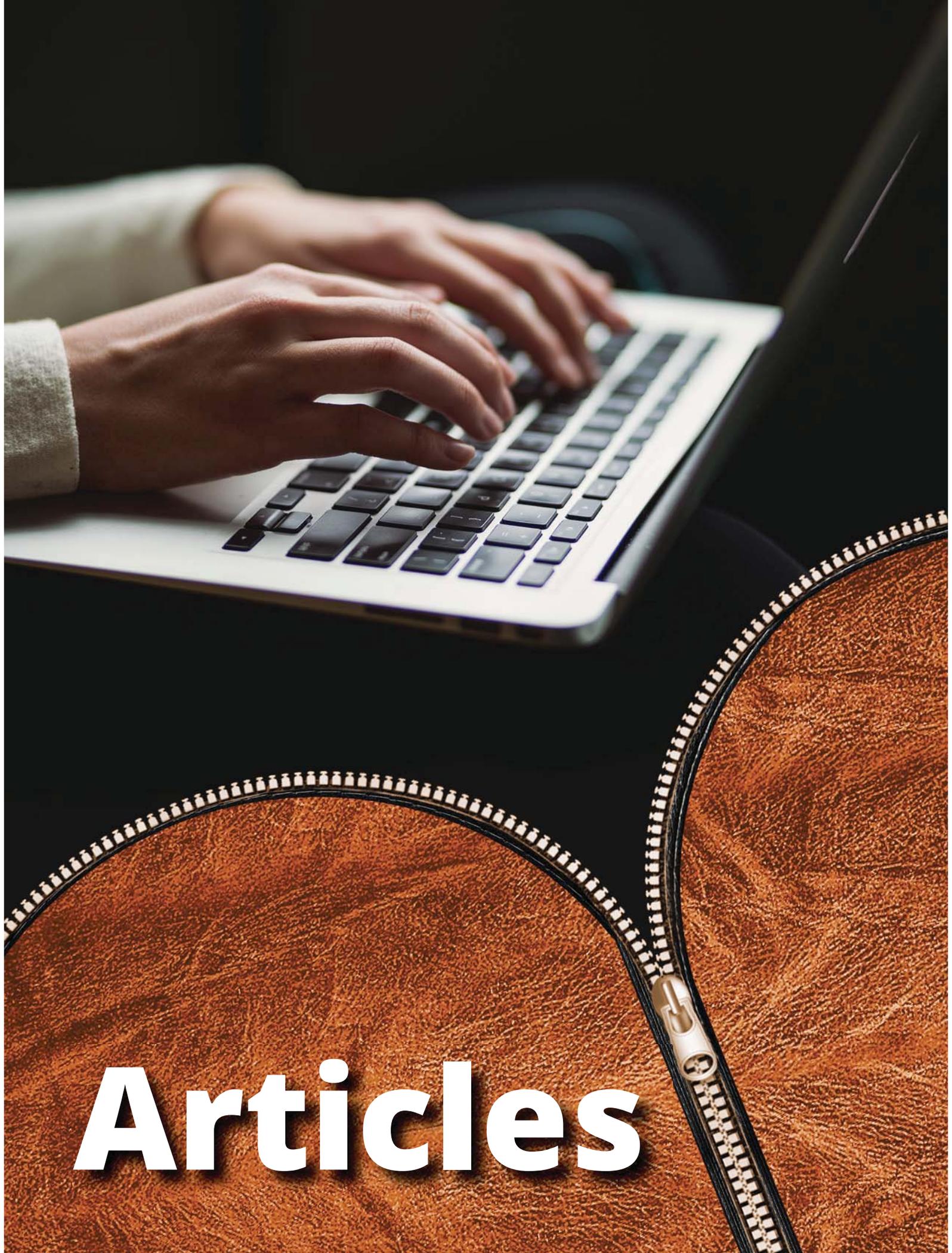
Mr. Gulzar Firoz is looking after the activities of Diplomatic Affairs Standing Committee of PTA (Central) during the year 2019-20.

Due to outbreak of Corona Virus pandemic, meetings could not be arranged with the Diplomats concerned this year. However, congratulation letters issued to Consulate General concerned on the Independent / National Day of their Countries.

He also participated in the meeting of the Board of Directors of TDAP as its Member held on 17th December'2019 at TDAP, Karachi and presented PTA's proposals / Suggestions for favourable consideration specially the specific matter for removal of 5 years and 2 times condition for participation of PTA member exporters concerned in International Fairs & Exhibitions organized at various destinations as allocated by TDAP to PTA and accordingly the Board of Directors of TDAP convinced in principle for favourable consideration for required removal of condition preferably by sector-wise.



Mr. Gulzar Firoz, Chairman, Diplomatic Affairs Standing Committee, PTA and Member of the Board of Directors of TDAP discussing during the meeting held in TDAP on 17.12.2019



Articles

Challenges Facing Leather Exports and the way out By Muhammad Musaddiq

Pakistan leather industry export of finish leather is on a constant decline for last 5 years and it has been hardly hit by covid-19 starting in March-20 just after the inspiring summer Lineapelle Italy, though the business activity in that fair was better than expected as it was held on the last date of the shoe fair Micam at the same premises. Then came covid-19 which stopped most of the commercial activities with respect to the leather products, trading, exports and imports on a worldwide scale. The lockdown across the world varied from country to country and city to city depending the prevalence of this pandemic.

In Pakistan Karachi city was under severe lockdown for many weeks, while in Punjab it was more relaxed under so called smart lockdown, so most of the tanneries were working on a slow pace in Punjab. Because of the closure of export markets due to this pandemic the demand of finish leather was going down, which resulting in decline of 29% in value of finish leather from Pakistan.

We know the various domestic reasons like high cost of chemicals, energy, labour and transportation cost, as well as high interest rates in Pakistan, which have been among the highest in the region. On top of that covid-19 almost killed the demand and markets were either closed or didn't have the demand of leather on their own.

Now we have to find out the way and solution that how to enhance our production and exports, so as to come back to the levels of as six to seven years ago. Of course it all depends on the global demands which is quite low at the moment but Pakistan leather export is already at fraction of 1% of the global leather market of finish leather, shoes, garments, bags etc, so to get more share of the world leather business is not impossible.

As long as the meat is eaten in the world hides and skins will be duly available as a bi product. Statistics shows that the level in consumption of meat is increasing worldwide, which will results in more hides and skins. As stated earlier Pakistan is a small player with respect to supply of finish leather and its products to the world and there is a big gap which can be filled up because of China factor.

China factor can be explained as the production of leather and its products are started to be decline because of:

- a) High ratio of import taxes from USA on Chinese imports
- b) High cost of production in china
- c) Geopolitical environment between china and west
- d) Free trade agreement between China and Pakistan
- e) Demoting the production of leather and expanding of new tanneries etc. As it wants to be move towards value addition technology and products

Now Pakistan has a positive chance to take some of the space in the world market by replacing chinses because of GSP and MFN status and even more exports to china because of new tariff agreement between china and Pakistan which has resulted zero percent duty on exports of Pakistani leather, shoes and other leather products on zero percent duty in to china.

The CPEC is going to give a lot of motivations for the enhancement of trade between China and Pakistan with better linking by highways and roads between the two countries. Thus facilitate cheaper and faster trade between both countries.

The geopolitical situation seems to favor Pakistani exports provided if the cost of the businesses and manufacturing of leather and leather products is controlled and can be competitive as per our Asian neighbors etc. etc.

But the most important challenge is there are the tanners, who have to create more demands of their leather which will help them to fight against synthetic materials, which has widely taking the place of leather market worldwide.

To that the further measures must be taken by Pakistani tanners;

1. Investment and RND
2. Use of Renewable Energy and improve down carbon foot prints
3. Conservation of Water by minimizing its use and recycling as much as possible
4. Improve in Efficiency and hiring of the work force to produce better quality of leather

All the above parameter should be regularly measures in terms of rupees per square feet and its cost should go down except RND expenses.

This can be done by putting targets say for the next five years what will be the cost in per square feet from the use of renewable energy, water conservation, recycling and hiring of work force. Cost of leather in per square feet should go down between twenty to thirty percent in next five years. And this is only possible by doing more investment in RND section by giving the right and provide detailed information to the customers, especially in EU and USA about the measures taken by the tanneries to improve that has been mentioned above like energy saving for better carbon foot prints, water conservation, better quality, new technology, chrome free water proof and other new tannages.

One can see even in Europe there are some tanners who have not been effected that badly in respect to reducing the value of their leathers, despite very high cost in Europe and they are the one who are following the measures which has been described as above.

Finished Leather Safety Against COVID – 19

By Agha Saiddain

During May 2020, I decided to exchange my wild ideas with Mr. Mike Redwood heading “LEATHER NATURALLY” we started our discussion through emails and first thing to discuss was how long Corona Virus survive on various materials.

Interestingly Mr. Mike Redwood shared the information and following table was sufficient enough to get first hand knowledge about Corona Virus on various materials.

Quanto tempo o Covid-19 sobrevive em cada material?



Then we decided to get an information about behavior of Corona Virus on finished leather of various types and can we develop Corona Resistant Leather (CRL) or Corona Proof Leather (CPL) or Corona Retardant Leather and Anti Corona Leather (ACL). Mr. Mike Redwood raised a question as why Corona Virus survive for 2-4 hours only on Aluminum and can we put something as surface coat on leather to match. He further said; “My thoughts have that until we have better treatment for sales over long term Anti Bacterial would be good, as long as no Covid-19 promise is made. If we find something better that would be excellent”.

Research is still ongoing into many aspects including how long it can live on various surfaces. So far, two studies have been published on this topic. The first study was published in the New England Journal of Medicine (NEJM) for this study a standard amount of aerosolized virus was applied to different surfaces. The Second study was published in The Lancet. In this study, a droplet containing a set amount of virus was placed into a surface. In both studies the surfaces to which virus had been applied were incubated at room temperature. The study showed that following behavior on different materials.

S.NO	MATERIAL	VIRUS LIFE
1	Plastic	3-7 Days
2	Stainless Steel	3-7 Days
3	Copper	4 Hours
4	Paper	4 Days
5	Glass	4 Days
6	Cardboard	24 Hours
7	Wood	2 Days
8	Clothes	2 Days

The results of studies conducted by different laboratories differ slightly but variation is not much and trend line can be drawn to show average life of Covid – 19 on various surface.

The good news for Leather Sector is that Covid-19 survives longer on PVC and Plastic which have taken market in last few years. This can be taken strongly to create dissonance among the consumers against PVC and Plastics. PTA is in touch with Leather Naturally and discussion is on going process with Mr. Mike Redwood, Mr. Egbert and Myself.

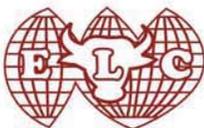
The major issue to develop Covid-19 Free Leather is finances for research. Any positive break through can open a door for Natural Leather in Aviation and Auto Industry.

Hope our joint effort will bring positive results to promote Natural Leather and to reduce PVC and Plastic from Supply Chain of Footwear, Upholstery, and Aviation Leather.

*The Eastern
Art of Fine
Leathers*

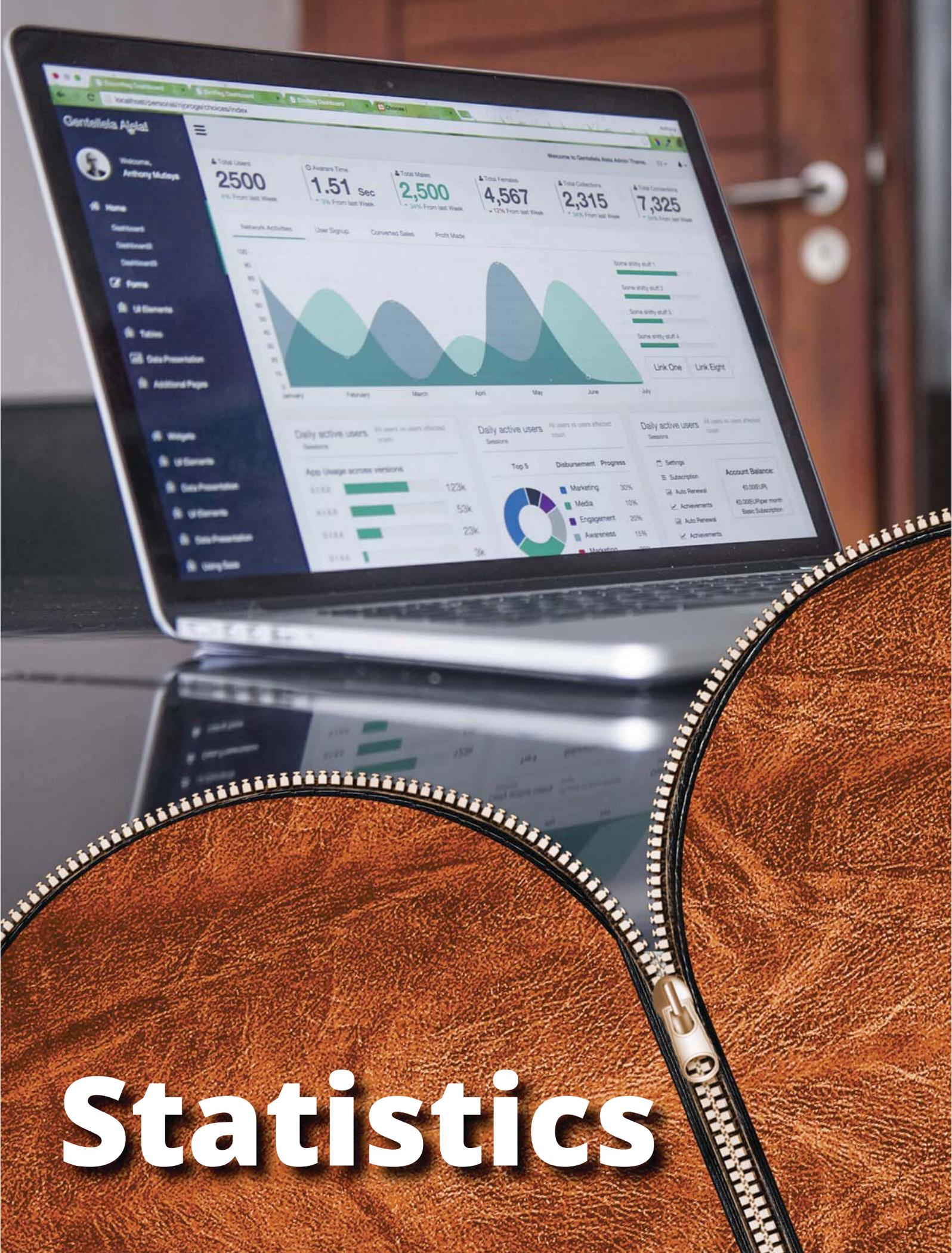
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Statistics

EXPORTS PERFORMANCE OF LEATHER & LEATHER PRODUCTS FROM PAKISTAN DURING JULY-JUNE 2019-2020 vis-à-vis 2018-19

The export of Leather and Leather Products for the financial year July-June 2019-20 touched US\$ 765.264 Million as against the performance of US\$ 844.384 Million in the corresponding period of last year and registered declined by 9.37%. Leather Sector's exports have fallen since March after the Government imposed a lockdown across the country to contain the COVID-19 Pandemic.

During July-June 2019-20 about 16.635 million square meters of finished leather was exported to Hong Kong, Italy, China, India, Vietnam, Korea, Germany, South Africa, Bangladesh, Spain, Turkey, Indonesia, USA, Portugal, Thailand, U.A.E., Poland and some other countries showing downfall of 22% in Volume & 27% in Value while the other sectors including Leather Garments exports posted a negative growth to US\$ 250.936 Mn in the fiscal year 2019-2020 as compared to US\$ 256,298 Mn in the corresponding period of last year and registered decline by 2.09%, Leather Gloves exports showing downward trend by 2.37% and other leather manufacturers by 10.05% while the Leather Footwear export registered positive trend by 0.66% in value reaching US\$ 107.170 Mn.

Just after easing of lockdown in the North American and European countries — top export destinations for Pakistani leather goods will help revive the sinking exports. The Covid-19 has collapsed the demand for country's exports during the last four-five months. However, there has been a revival in international orders for Pakistani products since June as a result the total export of Leather Sector revived in July-2020 increasing 9.33% year-on-year to US\$ 77.020 Mn as compare to US\$ 70.449 Mn in the corresponding month of last year, as data released by the Pakistan Bureau of Statistics.

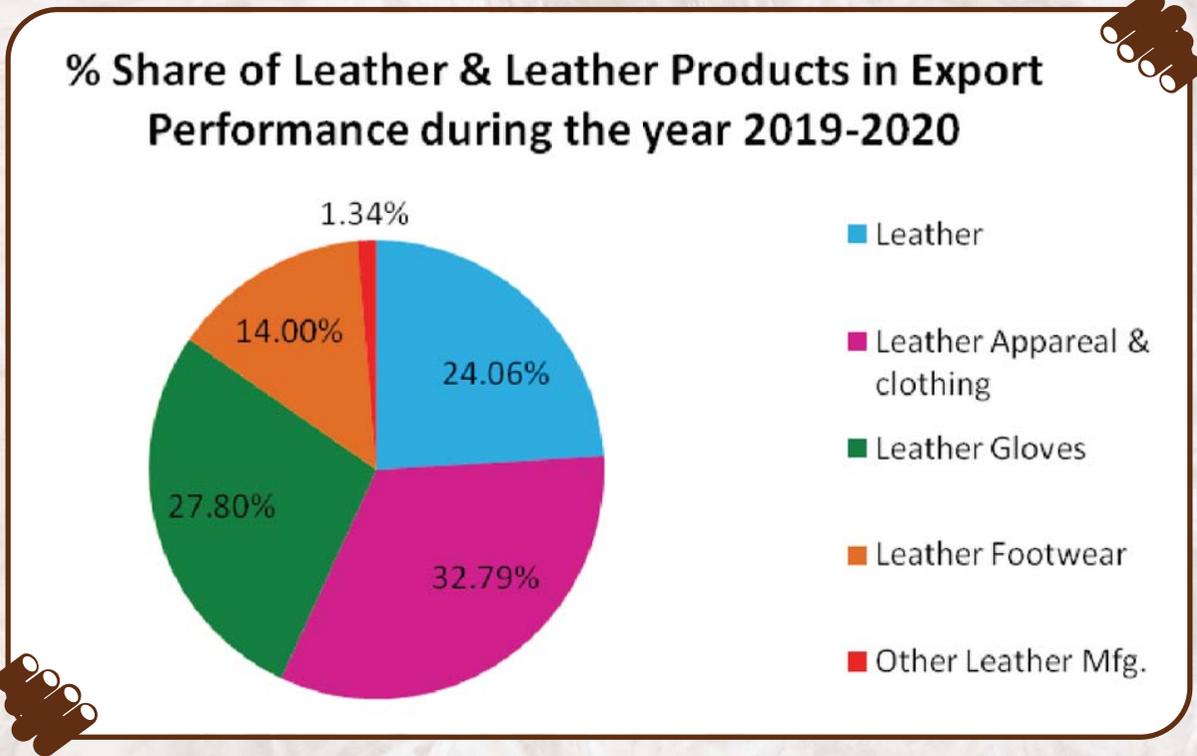
A Statement showing the Product-wise Export Performance of Leather Sector during July-June 2019-2020 vis-a-vis July-June 2018-19 is given below:

Value in '000' US

COMMODITIES	UNIT	JULY-JUNE 2018-2019		JULY-JUNE 2019-2020		% CHANGE	
		QTY	VALUE	QTY	VALUE	QTY	VALUE
		LEATHER	'000' SQM	21,331	252,246	16,635	184,105
	AUP/Sq.M		11.83		11.07		-6.41%
LEATHER APPAREL & CLOTHING	'000' DOZ	1,004	256,298	989	250,936	-1.49%	-2.09%
	AUP/Pcs		21.27		21.14		-0.61%
LEATHER GLOVES	'000' DOZ	5,485	217,942	5,058	212,768	-7.78%	-2.37%
	AUP/Pair		6.62		7.01		5.87%
LEATHER FOOTWEAR	'000' Pairs	7,008	106,464	6,708	107,170	-4.28%	0.66%
	AUP/Pair		15.19		15.98		5.17%
OTHER LEATHER MANUFACTURES	'000' KGS	1,175	11,434		10,285		-10.05%
	AUP/Kg		9.73				
TOTAL :			844,384		765,264		-9.37%

Source: Pakistan Bureau of Statistics.

Export of Finished Leather holds a share of 24.06% in Pakistan’s total Leather & Leather Products exports with an export value of US\$ 765.264 Million. This is followed by Leather Garments with a share of 32.79%, Leather Gloves 27.80%, Leather Footwear 14.01% and Other Leather Manufactures 1.34% as shown in below graph:



Country-wise Analysis:

The major potential markets for Pakistani Leather and Leather Products are Italy, Hong Kong, China, Vietnam, India, France, Bangladesh, Korea, Spain, Germany Turkey, South Africa, Indonesia, Japan, USA, Canada, Thailand, Sri Lanka, Portugal Russia, Singapore, UK, Malaysia, UAE, Poland, Netherlands, Philippines and Mexico during the year 2018-19 as compared to the same period of last year.

**Country-wise Exports of Finished / Tanned Leather from Pakistan
During July-June 2018-19 vis-à-vis July-June 2017-18**

Value in '000' US

Commodity	Country	July-June 2017-18	July-June 2018-19	% Share	% Changed
LEATHER TANNED	ITALY	52,156	39,503	15.66%	-24.26%
	HONGKONG	35,431	29,806	11.82%	-15.88%
	CHINA	37,641	28,803	11.42%	-23.48%
	VIET NAM	26,012	26,630	10.56%	2.38%
	BANGLADESH	20,672	18,318	7.26%	-11.39%
	KOREA	14,036	14,153	5.61%	0.83%
	SPAIN	18,777	10,536	4.18%	-43.89%
	INDONESIA	10,099	10,392	4.12%	2.90%
	INDIA	19,575	7,894	3.13%	-59.67%
	GERMANY	12,383	7,499	2.97%	-39.44%
	SOUTH AFRICA	8,165	6,157	2.44%	-24.59%
	U.S. AMERICA	4,338	4,566	1.81%	5.26%
	TURKEY	7,049	3,900	1.55%	-44.67%
	PORTUGAL	4,192	3,237	1.28%	-22.78%
	THAILAND	3,057	3,041	1.21%	-0.52%
	JAPAN	4,737	3,033	1.20%	-35.97%
	NETHERLANDS	3,851	2,310	0.92%	-40.02%
	U.A.E.	9,197	2,232	0.88%	-75.73%
	POLAND	2,242	2,117	0.84%	-5.58%
	PHILLIPPINES	2,247	1,777	0.70%	-20.92%
	FRANCE	3,039	1,739	0.69%	-42.78%
	SRILANKA	667	1,411	0.56%	111.54%
	MALAYSIA	1,100	1,182	0.47%	7.45%
	RUSSAIN FEDERATION	1,802	963	0.38%	-46.56%
	CANADA	679	694	0.28%	2.21%
	UNITED KINGDOM	527	676	0.27%	28.27%
	SINGAPORE	470	257	0.10%	-45.32%
	MEXICO	141	75	0.03%	-46.81%
	BRAZIL	-	24	0.01%	
	BELGIUM	8	18	0.01%	125.00%
Other Countries	25,920	19,302	7.65%	-25.53%	
	Total :	330,210	252,245	100.00%	-23.61%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Garments (Apparel & Clothing) from Pakistan During July-June 2018-19 vis-à-vis July-June 2017-18

Value in '000' US

Commodity	Country	July-June 2017-18	July-June 2018-19	% Share	% Changed
LEATHER GARMENTS Clothing)	GERMANY	82,397	66,949	26.12%	-18.75%
	US AMERICA	39,748	38,860	15.16%	-2.23%
	FRANCE	23,735	20,561	8.02%	-13.37%
	UNITED KINGDOM	21,311	20,532	8.01%	-3.66%
	NETHERLANDS	24,859	20,104	7.84%	-19.13%
	SPAIN	26,864	12,603	4.92%	-53.09%
	RUSSIAN FED	9,861	10,812	4.22%	9.64%
	BELGIUM	8,947	10,286	4.01%	14.97%
	ITALY	8,192	6,792	2.65%	-17.09%
	POLAND	2,579	6,253	2.44%	142.46%
	CANADA	5,533	5,229	2.04%	-5.49%
	JAPAN	5,469	4,671	1.82%	-14.59%
	DENMARK	4,750	4,006	1.56%	-15.66%
	SWEDEN	2,928	2,801	1.09%	-4.34%
	AUSTRALIA	4,055	2,739	1.07%	-32.45%
	SOUTH AFRICA	2,600	1,891	0.74%	-27.27%
	GREECE	2,051	1,801	0.70%	-12.19%
	U.A.E.	970	1,177	0.46%	21.34%
	CHINA	1,489	1,062	0.41%	-28.68%
	NORWAY	822	892	0.35%	8.52%
	PORTUGAL	739	840	0.33%	13.67%
	HONGKONG	349	527	0.21%	51.00%
	MALAYISA	434	448	0.17%	3.23%
	TURKEY	561	408	0.16%	-27.27%
	KOREA	357	360	0.14%	0.84%
	SINGAPORE	788	340	0.13%	-56.85%
	BRAZIL	173	246	0.10%	42.20%
	SAUDI ARABIA	185	245	0.10%	32.43%
	KUWAIT	216	216	0.08%	0.00%
	BANGLADESH	276	140	0.05%	-49.28%
INDIA	66	51	0.02%	-22.73%	
Other Countries	11,095	12,456	4.86%	12.27%	
	Total :	294,399	256,298	100.00%	-12.94%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Gloves from Pakistan During July-June 2018-19 vis-à-vis July-June 2017-18

Value in '000' US

Commodity	Country	July-June 2017-18	July-June 2018-19	% Share	% Changed
LEATHER GLOVES	US AMERICA	40,414	48,794	22.39%	20.74%
	GERMANY	24,113	25,925	11.90%	7.51%
	CANADA	19,452	19,792	9.08%	1.75%
	SWEDEN	12,574	12,616	5.79%	0.33%
	POLAND	9,558	10,391	4.77%	8.72%
	UNITED KINGDOM	11,976	8,755	4.02%	-26.90%
	FRANCE	9,612	7,373	3.38%	-23.29%
	U.A.E.	8,851	7,142	3.28%	-19.31%
	BELGIUM	8,006	6,700	3.07%	-16.31%
	SPAIN	7,709	6,672	3.06%	-13.45%
	NETHERLANDS	6,712	6,365	2.92%	-5.17%
	ITALY	5,466	6,243	2.86%	14.22%
	SUADI ARABIA	6,208	5,705	2.62%	-8.10%
	AUSTRALIA	3,626	3,480	1.60%	-4.03%
	SOUTH AFRICA	4,228	3,320	1.52%	-21.48%
	DENMARK	2,740	3,048	1.40%	11.24%
	NORWAY	2,828	2,726	1.25%	-3.61%
	KUWAIT	1,856	1,654	0.76%	-10.88%
	SINGAPORE	1,407	1,471	0.67%	4.55%
	RUSSIAN FED	430	1,470	0.67%	241.86%
	EGYPT	633	1,329	0.61%	109.95%
	QATAR	1,533	1,250	0.57%	-18.46%
	TURKEY	1,437	1,006	0.46%	-29.99%
	JAPAN	1,165	919	0.42%	-21.12%
	CHINA	557	676	0.31%	21.36%
	SLOVENIA	907	662	0.30%	-27.01%
	PORTUGAL	379	488	0.22%	28.76%
	BRAZIL	439	406	0.19%	-7.52%
	CHILE	239	338	0.16%	41.42%
	MALAYSIA	348	279	0.13%	-19.83%
	KOREA	276	252	0.12%	-8.70%
	MEXICO	606	214	0.10%	-64.69%
INDIA	193	170	0.08%	-11.92%	
PHILIPPINES	55	76	0.03%	38.18%	
INDONESIA	172	63	0.03%	-63.37%	
HONG KONG	37	49	0.02%	32.43%	
VIET NAM	14	30	0.01%	114.29%	
BANGLADESH	8	8	0.00%	0.00%	
Other Countries	19,118	20,085	9.22%	5.06%	
Total :		215,882	217,942	100.00%	0.95%

Source : Trade Development Authority of Pakistan.

**Country-wise Exports of Leather Footwear from Pakistan
During July-June 2018-19 vis-à-vis July-June 2017-18**

Value in '000' US

Commodity	Country	July-June 2017-18	July-June 2018-19	% Share	% Changed
LEATHER FOOTWEAR	GERMANY	31,321	30,376	28.53%	-3.02%
	ITALY	19,116	18,329	17.22%	-4.12%
	USA	4,795	9,307	8.74%	94.10%
	NEATHERLANDS	6,682	7,383	6.93%	10.49%
	UNITED KINGDOM	878	6,117	5.75%	596.70%
	SPAIN	5,187	5,739	5.39%	10.64%
	FRANCE	5,188	3,715	3.49%	-28.39%
	AUSTRALIA	1,522	2,345	2.20%	54.07%
	BELGIUM	1,864	2,329	2.19%	24.95%
	AFGHANISTAN	1,864	1,864	1.75%	0.00%
	POLAND	813	1,806	1.70%	122.14%
	UAE	878	1,232	12.94%	40.32%
	SOUTH AFRICA	1,216	1,038	0.97%	-14.64%
	CANADA	315	950	0.89%	201.59%
	RUSSIAN FED.	452	803	0.75%	77.65%
	SAUDI ARABIA	319	703	0.66%	120.38%
	JAPAN	84	326	0.31%	288.10%
	MALAYSIA	85	309	0.29%	263.53%
	MEXICO	72	305	0.29%	323.61%
	SINGAPORE	313	252	0.24%	-19.49%
	SWEDEN	486	217	0.20%	-55.35%
	DENMARK	167	208	0.20%	24.55%
	CHINA	25	189	0.18%	656.00%
	QATAR	188	188	0.18%	0.00%
	TURKEY	164	188	0.18%	14.63%
	OMAN	76	162	0.15%	113.16%
	INDONESIA	-	123	0.12%	
	HONG KONG	155	111	0.10%	-28.39%
	INDIA	144	102	0.10%	-29.17%
	PORTUGAL	94	69	0.06%	-26.60%
	KUWAIT	88	69	0.06%	-21.59%
	KOREA	24	63	0.06%	162.50%
THAILAND	21	22	0.02%	4.76%	
SRILANKA	16	7	0.01%	-56.25%	
BANGLADESH	2	1	0.00%	-50.00%	
KENYA	15	-	0.00%	-100.00%	
Other Countries	10,521	9,519	8.94%	-9.52%	
Total :		95,150	106,466	100.00%	11.89%

Source : Trade Development Authority of Pakistan.

**Country-wise Exports of Other Leather Manufactures from Pakistan
During July-June 2018-19 vis-à-vis July-June 2017-18**

Value in '000' US

Commodity	Country	July-June 2017-18	July-June 2018-19	% Share	% Changed
OTHER LEATHER MANF.	US AMERICA	3,555	2,945	25.75%	-17.16%
	GERMANY	2,747	2,296	20.08%	-16.42%
	UNITED KINGDOM	1,070	1,116	9.76%	4.30%
	AUSTRALIA	260	1,070	9.36%	311.54%
	NETHERLANDS	1,316	685	5.99%	-47.95%
	BELGIUM	456	448	3.92%	-1.75%
	ITALY	404	374	3.27%	-7.43%
	SPAIN	433	311	2.72%	-28.18%
	SWEDEN	182	219	1.92%	20.33%
	SAUDI ARABIA	191	210	1.84%	9.95%
	U.A.E.	336	203	1.78%	-39.58%
	FRANCE	302	192	1.68%	-36.42%
	SOUTH AFRICA	160	143	1.25%	-10.63%
	CANADA	96	118	1.03%	22.92%
	DENMARK	120	81	0.71%	-32.50%
	JAPAN	88	75	0.66%	-14.77%
	POLAND	127	71	0.62%	-44.09%
	RUSSIA	31	39	0.34%	25.81%
	KOREA	12	27	0.24%	125.00%
	THAILAND	15	12	0.10%	-20.00%
BANGLADESH	-	2	0.02%		
OTHER COUNTRIES	726	799	6.99%	10.06%	
	Total :	12,627	11,436	100.00%	-9.43%

Source : Trade Development Authority of Pakistan.

FIVE YEARS EXPORT PERFORMANCE OF LEATHER & LEATHER PRODUCTS (2015-16 TO 2019-20)

Value in '000' US Dollar

S/No.	Commodities	Unit QTY	July-June 2015-16		July-June 2016-17		July-June 2017-18		July-June 2018-19		July-June 2019-20	
			Quantity	Value								
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	17,072	362,753	23,279	345,595	26,179	330,209	21,331	252,246	16,635	184,105
				21.25		14.85		12.61		11.83		11.07
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	10,812	320,525	9,036	291,893	10,332	294,399	12,048	256,298	11,868	250,936
				29.65		32.30		28.49		21.27		21.14
03.	Leather Gloves A.U.P per Pair	'000' Pairs	30,402	191,157	28,506	187,109	36,192	215,881	32,910	217,942	30,348	212,768
				6.29		6.56		5.96		6.62		7.01
04.	Leather Footwear A.U.P per Pair	'000' Pairs	5,744	89,151	5,339	81,384	6,018	95,150	7,008	106,464	6,708	107,170
				15.52		15.24		15.81		15.19		15.98
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	1,150	14,098	943	12,150	1,022	12,626	1,175	11,434		10,285
				12.26		12.88		12.35		9.73		
TOTAL :				977,684		918,131		948,265		844,384		765,264

Source: Pakistan Bureau of Statistics.

5-YEARS EXPORT PERFORMANCE OF LEATHER SECTOR OF PAKISTAN FROM 2015-16 TO 2019-2020



IMPORT OF LEATHER & LEATHER PRODUCTS INTO PAKISTAN DURING JULY-JUNE 2018-19

Conversion Rate : US\$ 1 = Rs.136.13

S/No.	Commodities	Unit	July-June 2018-19		
			QTY	Value	
				in '000' Rs.	in '000' US\$
01.	Leather				
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)	Kgs	8,891,130	4,502,070	33,071.84
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	5,431,573	2,063,463	15,158.03
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	1,454,248	1,161,972	11,863.45
				8,18,505	60,093
02.	Leather Garments Leather Apparel & Clothing	DOZ	53,162	153,403	1,127
03.	Leather Gloves	DOZ	1,850	6,815	50
04.	Leather Footwear	Pairs	1,194,221	2,297,932	16,880
05.	Other Leather Manufacturers				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather	Nos.	3,663,146	1,297,419	9,530.74
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	15,864	47,837	351
				1,345,256	9,882
	TOTAL :			4,621,911	88,033

Source : Federal Bureau of Statistics.

**ESTIMATED LIVESTOCK POPULATION IN PAKISTAN
FOR THE LAST THREE YEAR FROM 2017-18 TO 2019-20)**

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2017-2018	38.8	46.1	74.1	30.5	1.1
2018-2019	40.0	47.8	76.1	30.9	1.1
2019-2020	41.2	49.6	78.2	31.2	1.1

Source: Ministry of National Food Security & Research.

**ESTIMATED PRODUCTION OF HIDES AND SKINS
DURING THREE YEARS FROM 2017-18 TO 2019-20)**

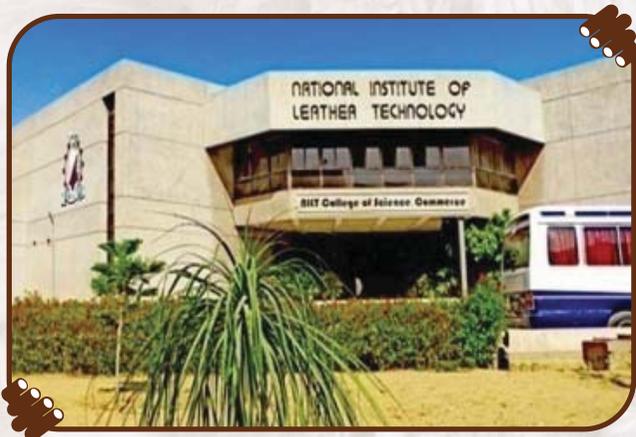
Units '000' Nos.

Species	2017-18	2018-19	2019-20
Cattle Hide	8,734	9,063	9,405
Buffalo Hide	8,131	8,373	8,622
Camels Hide	109	111	112
TOTAL HIDES	16,974	17,547	18,139

Species	2017-18	2018-19	2019-20
Sheep Skin	11,532	11,669	11,807
Goat Skin	28,560	29,334	30,129
<u>Fancy Skins</u>			
Lamb Skin	3,425	3,466	3,507
Kid Skin	13,287	13,647	14,017
TOTAL SKINS	56,804	58,116	59,460

Source: Ministry of National Food Security & Research.

NATIONAL INSTITUTE OF LEATHER TECHNOLOGY (NILT)



The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their

tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.

The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

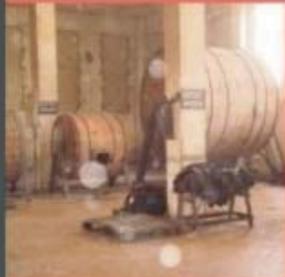
NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution in addition to the college section classes which includes (Commerce, Computer Science, Pre-Medical and Pre- Engineering).

Moreover Principal and its team is also trying to improve educational standard of the students quantitatively and qualitatively. It is also expected that this year the new admission in DAE as well as in college will be more as compare to last year.

COMBINED EFFLUENT TREATMENT PLANT (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement.



Noor Leather (Pvt.) Ltd.

Working from raw to finish so taking care at every stage of the leather production.

Versatile tannery to produce both soft and hard leathers, light and heavy leathers for garment and handbag usage.

We at Noor Leather, are the fourth generation in leather business, starting about a century ago when raw leather used to be sold, to today, when our family business produces high quality leather and leather garments for brand name fashion houses around the globe. In combination with our experience and the skilled manpower, our tannery concentrates on producing fine leathers made out of lamb and goatskins of European, NZ, Middle Eastern, African and domestic origins, and are used in the production of fashion garments, handbags and footwear. The production facilities have been enhanced by setting up a new tannery in the year 2011, with well equipped machinery to increase our production capacity to over 1 million sf / month.

The Leather garments unit produces for high quality brand names in European, Japanese and North American markets, where the capacity has also been recently enhanced to over 150,000 garments per annum.

Constant
Research &
Development

1 million
sf/month
Capacity

more than
150,000 sf of
working space
in the tannery

Noor Leather
Garments + Tannery Units

Diversified
Product
Range

Plot 47, Sector 7A, Korangi Industrial Area, Karachi-74900, Pakistan.
Tel: +92-21-35054677 & 78 Fax: +92-21-35060693
Email: info@noorleather.com



Tti Testing Laboratories
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IN QUALITY ASSURANCE
 Testing | Inspections | Trainings

Leather Mandatory Conformity Chemical Testing

Test Parameters	Methods
Determination of pentachlorophenol content	SASO ISO 17070
Chromic oxide content	ISO 5398 – 3
Determination of chromium (VI) content	SASO ISO 17075
Organotin compounds	SASO ISO/ TS 16179
pH Value	SASO ISO 4045:2007
Formaldehyde Contents	ISO 17226: 2008
PAH (Polycyclic Aromatic Hydrocarbons)	AFPS GS 2014
Banned Azo amines	ISO 17234
Allergenic Disperse Dyes	DIN 54321
Heavy Metals	ISO 17072-1/2
AP/APEO	ISO 18254-1
DMFa/DMFu	ISO 16189
PFOA/PFOAs	DIN /TS 15968
SCCP/MCCP	GC-MS



ANNUAL REPORT 2019-2020



Pakistan Tanners Association *(Northern Zone)*

Prepared by

Mr. Fazalur Rehman Sheikh
Chairman, PTA (Northern Zone)

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Fazalur Rehman Shaikh



Chairman

Pakistan Tanners' Association Northern Zone

ANNUAL REPORT 2019-20

Presented by Fazal ur Rehman Sheikh,

Chairman, Pakistan Tanner's Association, Northern Zone, Lahore

Dear Members,

Assalam-o-Alaikum!

First of all, I thank Al-Mighty ALLAH who helped me to work for the betterment of Leather Industry.

The feelings of immense pleasure and great honor rest with me while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report will highlight the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2019-2020.

Honourable members who spared precious time to attend Executive Committee meetings and the Annual Meeting deserve my sincere thanks. It is a matter of respect and great honor for me to have been elected unanimously as the Chairman of Pakistan Tanners' Association – Northern Zone for the year 2019-2020 in the last Annual General Meeting. I would like to put forward my appreciation for the cooperation and assistance by all members of the Executive Committee and Special Invitees during this period. I'm grateful to PTA Central Office for its guidance and support in resolving various matters. I am also obliged to Sheikh Afzal Hussain, Chairman PTA Central whose valuable cooperation helped me out in successfully discharging my responsibilities as Zonal Chairman. I would also like to thank all the Ex-Chairmen of PTA-NZ who have been attending the Executive Committee meetings and provided guidance based on their experiences. My thanks are due for Mr. Asad Malik Vice Chairman PTA-NZ whose timely support enabled me to run the affairs of the Association. I'm also grateful to Mr. Anjum Zafar, Mr. Agha Saiddain, and Mr. Naeem Akhtar for their invaluable guidance and support available to me throughout the tenure. Mr. Mansoor Iqbal, Mr. Mohammad Musaddiq and Mr. Azam Malik stood beside me in every hour of support and consultation for which I'm highly indebted to these men of high acumen. I also need to recognize here the cooperation and invaluable support received from Mr. Tanveer Aslam Chawla and Khawaja Muhammad Mehr Ali at many occasions. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. I hope and pray that for continued success members would strive with the same passion and spirit.

CONDOLENCES

Following members, relatives and dears of our members, industry fellows and staff members passed away during the year. Association office timely expressed its condolence to the agrieved member.

- Late Mother of Mr. S. Anjum Zafar, Eastern Leather Company (pvt.) Ltd., Lahore.
- Late Wife of Sheikh Mazhar Yaqub, Khas Leather, Karachi
- Late Father of Mr. Aurengzeb Mirza, Mongol Leather Associates, Lahore
- Late Mother of Mr. Shahid Usman, EPCT (pvt.) Ltd., Lahore
- Late Mian Munir Monnoo, Father-in-Law of Mr. Shahid Usman, EPCT (pvt.) Ltd., Lahore
- Late Sheikh Abdul Maalik, Cousin of Sheikh Azmat Saleem Sheikh, Director Leather Coordinator Sahiwal
- Late Sheikh Muhammad Shafique, Premium Leathers pvt.) Ltd., Lahore
- Late Mr. Anwar Ahmed Tata, Uncle of Mr. Mansoor Iqbal, Dada Enterprises (pvt.) Ltd., Lahore
- Late Father of Mr. Junaid Ahmed, Omega Sourcing (pvt.) Ltd., Lahore
- Late Father of Mr. Faisal Rehman, Office Assistant, PTA-Northern Zone

May we pray to Allah, the Almighty, to bless the departed souls in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

ACTIVITIES

Detail of activities of the Association during the year 2019– 2020 is given hereunder:

MEETINGS OF ZONAL EXECUTIVE COMMITTEE

Besides the Annual General Body Meeting when elections were held in accordance with the Memorandum and Articles of Association, five(05) Zonal Executive Committee Meetings were held so far to discuss some very important matters concerning the leather tanning industry. Present meeting going on is 6th meeting in the series.



*Election of New Office Bearers 2019-20 and
39th AGM Held on 14-Sep-2019*



*Fazalur Rehman Shaikh Chairman PTA-NZ
presiding 3rd Meeting of EC. V. Chairman (R)
is also seen attending the session*

Due to worldwide spread of Covid-19 Pandemic, PTA-NZ also arranged two out of five meetings online through Zoom Application Software. Members and Special Invitees were provided with agendas and working papers to be discussed in the meeting through email. Also agenda points and annexures were shared on screen.

All members who attended the meeting using Zoom Application software appreciated the idea and expressed complete satisfaction over newly adopted mode and conduct of meetings held. In this respect, we are grateful to Khawaja Muhammad Mehr Ali for extending his cooperation and technical support in holding meetings on Zoom. Later, PTA obtained its own software license for which are thankful to PTA Central office for providing technical support in conducting online meetings on Zoom.



A View of Northern Zonal Executive Committee Meeting



A View of Northern Zonal Executive Committee Meeting held online on Zoom

In addition to the meetings of Executive Committee, the 40th Annual General Body Meeting has also been scheduled for 12-Sep-2020 when the annual election results will be announced as per rules.

It would be encouraging to note that Members and Special Invitees of Executive Committee remained active in the meetings and took interest in the affairs of the industry. It is a healthy sign for the industrial growth and in the upcoming days, need is direly felt for adopting measures to improve members' interest in the affairs of the Association and Leather industry.

CENTRAL MANAGING COMMITTEE MEETINGS

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending the meetings at Karachi/Lahore held through video conference.

In this connection, PTA Northern Zone co-hosted all sessions of Central Managing Committee meetings held on video conferencing system. This measure has proved its worth and helped improving participation in meetings and the same is anticipated to continue in future.



Views of Central Managing Committee Meetings Co-hosted by PTA-NZ through Video Conference

PTA Central office also arranged few sessions of Central Managing Committee online on Zoom Application Software. Members of PTA-Northern Zone representing in Central Managing Committee made full participation in these meetings also.



Views of Central Managing Committee Meetings Held online on Zoom Software

INLAND REVENUE MATTERS WITH CORPORATE REGIONAL TAX OFFICE (CRTO) LAHORE

With the start of tenure, the Association kept close liaison with the Commissioner Zone VII CRTO Office Lahore. For zero-rating of electricity, Association office issued several certificate of recommendations to members for availing the facility announced by the government.

PENDING CLAIMS OF CUSTOMS DUTY DRAWBACK

As per practice of previous years, PTA-NZ kept close interaction with Collectorate of Customs Lahore for early release of pending duty drawback claims. This year, FBR/Customs, as an administrative measure, posted Collector of Customs at Lahore Airport. I'm thankful to Mr. Anjum Zafar Convener Export, Taxes and Strategic Committee who remained in contact with the Collectorate of Customs, Allama Iqbal International Airport, Lahore.

Meanwhile, after lock down in March 2020, FBR received special budget from Ministry of Finance Government of Pakistan for the release of all pending duty drawback claims of eligible exporting sectors including the Leather. Hence, FBR arranged release of all pending duty drawback claims in WeBOC online.

In the pursuit of releasing duty drawback claims, Collectorate of Customs at Allama Iqbal International Airport (AIIAP) Lahore cancelled cheques worth 148 million on the instruction of FBR and referred the matter to FBR for online payments. These cheques pertain to eight exporting units out of which five aggrieved companies were members of PTA with huge refund amounts held up in these cancelled cheques. PTA Secretariat kept constant contact with authorities both at Collector Customs Lahore AIIAP and FBR Islamabad which stopped all payments of rebate claims.

Alhamdulillah, persistent follow-up and efforts bore fruits and PTA-NZ remained successful in the release of cheques from Collectorate of Customs, Lahore just before EidulAzha, the time when member tanneries require funds for purchasing.

We are thankful to PTA Central office Karachi for taking up the matter of pending customs rebates at Karachi ports. Patronage of Sheikh Afzal Hussain Chairman PTA along with support of senior members from Karachi needs special appreciation.

ACTIVITIES OF PTA-NZ DURING LOCKDOWN (MARCH – JUNE 2020)

After the imposition of Lockdown in Punjab on 24th March 2020, all factories including tanneries were closed. Those member tannery units having export orders in processing and could not close immediately with the lock down orders, faced resistance from district administrative authorities. They approached the Association office seeking assistance to get permission to carry on their processes till the completion of their export orders.

Working X-office, PTA-NZ approached various offices ie. Ministry of Commerce, Chief Minister Punjab's office, Minister of Industries Punjab and Commissioner Lahore seeking permission for tanneries to complete their export orders.

Association office successfully engaged appointment with Commissioner Lahore for meeting in which Mr. Anjum Zafar and Mr. Mansoor Iqbal participated. I'm very grateful to these senior members who successfully negotiated limited permission for tanneries around Lahore on the submission of undertaking to adopt and strict compliance of SOPs. Efforts of Mr. Agha Saiddain also need to be recognized here who, at a later stage, visited Commissioner Lahore during covid-19 peak and discussed the procedure for getting permission from Commissioner's office.



Press Releases appeared in national press during Lockdown

PTA-NZ also managed press releases in prominent newspapers nationwide highlighting the fact that if tanneries were not allowed to operate on limited scale, the precious hides and skins stock would start decaying and its economic impact would be show-up in the increase prices of meat.

LIAISON WITH TRADE DEVELOPMENT AUTHORITY OF PAKISTAN, LAHORE OFFICE DURING LOCK DOWN

The cooperation and support extended by TDAP Lahore office during lock down days is appreciable. TDAP obtained list of exporting companies and their export orders detail and arranged exemption in a very quick manner. PTA-NZ Secretariat while working in close coordination with TDAP Lahore, facilitated the member units to get exemptions of industries during lock down. In this regard, I also directed Secretary PTA-NZ for visiting Commissioner Office Lahore and Deputy Commissioner office Lahore in order to seek support from these office to get necessary exemption orders for member units of Lahore.



LIAISON WITH ZONAL OFFICE OF FEDERATION OF PAKISTAN CHAMBERS OF COMMERCE AND INDUSTRY (FPCCI)

Members of PTA-NZ represented and attended several meetings wherein voiced for different matters of our interest and benefit. The presence of PTA-NZ member at the platform of FPCCI is very important and it needs to be strengthened in future.

LIAISON WITH LAHORE CHAMBER OF COMMERCE AND INDUSTRY

PTA-NZ has been maintaining close working relationship with Lahore Chamber of Commerce & Industry, Lahore Office. This relationship remained active in the period under report.

A team from Asian Development Bank visited Lahore Chamber of Commerce and Industry. The ADB Consulting team presented some concrete options for cooperation with the private sector regarding Skill Development in Punjab.

From PTA, Sheikh Muhammad Shafi, Executive Committee member and Secretary PTA-NZ participated in the meeting. Sheikh Muhammad Shafi presented the brief of leather industry in Pakistan and explained the present arrangements of training and skill development at Gujranwala Institute of Leather Technology and NILT Karachi. Sheikh Muhammad Shafi also invited the ADB team for a visit to NILT Karachi in order to assess gaps and modalities for improvement.



Group photograph of participants in meeting with ADB Consultant. Sheikh Muhammad Shafi EC Member is also seen amongst the participants

JOINT MEETINGS FOR PAKISTAN MEGA LEATHER SHOW 2020

On the initiative of Central Office of Pakistan Tanners' Association, PTA-NZ remained host of various sessions of Joint Steering Committee Meeting for Pakistan Mega Leather Show 2020. Member representatives from Pakistan Footwear Manufacturers Association used participated in these meetings also go discuss and finalize arrangements for 6th episode of Pakistan Mega Leather Show.



View of 1st PMLS-2020 Joint Meeting held at PTA-NZ office

LIAISON WITH STATE BANK OF PAKISTAN LAHORE OFFICE

State Bank of Pakistan is an important stakeholder institution for exports especially in the background of on-going DLTL schemes for boosting exports.

At different occasions, PTA-NZ apprised SBP Lahore and Multan authorities regarding difficulties that our members/exporters have been facing in getting DLTL payments. SBP authorities took up the matters and went for all possible resolution.

HIDES AND SKINS PRESERVATION DURING EID-UL-AZHA

As per practice of previous years, PTA Northern Zone tried to activate and mobilize arrangement with Livestock and Dairy Development Department, Government of Punjab. Although our activities were limited during covid-19, however, Livestock Department Punjab remained in close coordination with PTA-NZ.

Livestock Department conducted a high level Stakeholder Consultative Session on the Meat Sector Development in Punjab. In this regard, I'm thankful to Mr. Agha Saiddain who joined in the session and expressed view point of Leather sector comprehensively.

Livestock Department also conducted social media campaign to avoid the losses occur to hides and skins collected during Eid days due to:

- Extreme hot weather
- Handling and transportation of hides and skins
- Late or no salting of hides and skins



Agha Saiddain is seen explaining the sector's viewpoint: Screen shots of TV News coverage Stakeholder Consultative Session for Meat Sector Development in Punjab

LIAISON WITH DEPUTY COMMISSIONER OFFICE LAHORE

Despite the fact that our activities remained limited during lockdown and spread of covid-19, however, PTA-NZ successfully interacted with Lahore District Administration for hassle-free collection of stocks and opening of hides and skin markets during lockdown days falling Eid days.

Secretary PTA-NZ attended few meetings held in the office of Deputy Commissioner and Additional Deputy Commissioner to discuss Hides & Skin collection arrangements in Lahore City during Eid days to order to stream line the activities and affairs of Lahore Hide Market during EidulAzha.

LIAISON AND WORKING WITH PTA CENTRAL

During the year under report, PTA-NZ Secretariat remained in active coordination with all activities at PTA Central. Members from PTA-Northern Zone joined Chairman PTA Central at several meetings arranged at Ministry of Commerce and FBR Islamabad. In this regard, I fully recognize the support of Mr. Anjum Zafar, Mr. Agha Saiddain and Khawaja Muhammad Mehr Ali who travelled to Islamabad several times to attend important meetings arranged by PTA Central office.

In addition, Joint Steering Committee for PMLS-2020 also arranged its several meetings in PTA-NZ office. PTA-NZ Secretariat spent a lot of its time and energy for bringing success in this mega event.

AWARENESS SESSION IN COLLABORATION WITH SGS PAKISTAN on Energy Management System (50001) & Environmental Management System (14001) for Leather sector

On 15th October 2019, PTA-Northern Zone office arranged and coordinated on Energy Management System (50001) & Environmental Management System (14001) for Leather sector in collaboration with SGS Pakistan, Lahore office. Representatives from as many as 12 member companies attended the session and termed it as very useful in understanding Energy Management System (50001) & Environmental Management System (14001). It was a 03 hours session focused on Basic Introduction of Energy Management System (50001) & Environmental Management System (14001).



View of Awareness session attended by representatives of PTA member firms



Experts from SGS Pakistan giving presentations during session

VISA RECOMMENDATORY AND OTHER CERTIFICATES/LETTERS

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/certificates are issued after thorough scrutiny.

CORRESPONDENCE

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

FINANCE

The Statement of Accounts for the year 2019-2020 is presented before the house for its perusal and approval.

In addition to current bank balance, there is an amount of Rs.644,000/- receivable from Environmental Lab Society. Necessary arrangements are underway for the transfer of these amounts.

As regard to PTA claim against MCB, PTA-NZ has approached Civil Court through Mr. Agha I.A Imran Advocate who has been pleading the case at different forums earlier. It is pertinent to mention here that the Executive Committee has already decided to offer 25% of the recovered amount as his professional charges.

Case proceedings were filed in Civil Court in October 2010. Progress on suit filed against MCB in civil court is quite slow. Secretary PTA-NZ also visited court for appearance as witness. This year civil courts could not operate properly due to covid-19, therefore no court hearing was held after February 2020.

MEMBERSHIP

Presently, PTA-Northern Zone has 74 members on its register. Out of which, 58 are “Corporate” while 16 firms are registered in “Associate” class. During the year under report, following new members joined PTA-NZ as member of the Association:

- M/s Omega Sourcing (pvt.) Ltd., Lahore
- M/s Tauheed International (pvt.) Ltd., Lahore

I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

SECRETARIAT OF THE ASSOCIATION

In spite of limited staff, the smooth and hardworking of Secretariat deserves appreciation for their commendable services rendered during the year under report by taking vital interest in the affairs of the Association. I am pleased to put on record my great acknowledgment for efficient working of the all the Secretariat staff. I'd also like to acknowledge my sincere thanks to the Central Office of Pakistan Tanners' Association, Karachi for their full cooperation and support extended to me during this period.

CONCLUSION

In the end, I'm thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year, complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

FAZALUR REHMAN SHAIKH

Chairman, Pakistan Tanners' Association
Northern Zone

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Expert tanners and shoe brands know that not all waterproofing is created equal, and that for the highest performance, you need to start at the beginning: the wet-end of the leather production process. But even there, the waterproofing agents you choose can make a difference to your environmental footprint and the ultimate performance of your products. Stahl's Densodrin® Polymeric Generation with polymeric Densotan®, the first 100% polymer silicone waterproofing solution, delivers full polymeric neutralization, re-tanning and waterproofing. This new generation makes it possible to improve the environmental footprint of leather waterproofing considerably while still being able to promise the same excellent performance that customers and consumers expect.

Densodrin® Polymeric Generation is the cleanest performing level of waterproofing available to tanners and shoe manufacturers.

Like all Densodrin® and Densotan® products, our polymeric generation agents are compliant with the ZDHC MRSL, and are designed to be free of PFCs. This means we can provide the right chemistry so brands and manufacturers can waterproof their leather in a way that is high-performance, safe and sustainable.

If you would like to know what this portfolio can do for your business, please visit stahl.com or contact us at: Lionel.Champanhet@stahl.com or Frederic.DAnvers@stahl.com



ANNUAL REPORT 2019-2020



Pakistan Tanners Association *(Southern Zone)*

Prepared by

Mr. Muhammad Shafi
Chairman, PTA (Southern Zone)

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Muhammad Shafi



Chairman

Pakistan Tanner's Association (Southern Zone)

PAKISTAN TANNERS ASSOCIATION (SOUTHERN ZONE) ANNUAL REPORT FOR 2019-20 BY MUHAMMAD SHAFI CHAIRMAN

I feel delighted to share with you that it was a wonderful experience to serve my friends in local Leather Industry and contribute to the promotion of Leather Industry which is termed as the second highest foreign exchange earning industry after textile, having all the potential to grow further and play its rightful, pivotal role to promote national prosperity, for which it stands in need of right set of policy frame work and due cooperation of the people who matter and occupy strategic position and can help remove difficulties being confronted by the Industry and provide it a level playing field to ensure its smooth working to achieve its goals in national interest.

I am proud to acknowledge that the Executive Committee always had the opportunity of referring the key issues to its very senior PTA members like Mr. Gulzar Firoz, Mr. Aziz Ahmed, Mr. Ejaz Ahmed Shaikh & Mr. Hamid A. Zahur for guidance whenever needed. They have been our trail-blazers. The young leadership of local leather Industry is indebted to them.

I am glad to record that as Chairman of PTA (S.Z), I received full, unrestrained cooperation of the Vice Chairman, Mr. Farooq Ahmed in my efforts to redress the problems of PTA (S.Z) members which were referred to it. In fact, I feel proud to write that entire Executive Committee consisting of 10 - Members worked as a well-knit body. Its members contributed in one way or the other to achieve the mission of the Association.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

The total PTA (S.Z) members after renewal for the year 2019-20 is as under :

Corporate Class Members :	48
Associate Class Members :	64

Earlier at the start of the year, new Executive Committee was installed as a result of Association's election for 2020. It consisted of the following members:

Executive Committee - PTA S.Z 2019-20

Mr. Muhammad Shafi	Chairman
Mr. Farooq Ahemd	V. Chairman
Mr. Rehan Hannan	Member, E/C
Mr. Sh. Muhammad Imran	~~~~~"~~~~~
Mr. Kamran Habib	~~~~~"~~~~~
Mr. Khawaja Masood Ahmed	~~~~~"~~~~~
Mr. Hamid A. Zahur	~~~~~"~~~~~
Mr. Tariq Mahmood	~~~~~"~~~~~
Mr. Farooq Ahmed	~~~~~"~~~~~
Mr. M. Saleem Nazar Ali	~~~~~"~~~~~
Mr. Muhammad Mansha	~~~~~"~~~~~

The following combination of new elected alongwith sitting members constituted the Executive Committee for 2019-20 :

Corporate Class

New Elected Members:

1. Mr. Tariq Mahmood
2. Mr. M. Saleem Ahmed
3. Mr. Yousuf Shafiq
4. Mr. Afnan Shehzad

Sitting Members

1. Mr. Muhammad Shafi
2. Mr. Abdul Salam
3. Mr. S. Tahir Iqbal
4. Mr. Saad Anis

Associate Class

New Elected Members:

1. Mr. Aziz Ahmed

Sitting Members

1. Mr. Khawaja Liaquat Mahmood

I am thankful to all my Executive Committee colleagues, for their cooperation extended to me in discharging my onerous responsibilities. They were always willing to work. The Vice Chairman, Mr. Farooq Ahmed always extended his full cooperation and participated in efforts for achieving goal of wellbeing and uplift of our leather Industry. I feel that it had not been possible for me without his persistent cooperation and efforts to carry out my responsibilities so effectively as Chairman.

I also acknowledge the help and cooperation which I got from Shaikh Ejaz Ahmed. He played a very active role in Executive Committee discussions. His advices were very useful. I am thankful to Shaikh M. Afzal Hussain. He regularly attended our meetings despite being busy at PTA Central as its Chairman.

I must also thank our Infrastructure Committee Chairman Mr. Aziz Ahmed who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

The following Sub-Committee were constituted after taking over of the new Executive Committee to run the affairs of PTA on democratic lines. Powers were delegated to the relevant Sub-Committees to deal and resolve various problems & issues that are generally referred to PTA (S.Z).

Sub-Committees

Chairman

- | | |
|--|------------------------------------|
| 1. Finance & Administration Sub-Committee | Mr. Muhammad Shafi |
| 2. New Membership Sub-Committee | “” “” “” |
| 3. Arbitration Sub-Committee | Mr. Gulzar Firoz |
| 4. Electric / Gas Sub-Committee | Mr. Khawaja Liaquat Mahmood |
| 5. Infrastructure Sub-Committee | Mr. Aziz Ahmed |
| 6. Import Export Related Issues | Mr. Ejaz Ahmed Sheikh |

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

I must also thank our very senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

Mr. Muhammad Shafi, Chairman PTA (S.Z), Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) & Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) attended a meeting called by Deputy Commissioner Korangi in his office with other officials of NRL to discuss beautification and other matters of Sector 7A on 09-10-19.



Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) held meeting with KITE Secretary & Consultant Officials to review Infrastructural works going on in Sector 7-A, KIA on 29-10-19.



Mr. Aziz Ahmed, Chairman Infrastructure Committee alongwith KITE officials and PTA (S.Z) Environmental administrator surveyed Nallahs on Central Avenue Road, before starting construction of Central Avenue Road work on 26-12-2019.



Mr. Aziz Ahmed, Chairman PTA (S.Z) along with Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) & Mr. Sheikh Muhammad Imran, surveyed Central Avenue Road and discussed Nallah issue with KITE & Consultant officials before starting of Central Avenue Road, on Thursday 16-01-2020.



Mr. Aziz Ahmed, Chairman Infrastructure Committee alongwith Acting Chairman PTA (S.Z), Mr. Farooq Ahmed & Mr. Ejaz Ahmed Sheikh held a meeting with Consultant & KITE Officials regarding construction / issues on Central Avenue Road on Monday, 30-12-2019.



Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) & Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) held a meeting with KITE & Consultant officials regarding early construction of Central Avenue Road, on Thursday 16-01-2020.



Mr. Gulzar Firoz led a delegation with Mr. Muhammad Shafi, Chairman PTA (S.Z) along with Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) to meet Secretary Industries & Commerce, Govt of Sindh in his Office on 26-9-19.



Mr. Barrister Murtaza Wahab, Adviser to Chief Minister Sindh for Law, Environment, Climate change at KATI attended by Mr. Farooq Ahmed, Acting Chairman PTA (S.Z). 21-9-19.



PAKISTAN TANNERS ASSOCIATION

Mr. Ghulam Nabi Memon, Additional Inspector General Police Karachi at KATI attended by Mr. Farooq Ahmed, Acting Chairman PTA (S.Z). 20-9-19



Delegation led by Mr. Gulzar Firoz along with Chairman PTA (S.Z) Mr. Muhammad Shafi & Vice Chairman Mr. Farooq Ahmed met Respectable Mr. S M Muneer Sahab (Bhai Jan) in his Office on 01-10-19 to seek blessings and brief them about on-going infrastructure works in Sector 7-A.



Delegation led by Chairman PTA (S.Z) Mr. Muhammad Shafi & Vice Chairman Mr. Farooq Ahmed met Secretary Forest, Mr. Rahim Soomro in his Office on 03-10-19.



Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) attended a seminar at Rotary Club of Karachi on 08-10-19



Mr. Khawaja Liaquat Mahmood, Chairman K-Electric Sub Committee along with other Members of PTA held a meeting with Mr. Hafeez Memon, G.M Ovrperations in his office, to discuss Electric related issues pertaining in Sector 7A, KIA on 14-10-19.



Mr. Muhammad Shafi, Chairman PTA (S.Z) along with a delegation of PTA Members met high officials of K-Electric in his office. To discuss issue related to power failure and load shedding in Sector 7A, on 22-10-19.



Mr. Muhammad Shafi, Chairman PTA (S.Z), Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) along with Mr. Aziz Ahmed, Chairman Infrastructure Committee and Mr. Gulzar Firoz, President Environmental Society, Mr. Usman Umer and Mr. Khawaja Liaquat Mahmood, Chairman Electricity Sub-Committee, meeting between high officials of K-Electric at PTA (S.Z) Office. To discuss issue related to power failure and load shedding in Sector 7A.



Mr. Khawaja Liaquat Mahmood, Chairman K-Electric Sub Committee along with other Members of PTA held a meeting with Mr. Hafeez Memon, G.M Operations in his office, to discuss Electric related issues pertaining in Sector 7A, KIA on 14-10-19.



PAKISTAN TANNERS ASSOCIATION

A delegation led by Chairman PTA (S.Z) Mr. Muhammad Shafi, along with Chairman Infrastructure Committee PTA (S.Z) Mr. Aziz Ahmed and other members of Association met Honorable Minister Industries & Commerce Department, Govt of Sindh Mr. Jam Ikramullah Dharejo and also Secretary Industries & Commerce Department, Govt of Sindh Dr. Nasim-ul-Ghani Sahito in their offices, to brief them about ongoing Infrastructural projects in Sector 7-A, KIA on 04-11-19.



A Luncheon Meeting was held in PTA Office with Secretary Industries & Commerce, Govt of Sindh, Dr. Nasim-ul-Ghani Sahito and Mr. Agha Fakhar Hussain, Additional Secretary Industries. Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) gave briefing to the Secretary Industries on the projects been executed in Sector 7-A, KIA, on Friday 15-Nov-19.



Delegation led by Mr. Sheikh Muhammad Afzal, Chairman PTA Central held a meeting with Honorable President of Pakistan, Mr. Arif Alvi, in President Office on Friday, 29-11-2019.



Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) along with Mr. Aziz Ahmed & Mr. Rashid Zahur held a meeting regarding NILT, on Thursday 16-01-2020.



EDF & TDAP delegation visited NILT College, accompanied by Muhammad Shafi, Chairman PTA (S.Z) & Mr. Farooq Ahmed, Vice Chairman PTA (S.Z) on 08-10-19.



Mr. Gulzar Firoz, President Environmental Society & Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) along with EML Engineer & Team, surveyed Central Avenue regarding encroachments built on Nallahs, on Friday, 17-01-2020.



THE SECRETARIAT AT PTA.

Before I conclude my report, I also appreciate the untiring efforts of the Secretary PTA (S.Z) Mr. Raiyan Muhammad in particular and all the Secretariat Staff who remained committed and dedicated to their work throughout my tenure and I hope that they will keep discharging their duties with more devotion in future as well.

Lastly, I once again thank the Vice Chairman, all the members of my Executive Committee & Sub-Committees for encouraging me and fully supporting me in meeting all the challenges and achieving above stated improvements for our leather industry.

I thank you and bid farewell with prayers that may Allah bless this Industry and it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.

PAKISTAN PAINDABAD



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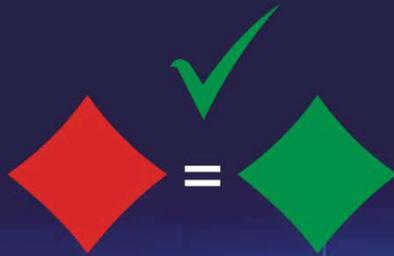
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GREEN CHEMISTRY
AND SUSTAINABLE TECHNOLOGY



ECO-Friendly & REACH Compliance Leather Chemicals

NABEEL SHERJEEL INTERNATIONAL

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Royal Leather Industries Limited

Royal in  Quality

**Royal Leather Industries Ltd Decorated With
Highly Commended Tannery of Asia for the Year 2013**

TÜV
AUSTRIA
EN ISO 14001:2004
EN ISO 9001:2015



Royal Leather is comprised of Tannery and Stitching Factory which produce Hi Fashion Leather and Leather Products with the most modern machinery imported from Italy, France, Germany and Finland. It is an established and popular company with an excellent track record for the best customer satisfaction. We have never compromised on the quality so that our highly appreciated outcomes are resulted of our well organized procedures running by excellent working relationship among work force which lead us to enhance our customer trust and quality of product in green environment.



**Export
Compliance
Trophy**



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Non inquinare, i pianeti buoni sono difficili da trovare.
Stop pollution: healthy planets are hard to find.

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HUSSAIN IMPEX
Deals in Import of Leather & Leather Chemicals
Exclusive Agents for Pakistan

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Reaching to the Heights of Leather Innovation



TRANSFORMING NATURE
into eternal beauty.



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