



**Pakistan Tanners  
Association**

## A large, circular graphic with a white border is centered on the page. It features a detailed, embossed texture of brown leather. The text 'ANNUAL REPORT' is written in large, white, bold, sans-serif capital letters, with '2021-22' in smaller, dark brown, bold, sans-serif capital letters below it. The background of the entire page is a collage of leather textures, including the light beige woolly texture seen in the top left and various shades of brown leather.



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- Formaldehyde
- Heavy Metals
- Pesticides
- Phthalates
- Chlorinated Phenols (PCP,TECP,TRICP & O-PP)
- Organotin (TBT,TPST,DBT & DOT)
- Azo Dyes
- Disperse Dyes (Allergenic & Carcinogenic Dyes)
- Chromium VI
- Chromic Oxide
- APs & APEOs
- SCCP & MCCP
- PAH
- PFOs & PFOAs
- DMF (DMFu/DMFa)
- Fatty Acid
- VOCs
- Nickle Release
- REACH (SVHC) Screening Testing
- Flame Retardant

## PPE- LEATHER

### GLOVES

- EN 388 (For Mechanical risk)
- EN 21420 (For General requirements)
- EN 407 (For Thermal risks (Heat & Fire))
- EN 659 (For Fire fighters)
- EN 13594 (For Motorcycle riders)
- EN 12477 (For Welders)
- ANSI/ISEA 105 (For Hand Protection Classification)

### SAFETY SHOES

- EN 20344 (PPE- Safety Shoes Methods)
- EN 20345 (PPE- Safety Footwear)
- EN 20346 (PPE- Safety Footwear)
- EN 20347 (PPE- Occupational Footwear)

### PROTECTIVE CLOTHING

- EN 20344 (PPE- Safety Shoes Methods)
- EN 20345 (PPE- Safety Footwear)
- EN 20346 (PPE- Safety Footwear)
- EN 20347 (PPE- Occupational Footwear)

## PHYSICAL TESTING

- |                                |                        |
|--------------------------------|------------------------|
| Color Fastness to Water        | Water Repellency       |
| Color Fastness to Washing      | Tensile Strength       |
| Color Fastness to Perspiration | Tear Strength          |
| Color Fastness to Rubbing      | Abrasion Resistance    |
| Flexing Resistance             | Distension of grains - |
|                                | Ball Burst test        |

# ANNUAL REPORT 2021-2022



## Pakistan Tanners Association (Central)

*Presented by*

***Mr. Amanullah Aftab***

*Chairman, PTA (Central)*

***Mr. Azmat Saleem Sheikh***

*Chairman, PTA (Northern Zone)*

***Mr. Aziz Ahmed***

*Chairman, PTA (Southern Zone)*

### **Central Office:**

46-C, 21 st Commercial Street,  
Phase-II, Extn., Defence Housing  
Authority, Karachi-75500, Pakistan.  
Tel: +92-21-35880180, 35880184  
Fax: +92-21-35880093  
Email: ptacentral@pakistantanners.org  
info@pakistantanners.org  
Website: www.pakistantanners.org

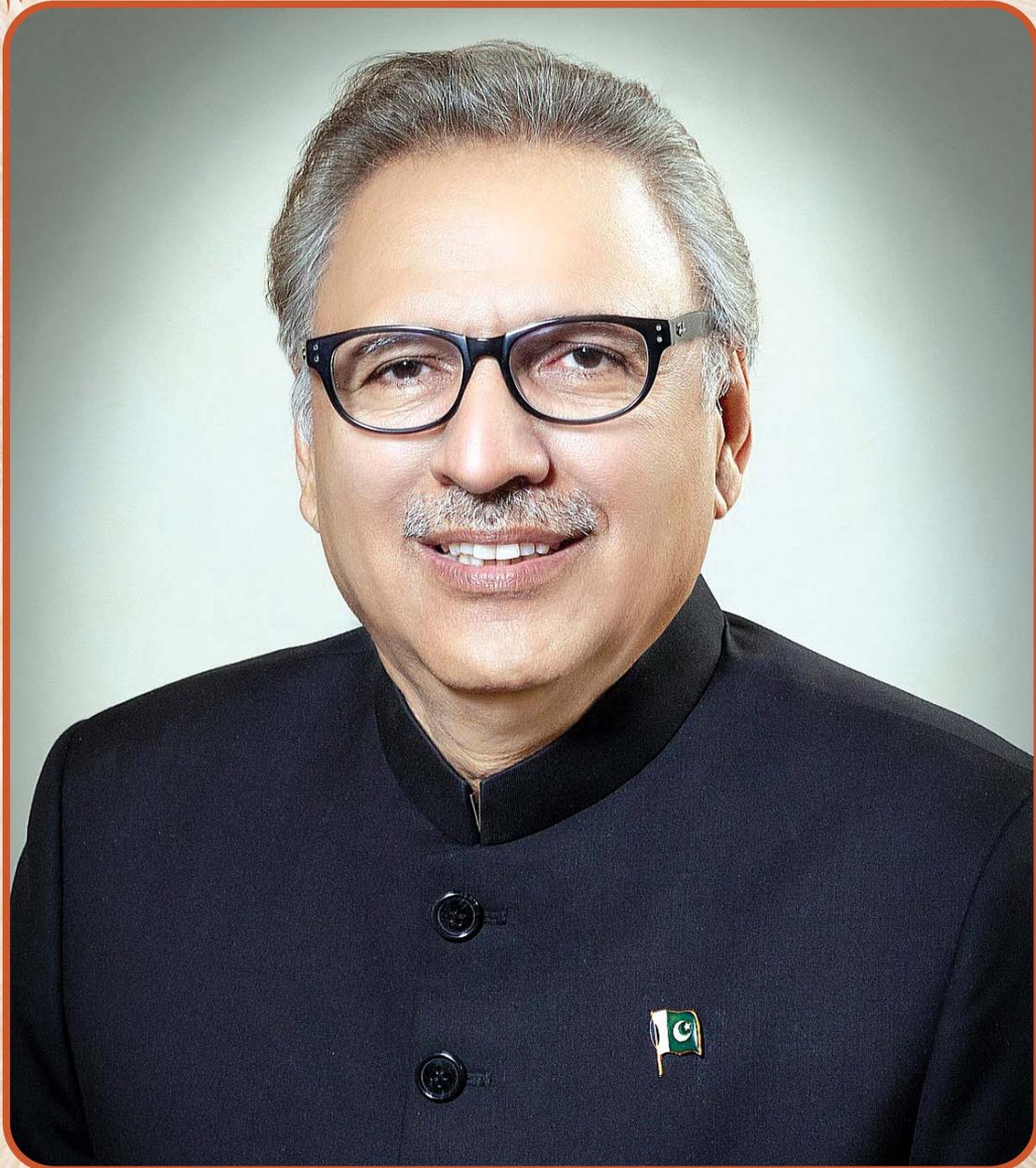
### **Northern Zone Office:**

1-Basement, Gulberg Heights,  
Near Sherpao Bridge,  
Ghaus-ul-Azam Road, Gulberg II,  
Lahore-54660, Pakistan.  
Tel: +92-42-35763204, 35876702  
Fax: +92-42-35758749  
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Website: www.pakistantanners.org

### **Southern Zone Office:**

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Korangi Industrial Area,  
Karachi-74900, Pakistan.  
Tel: +92-21-35062077-78  
Fax: +921-21-35060323  
Email: ptasz@pakistantanners.org  
ptasouthernzone@gmail.com  
Website: www.pakistantanners.org

**Dr. Arif Alvi**



**President**  
*of the Islamic Republic of Pakistan*

Message from



**Dr. Arif Alvi**

**President**

of The Islamic Republic of Pakistan

It is indeed a matter of great pride that Pakistan Tanners Association is going to publish its Annual Report 2021-22 highlighting its whole activities during the year significantly.

In fact, the tanning industry of Pakistan have a great importance because it provides value-added finished leather for manufacturing of Leather Garments, Leather Footwear, Leather Gloves, Leather Bags etc. which is one of the major components of our export mix.

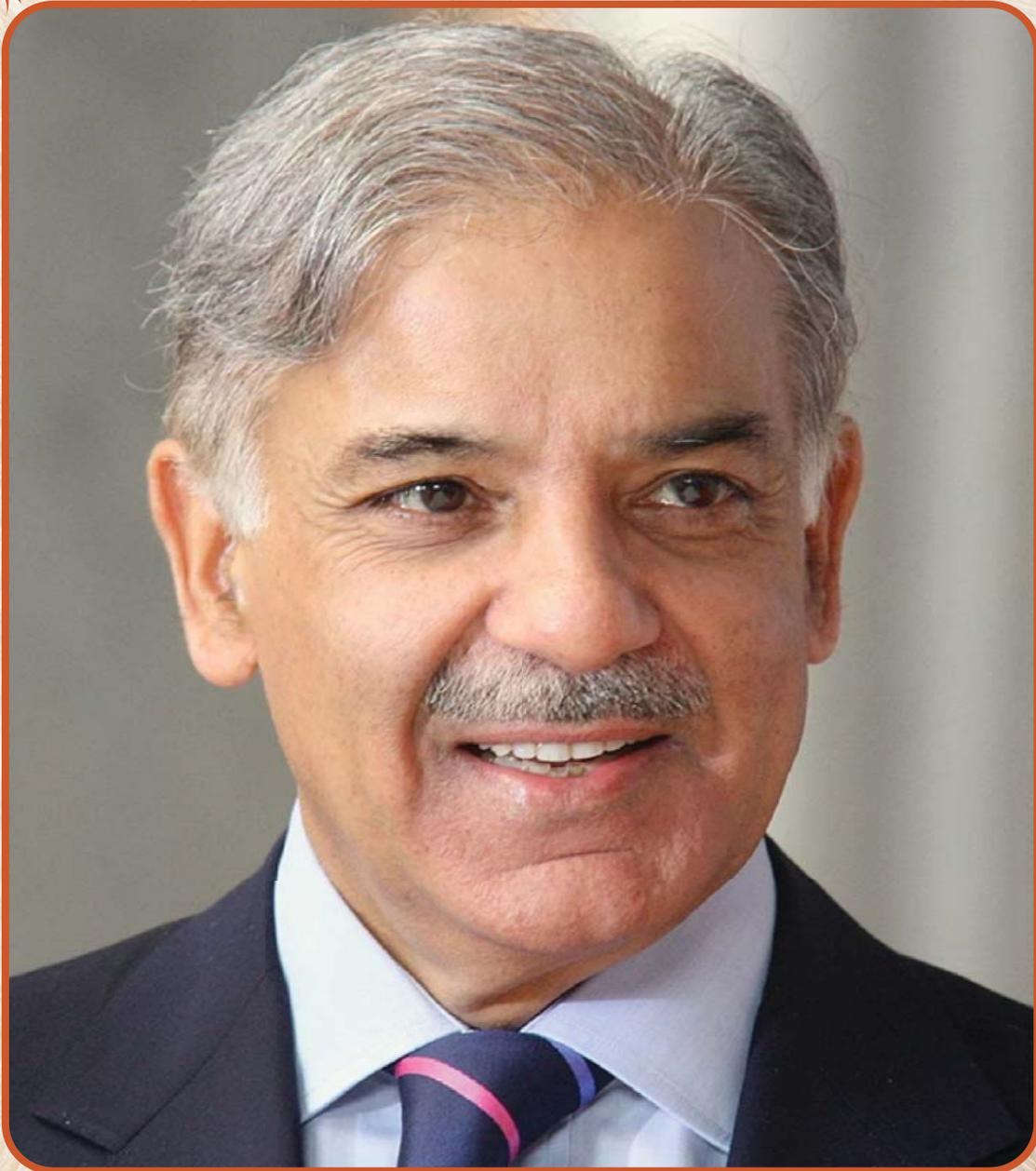
I hope that all the stakeholders of this industry will continue to strive for enhancing the quality Leather & Leather Products. In this respect it is equally important to participate in the International Exhibitions to gain greater access to world markets.

Ensuring “Ease of Doing Business” and provision of enabling environment to the businessmen is among the top priorities of the Government. In order to boost the country’s exports for sustainable economic growth, the Government has already announced reduction in CD & ACD on some of tanning chemicals in the Federal Budget 2022-23.

I would like to congratulate the Chairman and Members of the Association for their dedication and continued efforts for the development and betterment of the leather industry.

I wish Leather Industry all the best.

**Mian Muhammad Shehbaz Sharif**



**Prime Minister**

*of the Islamic Republic of Pakistan*

Message from



**Mian Muhammad Shehbaz Sharif**

**Prime Minister**

of The Islamic Republic of Pakistan

It gives me immense pleasure to know that Pakistan Tanners Association (PTA) is publishing its Annual Report for the year 2021-22 containing activities of the association.

The historical leather industry is one of the important and major industries of Pakistan and contributing its share to country's exports. But we really proud that Pakistan is producing World finest valued added innovative Finished Leather of all sorts after Italy despite limited resources and global pandemic of COVID-19. Indeed, Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market with its best quality of Leather.

In order to encourage the leather exporters, the Government's measures recently announced in the Budget 2022-23 reduction in CD, and ACD on import of some tanning chemicals inclusion of Raw hides & Skins in the 6th Schedule of Customs Act, 1990 as well as already reduced energy tariff for the industry with the aim to promote and enhance the competitiveness of the Leather Sector.

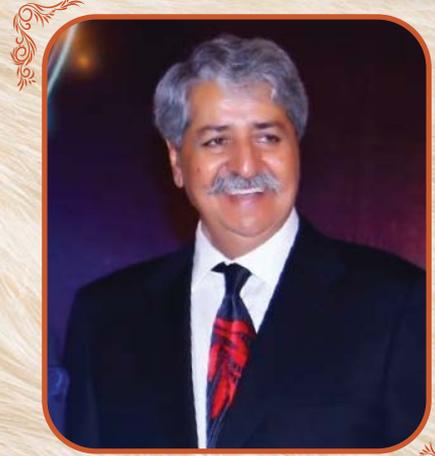
It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential, capacity for further growth, up-gradation, value-addition and innovation to expand its exports steadily.

I once again congratulate PTA on publishing this prestigious Annual Report and wish its members success in their future endeavors.

Message from



**Syed Naveed Qamar**  
**Federal Minister for Commerce**  
Government of Pakistan  
**ISLAMABAD.**



With immense pride, I extend my warmest congratulations to Pakistan Tanners Association on publication of its Annual Report for the year 2021-22 containing all the major activities and salient features of the Association.

Leather Sector is a core sector of Pakistan's exports and their contribution in the total exports of the country is second after the textile sector.

This is very encouraging to realize that all the stakeholders of Leather Sector of Pakistan registered export value at US\$ 953.707 Million with positive growth of 14.51% during the financial year July-June 2021-22 as compared to the last year's export which is remarkable despite economic recession and COVID-19 repercussion.

I also hope that the persistent efforts of the tanners combined with the Government support will enable this sector move up the sophistication ladder and overcome the challenges both local and International level.

I wish historical Leather Industry resounding success in future.

Message from



**Dr. Miftah Ismail**  
**Minister For Finance And Revenue**  
Government of Pakistan  
Islamabad.



I am verily pleased to know that Pakistan Tanners Association (PTA) a prominent trade body representing value added export oriented industry is bringing out its Annual Report for the year 2021-22 which would contain salient activities and worth mentioned achievements of the Association.

Indeed, this Association is contributing a lot in accelerating exports in the international market despite hard economic situation internationally due to COVID-19 repercussions while its bonafide member manufacturers-cum-exporters are actively engaged in producing best quality Finished Leather aim to boost export of the country.

It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential and capacity for further growth, up-gradation and promotion of exports.

It is hoped by considering the continued struggle of the leather exporters, the volume of export of the tanning industry will make the mark in future.

I congratulate the Chairman and the Executive Committee members for publishing the prestigious Report this year too.

Message from



**Mr. Jameel Ahmad**  
**Governor**  
**State Bank of Pakistan**



I have learnt with pleasure that Pakistan Tanners Association is publishing its Annual Report for the year 2021-22 consisting of important activities and current issues of the Leather Industry.

The leather Sector industry of Pakistan is the 3rd biggest export oriented industry of the country actively contributing Country's GDP and continuing its efforts for earning more foreign exchange for the national kitty despite the Corona Virus pandemic.

I would also urge the PTA's member exporters to build on this progress and shape a more vibrant future for the leather industry. Let me emphasize that the leather industry has potential to improve upon the volume and value of its exports, by improving the quality of existing items and by further diversifying its product offerings.

At last but not least, I would like to congratulate the Chairman and Members of the Managing Committee of PTA for their efforts in running the affairs of the association in a professional manner, and for contributing to the country's economic and social well-being.

Message from



**Mr. Ahsan Ali Mangi**  
**Secretary**  
**Trade Development Authority of Pakistan**



It is a pleasure to learn that the Pakistan Tanners Association is going to publish a comprehensive Annual Report for the year 2021-22, highlighting all the major activities and the achievements of the Association along with interesting insights into the industry.

The Leather Industry of Pakistan is progressing as the second largest value-added industry in terms of foreign exchange earnings. This sector has exhibited a healthy development in past years, both in terms of quantum export growth and value addition.

Export receipts of leather items registered USD 953.70 million during July-June 2021-22, it has much higher potential to improve the export value through enhancing quality of the existing items and by further diversification of its products.

Trade Development Authority of Pakistan offers its profound felicitation to the Chairman and members of the PTA for their contribution in strengthening Pakistan's exports and hopes that the Association will continue to play its due role in the export growth of the country.

In the end, I would like to appreciate the efforts of the Association in running their affairs in a professional manner and express my sincere gratitude to all leather sector stakeholders for their contribution towards the country's economic well-being.

I wish leather industry resounding success in its future endeavors.

**Amanullah Aftab**



**Chairman**

*Pakistan Tanner's Association (Central Office)*

Message from



**AMANULLAH AFTAB**

**Chairman**

Pakistan Tanners Association

Leather Industry is one of the pioneer sectors in the economy of Pakistan and enjoying 3rd export oriented industry status within the country, which is playing a pivotal role in strengthening country's exports and striving hard with all vigorous efforts specially keeping positive image of Pakistan world-wide by organizing Local & International Fairs & Exhibitions of Leather & allied sectors.

Last financial year 2020-21 was again a difficult year for Leather Industry of Pakistan due to several reasons but most important of Covid-19 repercussions. It is a matter of satisfaction that our member exporters worked very hard in this year too and they prepared themselves in compliance with the international standards as set by the WTO and retaining the due share from international market gradually. Most of our exporters have established Effluent Treatment Plants in their individual Tanneries and already registered in the folder of "Leather Working Group (LWG), UK" which is a recognized global syndicate and now Pakistani Tanners are able to produce innovative Finished Leather by meeting all the International standards and sell to world's top brands for earning more foreign exchange for the country.

For the purpose to keep same momentum to boost exports of Leather & Leather Products in global market, a number of member exporters concerned of Leather Industry participated in International Leather Fairs in various destinations successfully with the collaboration of TDAP & EDF - Ministry of Commerce. Due to combine hectic efforts of the stakeholders, the pace of exports of Leather Industry is now growing steadily and registered a remarkable exports at US\$ 953.707 Million during the current fiscal year July-June 2021-22 as compared to the same period of last year at US\$ 832.824 Million showing an increase of 14.51% and they are optimistic in achieving export of Leather Sector over \$ 1.0 Billion by the end of next financial year Insha Allah.

I heartily wish leather industry grow steadily and success in all the future endeavours.

## ELECTIONS OF THE CHAIRMAN, Senior Vice Chairman and Vice Chairman

*Pakistan Tanners Association For the year 2021-2022*

**HELD SIMULTANEOUSLY IN PTA-CENTRAL OFFICE, KARACHI AND  
PTA-NORTHERN ZONE OFFICE, LAHORE VIA VIDEO LINK**



Mr. Ejaz Ahmed Sheikh, Senior member, PTA garlanding newly elected Chairman, PTA (Central), Mr. Amanullah Aftab (3R) after contested election



Mr. Abdul Salam, Immediate Past Chairman, PTA alongwith other members garlanding newly elected Vice Chairman, PTA (Central), Mr. Aziz Ahmed

## CENTRAL EXECUTIVE COMMITTEE OF PAKISTAN TANNERS ASSOCIATION

FOR THE YEAR 2021-2022

### S/No. OFFICE BEARERS

- |     |   |       |                             |
|-----|---|-------|-----------------------------|
| 01. | <b>Mr. Amanullah Aftab</b><br>M/s. Hafiz Tannery, Karachi.          | ..... | <b>Chairman</b>             |
| 02. | <b>Mr. Azmat Saleem Sheikh</b><br>M/s. Leather Coordinator, Sahiwal | ..... | <b>Senior Vice Chairman</b> |
| 03. | <b>Mr. Aziz Ahmed</b><br>M/s. AMA Leather Industry, Karachi.        | ..... | <b>Vice Chairman</b>        |

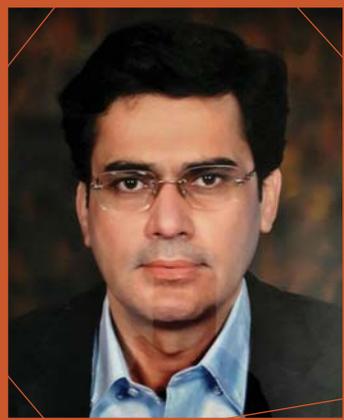
### MEMBERS, CENTRAL EXECUTIVE COMMITTEE (ALPHABETICALLY)

- |     |                                     |   |  |
|-----|-------------------------------------|---|--|
| 01. | <b>Mr. Agha Saiddain</b>            | - | <i>M/s. Royal Leather Industries Ltd., Lahore.</i>     |
| 02. | <b>Mr. Badre Alam</b>               | - | <i>M/s. Badre Alam Traders, Lahore.</i>                |
| 03. | <b>Mr. Ejaz Ahmed Sheikh</b>        | - | <i>M/s. Bombal Leathers, Karachi.</i>                  |
| 04. | <b>Mr. Hamid Arshad Zahur</b>       | - | <i>M/s. Noor Leather Garments (Pvt) Ltd., Karachi.</i> |
| 05. | <b>Mr. Irfan Iqbal</b>              | - | <i>M/s. Nova Leathers (Pvt) Ltd., Karachi.</i>         |
| 06. | <b>Mr. Muhammad Arif</b>            | - | <i>M/s. Hafiz Tannery, Kasur.</i>                      |
| 07. | <b>Mr. Muhammad Musaddiq</b>        | - | <i>M/s. Siddiq Leather Works (Pvt) Ltd., Lahore.</i>   |
| 08. | <b>Mr. Muttaher Shafique Pasari</b> | - | <i>M/s. Pasari ORG., Lahore.</i>                       |
| 09. | <b>Mr. Shafique Ahmed</b>           | - | <i>M/s. Shafique Leather Enterprises, Karachi.</i>     |
| 10. | <b>Mr. Tahir</b>                    | - | <i>M/s. Tauheed International, Lahore.</i>             |
| 11. | <b>Mr. Waqas Shakil</b>             | - | <i>M/s. Universal Leather (Pvt) Ltd., Karachi.</i>     |
| 12. | <b>Kh. Muhammad Mehr Ali</b>        | - | <i>M/s. Khawaja Tanneries (Pvt) Ltd., Multan.</i>      |
| 13. | <b>Sh. Saqib Saeed Masood</b>       | - | <i>M/s. Khas Industries (Pvt) Ltd., Karachi.</i>       |

**CENTRAL EXECUTIVE COMMITTEE OF PTA  
FOR THE YEAR 2021-2022  
(OFFICE BEARERS)**



**AMANULLAH AFTAB**  
*Chairman*



**AZIZ AHMED**  
*Vice Chairman*



**AZMAT SALEEM SHEIKH**  
*Sr. Vice Chairman*

## MEMBERS, CENTRAL EXECUTIVE COMMITTEE (2021-2022) (Alphabetically)



**Agha Saiddain**



**Badre Alam**



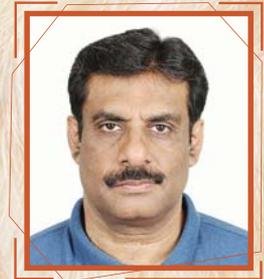
**Ejaz Ahmed Sheikh**



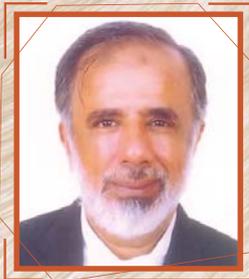
**Hamid Arshad Zahur**



**Irfan Iqbal**



**Muhammad Arif**



**Muhammad Musaddiq**



**Shafique Ahmed**



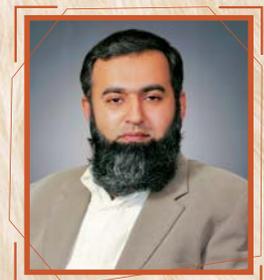
**Tahir**



**Waqas Shakil**



**Kh. Muhammad Mehr Ali**



**Sh. Saqib Saeed Masood**

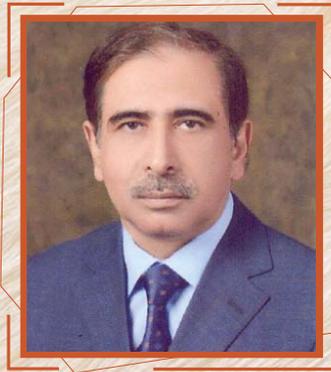
## STANDING COMMITTEES OF PTA (CENTRAL) FOR THE YEAR 2021-2022

Following Central Standing Committees were constituted during the year 2021-2022 with the approval of the Central Executive Committee, PTA :

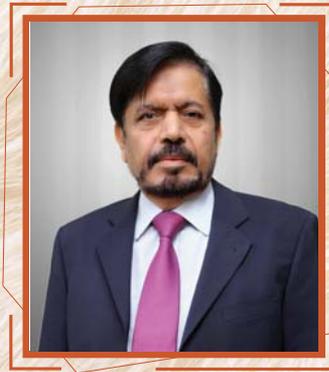
S/No.	Standing-Committees	Chairmen
01.	Finance & Administration Standing Committee	• Mr. Amanullah Aftab
02.	Human Resources Committee	• Mr. Amanullah Aftab
03.	Export and Taxes Standing Committee	• Mr. Agha Saiddain
04.	Hides & Skins Improvement Standing Committee	• Mr. Agha Saiddain
05.	Import Customs Affairs Standing Committee	• Mr. Ejaz Ahmed Sheikh
06.	International Fairs & Delegations Standing Committee	• Mr. Shafique Ahmed
07.	Steering Committee for Pakistan Mega Leather Show	• Mr. Muhammad Musaddiq



## PTA'S CENTRAL STANDING COMMITTEES FOR THE YEAR 2021-2022



**Amanullah Aftab**  
Chairman  
Finance & Administration S/C,  
Human Resources Committee



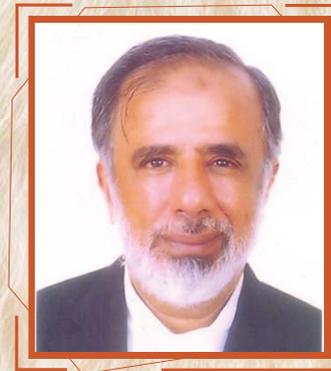
**Agha Saiddain**  
Chairman  
Export & Taxes S/C,  
Hides & Skins Improvement  
Standing Committee



**Ejaz Ahmed Sheikh**  
Chairman  
Import Customs Affairs  
Standing Committee



**Shafique Ahmed**  
Chairman  
International Fairs & Delegations  
Standing Committee



**Muhammad Musaddiq**  
Convener  
Steering Committee for  
Pakistan Mega Leather Show

## PRESENTATION OF ANNUAL REPORT OF THE CENTRAL EXECUTIVE COMMITTEE 2021-2022 BY AMANULLAH AFTAB CHAIRMAN PAKISTAN TANNERS ASSOCIATION

It is certainly an honour and privilege having been bestowed upon me by being elected unanimously as Chairman of Pakistan Tanners Association (Central) for the year 2021-2022 second time and confidence of PTA members reposed in me to lead the Association in the best interest of PTA members and Leather Industry as well.

On behalf of the Central Executive Committee, I extend a most warm welcome to all of you to the Annual General Body Meeting of the Association and have the pleasure in presenting the Annual Report for your consideration and adoption, containing all the salient activities and performance of the outgoing Central Executive Committee on the conclusion of my term of Chairmanship for the year 2021-2022 in pursuance of Article 40(b)(ii) of the Memorandum and Articles of Association of Pakistan Tanners Association duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013 and by the Securities Exchange Commission of Pakistan (SECP).

At the very outset I would like to acknowledge the support and cooperation which I received from the entire Central Executive Committee and in particular Senior Vice Chairman, Mr. Azmat Saleem Sheikh and Vice Chairman, Mr. Aziz Ahmed for their valuable advices and timely support in dealing important matters of Leather Industry during the preceding year.

I would like to thank and acknowledge the support of all my colleagues Mr. Agha Saiddain, Mr. Muhammad Musaddiq, Ejaz Ahmed Shaikh, Mr. Hamid Arshad Zahur, Kh. Muhammad Mehr Ali, Mr. Shafique Ahmed, Mr. Waqas Shakil, Sh. Saqib Saeed Masood, Mr. Irfan Iqbal, Mr. Badre Alam, Mr. Tahir, Mr. Muhammad Arif and Mr. Muttaher Shafique Pasari, Members Central Executive Committee for the year 2021-2022 for their participation in the CEC meetings and for taking interest in resolving PTA's issues more enthusiastically and their cooperation for the betterment of leather industry highly appreciated.

I would also like to extend my special gratitude to Mr. Muhammad Musaddiq for his remarkable efforts for organizing 7th Pakistan Mega Leather Show-2022 consecutively at Lahore in January'2022 successfully despite COVID-19 crisis on world's economy, I appreciate the good gesture and support of Mr. Agha Saiddain in taking the affairs of the Association, participating in various high-level meetings at Islamabad and his cooperation in organizing PMLS-2022 from its inception, Mr. Shafique Ahmed for holding International Fairs in befitting manners as well as facilitating members' participation in the approved Int'l Leather Fairs & Exhibitions organized in different countries and actively tackling issues

with TDAP especially for releasing subsidy in favour of PTA member participants in various International Fairs as allocated by TDAP to PTA.

I take the opportunity to thank my preceding immediate Past Chairman, Mr. Anjum Zafar for his untiring efforts for boosting of Leather Industry and his guidance for tackling the remaining pending issues of the member exporters with the Government authorities concerned for redressal.

I heartily thank all other members who despite being non-CEC members Mr. Gulzar Firoz Mr. Abdul Salam, Mr. Afzal Hussain, Mr. Fazalur Rehman, Mr. Naeem Akhtar, Mr. Tanveer Aslam Chawla, Mr. Rehan Sheikh Hannan, Sh. Muhammad Shafi and Mr. Muhammad Tayyab for extending their full cooperation by favouring the Association with their genuine visions, valued suggestions and time devotion to resolve different issues/problems pertaining to the leather industry.

During my tenure I and my colleagues took-up various core issues with the Ministry of Commerce, EDF-MoC, Ministry of Finance, FBR at Islamabad and TDAP at Karachi and persistently followed-up each issue. I thankful Mr. Aziz Ahmed, Mr. Agha Saiddain, Mr. Shafique Ahmed and Mr. Ejaz Ahmed Sheikh who supported me at every forum and spared their precious time for participating in Various meetings and in particular visits to Islamabad accompanied with me in the best interest of the member exporters to resolve leather industry's issues.

I also acknowledge and appreciate the members who participated in the CEC meetings as well as at high-level meetings on my request held with the Ministry of Commerce, Ministry of Finance and FBR at Islamabad and various Government Officials at Lahore and Karachi. They spared their precious time with their valuable views and suggestions to boost export of leather industry and toiled to draw government attention towards numerous issues & impediments of the value added export oriented industry of the country.

## VISION

After assuming charge of the Association on 1st October'2021, I studied all the important existing and pending issues of the Leather Industry left during the end of the tenure of my immediate predecessor, Mr. Anjum Zafar which helped me a lot to find out a clear cut strategy how to tackle our members' genuine problems at all Government fora for redressal drastically and for further development of dwindling Leather Industry.

First, I streamlined all the issues being faced by the tanning industry and sent comprehensive presentations to the Ministry of Commerce, Ministry of Finance, Federal Board of Revenue, Trade Development Authority of Pakistan, Export Development Board (EDF), MoC, IOCO and SBP for their pragmatic favourable consideration for the up-lift of leather Industry and inviting immediate attention for resolution of problems being faced by the exporters.

## EXPORT PERFORMANCE

I would like to share the performance of Leather Sector of Pakistan which is now growing steadily after COVID-19 situation and registered remarkable exports at US\$ 953.707 Million during the current financial year July-June 2021-22 as compared to the last year's export at US\$ 832.824 Million with an increase of 14.51%. The Export of valued added Finished Leather registered positive growth of 28.50% and increased in Value of exports of Finished Leather at US\$ 208.092 Million as compared to last year export @ US\$ 161.940 Million. I hope the Leather Sector will achieve US\$ 1 Billion export in next year, Insha-Allah.

I would like to extend my congratulations to all the top exporters of Finished Leather for delivering their excellent performance for the Leather Industry and specially congratulate Mr.Naem Akhtar of M/s. H. Sadar Ali Akhtar Ali for achieving 1st Position amongst the tanners.

I am feeling proud to share the list of Top 10-Exporters of Finished Leather FY 2022 of PTA's member firms exporting their best quality innovative value-added finished leather of cow/buff hides & goat/sheep skins to World's big brands for earning sizeable foreign exchange for the country.

### Export Figures of Top 10-Leather Exporting Companies of Pakistan (FY 2022) based on GD

Dated : August 29, 2022

#### HS Codes of Finished Leather Accounted

4104.49	4107.11	4107.91	4113.9	4112
4105.3	4107.12	4107.92	4114.1	4113.1
4106.22	4107.19	4107.99	4114.2	4113.3

Sr.No.	NTN	Exporters	Finished Leather	
			USD \$	%age in Total Exports
1	688329	M/s. H.Sadar Ali Akhtar Ali(Pvt.) Ltd., Lahore	17,710,087	8.51%
2	1417362	M/s. Khawaja Tanneries Pvt. Ltd, Multan	17,457,000	8.39%
3	683646	M/s. Eastern Leather Co. (Pvt) Ltd., Lahore	14,431,000	6.93%
4	2220711	M/s. Hafiz Tannery, Karachi	13,741,458	6.60%
5	456368	M/s. Leather Coordinator, Sahiwal	10,084,512	4.85%
6	453562	M/s. Royal Leather Industries Ltd, Lahore	9,661,133	4.64%
7	167333	M/s. Riaz Tanneries, Kasur	9,277,442	4.46%

Sr.No.	NTN:	Exporters	USD \$	%age in Total Exports
8	2125550	M/s. Tauheed International (Pvt.) Ltd, karachi	8,936,921	4.29%
9	687843	M/s. Dada Enterprises Private Ltd, Lahore	7,980,000	3.83%
10	667413	M/s. Siddiq Leather Works (Pvt) Ltd., Lahore	6,382,000	3.07%

I appreciate all the Leather Industry's stakeholders for their collective efforts, regular participation in International Fairs, as a result, the industry achieved the desired goal to enhance export and contribute to the national kitty at the time of crucial economic crisis.

### Role of Export Development Fund (EDF) – Ministry of Commerce

I would like to apprise you that the Export Development Fund (EDF), Ministry of Commerce, Islamabad extended their due role as usual for the promotion of exports, for the purpose the EDF has launched its Web Portal for submission of proposals online at [www.edf.gov.pk](http://www.edf.gov.pk) and enable exporters to create their profile online by signing up for submission of the proposals from the EDF Web Portal and also have the facility to track status of their application/proposal.

Accordingly PTA facilitated by the EDF Web Portal Service and submitted following proposals through EDF Online Web Portal :

- Request for Allocation of Rs.12 Million for organizing of 7th Pakistan Mega Leather Show-2022.**  
(EDF approved amount of Rs.12 Million for 7th PMLS-2022 in its meeting held on 11.11.2021 which was returned to EDF as a good gesture due to less expenditure and curtail some expenses and postponed foreign delegation visits and Advertisement in Int'l Magazines etc.etc.as re-estimated in wake of COVID-19 crisis)  
I appreciated the EDF for releasing fund through TDAP for organizing of 7th PMLS-2022 and expected to extend same support for the next 8th PMLS-2023 too.
- Request for 50% Subsidy (900 Million) for Establishment of Effluent Treatment Plants in Individual Tanneries in Pakistan submitted to EDF on 09.05.2022**  
(This proposal is under consideration by EDF)
- Request for approval of remaining 7-International Fairs for PTA's member exporters participation during the year 2022-23 with the remaining requisition of fund being 2nd Tranche for Rs.113.930 Million with 80% subsidy on stand cost as per PTA's original requisition of subsidy percentage instead of 25% submitted to EDF on 13.07.2022.**

(This proposal is under consideration by EDF)

Besides above following proposals in hard copies were submitted to EDF for approval during the preceding year :

- **Request for allocation of Fund Rs.133.00 Million out of EDF fund for PTA's member exporters participation in 10-International Fairs for wide marketing for the promotion of Leather export from Pakistan**

PTA submitted a comprehensive proposal to EDF in 2020 and requested for allocation of fund of Rs.133.00 Million with 80% financial support from EDF for 10-International Fairs for participation of PTA's member exporters at various destinations for wide marketing internationally during the financial year July-June 2021-2022.

Alhamdulillah, the original proposal of PTA for allocation of fund for 10-International Fairs was approved by the EDF in its 20th Meeting of the Finance Committee under Agenda Item # 07 held on 16.06.2021 in principle and endorsed this decision in 22nd Meeting of the Finance Committee of the Board of Administrators of Export Development Fund (EDF) on 17.01.2022 in Ministry of Commerce, Islamabad and decided to approve initially first 3-Int'l Fairs at 25% subsidy on priority out of 10-Int'l Fairs. Accordingly, EDF approved 25% amount of "Stand Cost" for 3-International Fairs amounting to Rs.18,122,403/- with TDAP collaboration.

Initially, out of 3-approved International Fairs, PTA has already organized following 2-International Fairs successfully while the approved subsidy of Rs.18.122 Million is still pending for the release at TDAP side despite all the formalities for opening of joint Account of TDAP/PTA has already been completed :

- **Lineapelle Fair, Milan, Italy – 22-24th February, 2022**
- **APLF-Dubai – 30th March 2022, – 1st April, 2022**

Since then, PTA is still in constant contact with TDAP, and striving hard for the release of approved fund of Rs.18.122 Million. In compliance of EDF Policy, a Joint account of TDAP & PTA had been created and now in operational in National Bank of Pakistan (NBP), FTC Branch, Karachi for transaction. I hope, TDAP will issue Cheque for Rs.18.122 Million soon on account of approved 3-International Fairs.

- **Request for 75% subsidy from EDF for International Lab Testing for Leather**  
For the facilitation of PTA's member exporters, PTA had submitted its proposal to EDF for grant of 75% subsidy for International Lab Testing of Finished Leather on 17th October'2020, accordingly, the proposal was considered in the 19th Meeting of the

Finance Committee of the Board of Administrator of EDF held on 18.03.2021. The Finance Committee of EDF had approved Rs.60 Million as 75% on Lab tests charges for leather exporters effective from 18th March'2021, till complete utilization of funds, with TDAP's collaboration.

For the purpose, a Joint account of TDAP & PTA had been activated in July'2022 in National Bank of Pakistan (NBP), FTC Branch, Karachi for issuance of Cheque for Rs.60 Million by TDAP on account of Int'l Lab Testing of Leather.

## **ROLE OF TRADE DEVELOPMENT AUTHORITY OF PAKISTAN (TDAP)**

I would like to appreciate the support and cooperation of TDAP for exploration country's export specially for Leather Sector.

PTA organized following International Fairs @25% subsidy on stand cost as approved by EDF for organizing Pakistan Pavilion by PTA for its interested member participants in my tenure from October'2021.

- **Lineapelle Fair, Milan, Italy – 22-24th February, 2022**
- **APLF-Dubai – 30th March 2022, – 1st April, 2022**

Following core issues were taken-up with TDAP for immediate remedial action :

1. To release subsidy @25% on Stand Cost for 1) Lineapelle-Feb-2022, Italy and 2) APLF-2022, Dubai, as the amount of Rs.18.122 Million had already been approved by EDF for 3-Int'l Fairs for which a joint account of TDAP/PTA has already been in operation at NBP, FTC Branch, Karachi.
2. Request for allocation of following Int'l Fairs to PTA for the year 2022-23 :
  - **Lineapelle Fair – 20-20th September, 2022 at Milan, Italy.**
  - **APLF ASEAN – 19-21st October'2022 at Bangkok, Thailand.**
  - **Lianeapelle Fairs – February-2023 at Milan, Italy**
3. Request to appoint Auditors for scrutiny and verification of claims regarding grant of subsidy on Lab Testing Claims of PTA Members w.e.f. 18th March, 2021 onwards for which amount of Rs.60 Million has already been approved by EDF.

A joint account of TDAP/PTA has already been in operation at NBP, FTC Branch, Karachi for grant of 75% subsidy on Lab Testing claims of Leather exporters of PTA members.

In this regard, TDAP has already published an advertisement in Daily Dawn of 10th April'2022 TDAP invited Bids, which is reproduced hereunder :

DAWN SUNDAY APRIL 10, 2022

## Invitation for Bids

**HIRING SERVICES OF AUDITORS FOR SCRUTINY AND VERIFICATION OF CLAIMS REGARDING GRANT OF SUBSIDY ON LAB TESTING CLAIMS OF PAKISTAN TANNERS ASSOCIATION (PTA) FOR THE PERIOD 18TH MARCH, 2021 ONWARDS**

*ITB.No. TDAP-1(26) Leather/PTA/2021*

Ministry of Commerce, Government of Pakistan has decided to grant a 75% subsidy on Lab testing claims of the Pakistan Tanners Association (PTA) for the period starting from 18th March 2021, as per the laid down policy.

2. TDAP intends to hire the services of an Accountant / Audit firm listed in the A-Category of State Bank of Pakistan, which would be required to Pre-Audit / scrutinize the claims received by TDAP from All Pakistan Tanners Association (PTA), as per the policy.
3. Bidding documents and other related information for the purpose can be obtained on written request along with a pay order of Rs. 1,000/- (non-refundable) in favor of TDAP Karachi, during working hours from Textile and Leather Division at the address given below.
4. Single Stage Two Envelope Procedure would be used for Open Competitive Bidding. The firm will submit its sealed proposals containing Technical & Financial proposals in separate envelopes.
5. Financial Proposals should accompany bid security equivalent to ten percent (10%) of the bid amount in the form specified in the bidding documents.
6. Sealed bids shall be submitted latest by 2:30 p.m. on 25<sup>th</sup> April 2022, with the Textile and Leather division of TDAP at the address given below. Bids shall be opened on the same day at 3:00 p.m. in the presence of representatives of the participating firms.
7. Trade Development Authority of Pakistan reserves the right to reject any or all bids and to annul the bidding process at any time as per rules.

**Khurram Ikram**

Deputy Director (T&L)

Tel: 021-99202186



**Trade Development Authority of Pakistan**  
MINISTRY OF COMMERCE GOVERNMENT OF PAKISTAN



PID(K) 2996/21

Block-A, 3rd Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi-75350

Besides above, TDAP also arranged following session of PTA's exporters :

- **CONSULTATIVE SESSION ON FINAL ITC REMIT LEATHER & LEATHER GOODS STRATEGY REPORT**

In pursuance of Ministry of Commerce, TDAP had arranged a Consultative Session on 01.08.2022 through ZOOM on final Strategy Report for Leather and Leather Goods prepared by ITC (International Trade Center), Geneva under its ReMIT program for review and comments of the stakeholder concerned.

- TDAP's representative visit to Tanneries in KIA, Karachi

At the instant of TDAP for visiting tanneries in order to understand and analyze the process conducted by tanneries, PTA arranged visit of TDAP's representative on 22.06.2022 in the following 2-Tanneries at Korangi Industrial Area, Karachi :

- M/s. Hafiz Tannery, Plot # 01, Sector 7-A, Korangi Industrial Area, Karachi.
- M/s. Noor Leather, Plot # 118-119, Sector 7-A, Korangi Industrial Area, Karachi

## **SBP – STATE BANK OF PAKISTAN**

During the fiscal year, PTA faced various SBP related issues and approached SBP for its resolution. We appreciate SBP for timely intervention in the following matters for favourable consideration :

1. Request to ease procedure of SBP Online Portal for getting prior approval and due remittance of Space Rent and Construction Charges of stands as booked for PTA's member's participation in International Fairs at various destinations as already approved by EDF, Ministry of Commerce and Trade Development Authority of Pakistan to avoid cancellation of space and foreign exchange for the country to be earned in result of participation in Int'l Fairs.
2. Request to allow import and to ease the procedure for getting approval from SBP for import of Tanning Machines and spare parts under Chapter 84 & 85 for producing value added finished leather and leather products to avoid production loses.
3. To extend period of repatriation of export proceed amount from 120 days to 180 days.
4. To resolve exporters problem for export to Russia and releasing the repatriation of money from Russia against LC's advance payment.

## ACHIEVEMENTS

It has certainly challenging at times, but I am really happy with what we have achieved together, this past year. With collective efforts, constant follow-up and approach of my team of Central Executive Committee as well as PTA Central Secretariat, we have achieved following important tasks in my tenure for the leather industry :

- **DLTL SCHEME FOR LEATHER SECTOR**

Economic Coordination Committee (ECC) has approved Local Taxes and Levies Drawback (Non-Textile) DLTL Scheme for Leather Sector FY 2021-2026 in March'2022 for the following Articles :

Sr.#	Description	Specified Rates
1	Finished Leather	4%
2	Footwear	4%
3	Apparel	2%
4	Made-ups	1.5%
5	Market Diversification (Additional)	2%

- **GRANT OF EXEMPTION FROM SALES TAX UNDER SIXTH SCHEDULE OF SALES TAX ACT 1990**

Due to continued follow-up of PTA and arranged meetings with the Ministry of Finance and FBR, the Government re-included Raw Hides & Skins in Finance Bill 2022 and in the 6th Schedule of the Sales Tax Act, 1990 under Table # 2 of Local Supplies at Serial # 52 amended on 30th June'2022 and exempted local supplies of raw hides and skins from Sales Tax for the facilitation of leather sector.

- **GRANT CONCESSIONARY TARIFF RATE ON SUPPLY OF ELECTRICITY & GAS TO 5-ZERO-RATED SECTORS FY 2022-23**

Economic Coordination Committee (ECC) of the Cabinet has decided to grant concession Tariff Rate on Supply of Electricity & Gas to five Export Oriented Sectors including Leather Sector for the year 2022-23 effective from August'2022 with proposed rates of Electricity at US cents 9 per KWH and RLNG at US\$ 9 per MMBTU.

- **RELEASE OF PENDING SUBSIDY BY TDAP**

Due to PTA's persistent efforts, TDAP released pending subsidy of Lineapelle Fair-2020 and Lineapelle Fair-September-2021-Milan, Italy in April'2022 and the subsidy cheques received from TDAP have been disbursed amongst the member participants concerned which is encouraging for making their regular participation in International Fairs enthusiastically.



## SALIENT FEATURES OF THE FEDERAL BUDGET 2022-23

The Federal Budget 2022-23 announced by Mr. Miftah Ismail, Finance Minister on June 11, 2022. I would like to present hereunder Salient Features of the Budget 2022-23 :

### INDUSTRIAL RELIEF MEASURES:

01. Reduction in CD and ACD on 10 tariff lines pertaining to direct and reactive dyes.
02. To incentivize footwear industry, customs duties have been reduced on different categories of other woven fabrics and artificial flowers / foliage of other materials.
03. To encourage export oriented industry, CD and ACD have been exempted on import of Guts, bladders and stomachs of animals etc.

### RELIEF MEASURES - SALES TAX ACT 1990

01. Local supply of raw hides & skins exempted from Sales Tax.
02. The condition of CNIC/NTN in case of supply to unregistered person have been removed.
03. Temporary imports have been exempted from the levy of the sales tax.
04. Import by EPZ has been exempted from sales tax.

### REVENUE MEASURES

01. The scope of further tax has been enhanced to include non-active taxpayers as well.
02. Regime of other than Tier-1 retailer has been streamlined.

### REVENUE MEASURES – INCOME TAX ORDINANCE 2001

01. Increase in tax rate for banks for tax year 2023 onwards from effective 39% to 45%.
02. Increase in rate from 1% to 2% on sale and purchase of property for filers.
03. Increase in rate from 100 percent to 250 percent in case of purchase of property by persons who are not active taxpayers.
04. Withdrawal of Income Tax (Amendment) Ordinance, 2022.

### RELIEF MEASURES

01. Adjustment of tax collected on all materials at import stage for industrial undertaking for own use.
02. Relief on taxation for salaried and business individuals by increasing threshold for taxation.

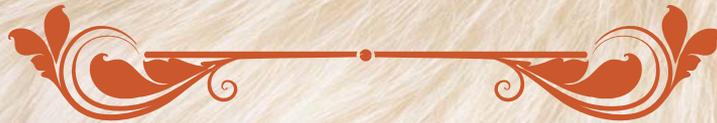
03. Exemption from tax on income of certain non-profit entities.
04. Withdrawal of withholding tax on rent of machinery.
05. Exemption from advance taxes to exempt entities.

## **STREAMLINING MEASURES**

01. Requirement for adoption of digital mode of payment for companies.
02. Clarification regarding exempt income of partners if income of AOP is exempt.
03. Enhancement of restriction for passing of order in from 120 to 180 days.

## **DOCUMENTATION OF ECONOMY MEASURES**

01. Increase in scope of tax on payments to non-residents and enhancement of rate from 5% to 10% on offshore digital services Increase in scope of tax on payments to non-residents and enhancement of rate from 5% to 10% on offshore digital services.
02. Introduction of advance adjustable tax on credit/debit card payments.
03. Sharing of information between NADRA and FBR for tax base broadening.



## CHRONICLE EVENTS & MEETINGS 2021-2022

Following Meetings were held during my Chairmanship with respective organizations and government authorities concerned, outcome of these meetings are as follows :

### 01. Zoom Meeting for consultation on Free Trade Agreement (FTA) with Turkey:

HS CODES - FINISHED LEATHER	
4107.1200	4112.0000
4107.1900	4113.1000
4107.9100	4113.9000
4107.9200	

### 02. Leather Products Webinar organized by Embassy of Pakistan in Sweden :

I, attended the Leather Products Webinar / B2B meeting on Zoom organized by Embassy of Pakistan Stockholm, Sweden on 26.10.2021 and presented PTA's proposal for the exploration of business avenues in Sweden in term of trade delegation, B2B meetings and other productive feature to capture this emerged market of Sweden by leather exporters with best quality of finished leather of Cow, Sheep and Goat Skins.

I also emphasized the need to enhance the bilateral leather export between both the countries and also invited Swedish Leather Exporters to visit the 7th PMLS-22 at Lahore.

### 03. PTA's representative attended Meeting of EDF held through ZOOM:

EDF organized meeting through ZOOM on 11.11.2021 for consideration of PTA's proposal for allocation of Rs.12 Million for holding of 7th Pakistan Mega Leather Show from 28-30th January'2022 in Lahore Expo Centre which was participated by the Secretary General, PTA. The EDF board approved amount of Rs.12 Million for holding the Show in Lahore for the promotion of Leather & Leather Products.

### 04. PTA's representative participated in the Meeting organized by ITC:

In subsequent of the Meeting of Chairman, PTA Amanullah Aftab with ITC representative on 25.11.2021 and discussed Plan of Action and relevant activities of the Association, he nominated Mr. Agha Saiddain to attend the 2nd round of the Meeting through ZOOM as

organized by Mr. Ebrahim Muslim, ITC representative, Geneva in Pakistan on December 22, 2021 for consideration and comments on his report prepared for Leather Plan of Action under heading “National Priority Sectors Export Strategy of Pakistan”. During the meeting Mr. Agha Saiddain recommended some proposals for incorporation in his report for better representation of Leather Sector Industry of Pakistan internationally.

## 05. PTA Delegation meeting with Secretary TDAP

PTA’s Delegation led by me held meeting with Secretary, TDAP, Mr. Ahsan A. Mangi on 5th January’2022 at TDAP, Karachi to discuss following issues of PTA’s member exporters for redressal :

01. To release of pending subsidy for Lineapelle Fair, Feb’2022, Milan, Italy to PTA’s eligible member participants out of total 17 Participants, which has already been approved by TDAP Board in its meeting held on 21.04.2021.
02. Release of Pending subsidy for Lineapelle Fair, Sept’2021 at Milan, Italy to 12 Participants IRRESPECTIVELY as condition for 2 times & 5 years has already been removed by TDAP, Karachi.
03. To finalise the internal procedure at TDAP for the release of 75% subsidy for International Lab Testing of “Finished Leather” by PTA’s members exporters which was w.e.f 18th March, 2021 as the fund for Rs.60 Million has already been approved by EDF in its meeting held on 18.06.2021.
04. To recommend PTA’s request for the replacement of Int’l Fairs already made to EDF, Islamabad and copied to TDAP.
05. To consider allocation of necessary Fund in addition from EMDF account to PTA for organizing National Pavilion of Pakistan for “Finished Leather FY 2022-23 in view of prevailing formula of TDAP for increase of export, for which the export of Finished Leather is increased gradually by 33% during the 7-monthes of current fiscal year July-January 2021-22.



Mr. Amanullah Aftab, Chairman, PTA discussing Leather Industry's issues with Secretary, TDAP, Mr. Ahsan A. Mangi during meeting held on 05.01.2022 at TDAP, Karachi

## 06. PTA Delegation meeting with the then Minister for Finance

PTA's delegation led by me held Meeting with the then Finance Minister, Mr. Shaukat Tarin on 12th February'2022 at Governor House, Karachi to discuss following core issues of Leather Sector Industry. PTA's delegation comprising Mr. Aziz Ahmed, Vice Chairman, PTA (Central), Mr. Ejaz Ahmed Sheikh, Mr. Hamid Arshad Zahur, Sh. Afzal Hussain, Mr. Aga Shafi along with Mr. Fawad Ijaz Khan, Petron-in-Chief, PLGMEA and Mr. Irfan Iqbal.

### ISSUES OF LEATHER INDUSTRY :

1. To remove 5% Withholding Sales Tax on purchase of Raw Hides & Skins for which a request has also been submitted to the Finance Minister during the meeting and he assured for removal of anomaly as the Raw Hides & Skins are included in the finance bill as Agriculture produced item and exempted from duty.
2. To issue SRO for inclusion of Finished Leather in the New DLTL scheme as it was approved in STPF 2020-2025 announced recently. He assured for early issuance of SRO in coordination with the MoC.
3. To extend period of repatriation of export proceed amount from 120 days to 180 Days. He endorsed PTA's proposal and accordingly necessary Notification has been issued by SBP on 16th February'2022 for extension period of 180 days instead of 120 days.

4. Strongly requested during the meeting to adopt the procedure for the refund of Income Tax through Automated System in line with other refund already made for Sales Tax & Duty drawback for facilitation, which has also been ensured for the implementation in coordination with FBR.
5. Request for removal of Quarantine Certificate on import of Raw materials into Pakistan, which has already been removed under Part-III of the Import Policy Order 2020 issued on 25.09.2020 while the implementation did not maintain in PRAL system at Custom House for incorporation resultantly the due incentive has not been entertained by our members.



PTA delegation led by Mr. Amanullah Aftab, Chairman, PTA met Mr. Shaukat Tarin, the then Minister for Finance & Revenue at Governor House, Karachi on 12.02.2022 discussing core issues of Leather Industry for redressal.

## 07. 9th FPCCI Achievement Awards Ceremony

I participated in the 9th FPCCI Achievement Awards Ceremony held on 26th March'2022 at FPCCI, Karachi.

## 08. Workshop Organized by Ministry of Climate Change in Islamabad

On behalf of me, Mr. Muhammad Musaddiq nominated Mr. Fahim Ahmed, Secretary, PTA-NZ, Lahore for participation in the National Workshop for Stakeholders' consultation on Hazardous Wastes Management Policy, 2022 organized by the Ministry of Climate Change on 19th May'2022 at Margalla Hotel, Islamabad. The main objective of the workshop was to discuss the comments/feedback received from the Stakeholders including PTA on the Draft National Hazardous Wastes Management Policy-2022 Documents for finalization and onward submission to the Cabinet.

## 09. First Livestock Industry's performance discussion held at Marriott Hotel, Karachi

As nominated by me, Sh. Afzal Hussain participated in the Session/Discussion organized by the International Trade Centre (ITC), a joint agency of United Nations and the WTO on 25th May'2022 at Marriott Hotel, Karachi under Title "1st Livestock Industry's Performance Discussion" as a part of the design of "Sindh Sector Development Strategies" for dairy, Leather and meat.

## 10. Meeting with the consultant of SDPI, Islamabad

I arranged meeting at PTA Central Office, Karachi on 25th May'2022 with Syed Shujaat Ahmed, Consultant, Sustainable Development Policy Institute (SDPI), Islamabad on his visit to Karachi to discuss Leather related issues and also drive strategy for further enhancement of finished Leather Export from Pakistan to global market.

## 11. Meeting of PTA Delegation with the Director - IOCO, Karachi

PTA Delegation led by me alongwith Mr. Hamid Arshad Zahur held meeting with Mr. Shaukat Ali, Director, IOCO, Karachi on 26th May'2022 and discussed working sheets for revision of Duty Drawback Rates of Finished Leather and submitted PTA's observations with all justification and supportive evidence on IOCO's revised DDB rates for Finished Leather received vide its letter dated 21.05.2022.

### 12. Meeting of PTA Delegation with the Chairman-FBR on 23.06.2022 at Islamabad.

PTA Delegation led by me alongwith Mr. Azmat Saleem Sheikh, Sr. Vice Chairman, PTA (Central), Mr. Agha Saiddain, CEC Member, PTA (Central) and Mr. Muhammad Ali Secretary General, PTA met Chairman, FBR, Mr. Asim Ahmed at FBR, Islamabad on 23rd June'2022 to discuss core issues of Tanning Industry for resolution.

Ms. Fakheria, Chief Sales Tax, FBR and Mr. Abdul Waheed, Chief Facilitation, FBR also attended the meeting.

The Chairman, FBR was also apprised about the main four (4) issues of finished leather exporters i.e. 1) Request for immediate removal of anomaly for the imposition of 5% Withholding Sales Tax on purchase of Raw Hides & Skins 2) Request to issue directives to IOCO, Karachi for adopting the practical formula on "Weighted Average" instead of "Arithmetic formula" for determination of FOB price for Finished Leather for the revision of Duty Drawback Rates 3) Request for removal of 100% Cash Margin imposition on import of tanning industry under HS Code # 3204.1300 / 3402.1190 and 4) Request to process Income Tax Refund under Section 170 through Automated System like Sales Tax refund.

The Chairman, FBR has assured PTA delegation to resolve the issues of the export-oriented Leather sector on priority.



Mr. Amanullah Aftab (L) presenting PTA's momentum to Mr. Asim Ahmed, Chairman, FBR (C), after conclusion of the meeting at FBR, Islamabad, Mr. Azmat Saleem Sheikh, Sr. Vice Chairman, (PTA Central) and Mr. Agha Saiddain are also seen

## 13. PTA Delegation Meeting with the Federal Minister for Commerce on 13.07.2022 at Camp Office in Karachi

A meeting of PTA delegation led by me accompanied by Mr. Ejaz Ahmed Sheikh, Mr. Shafique Ahmed, Mr. M. Saleem Ahmed and Mr. Muhammad Ali, SG/PTA held with Syed Naveed Qamar, Federal Minister for Commerce on 13th July'2022 at MOC's Camp Office in Karachi to discuss following core issues of leather industry for resolution :

1. To Remove Quarantine Certification condition on import of Raw Hides & Skins into Pakistan for re-export in finished leather form to world for earning foreign exchange for the country while the Health Certificate already issued by the country of destination concerned, for which the Minister has assured PTA for taken-up this irrational condition of quarantine certificate with the Ministry of National Food Security & Research for removal which was imposed un-necessary.
2. To Release 2nd Tranche for Rs.113.930 Million from EDF as 80% Subsidy on Stand Cost for participation of PTA's member exporters in Int'l Leather Fairs which was already submitted to EDF for the allocation in continuation of earlier grant approved by EDF in its meeting on 16.06.2021 and 17.02.2022 respectively. The Minister for Commerce assured for consideration of PTA's proposals for allocation of fund for 2nd Tranche in the next EDF Board Meeting.
3. To approve subsidy Rs.900 Million from EDF for establishment of Effluent Treatment Plants in individual Tanneries in compliance with WTO rules for enrolment of Leather stakeholders in LWG by the end to 2022 to enable the exporters to sell their Finished Leather to World's top brands for which a proposal was submitted to EDF through its Web Portal as desired for early redressal. The Commerce Minister assured for all his possible cooperation for the exporters of Leather Industry in this regard.
4. To coordinate with the Ministry of Finance for early issuance of SRO for DLTL with inclusion of value-added Finished Leather in New DLTL Scheme FY 2020-2025 with all related HS Codes of Finished Leather at 4% DLTL rates in supersession of SRO 711(I)/2018 dated 08.06.2018 issued without inclusion of Finished Leather for facilitation of the exporters of Finished Leather too like other stakeholders of Leather Industry.
5. To induct Chairman, PTA in EDF Board to represent value added tanning- industry in the EDF Board's meetings like other stakeholders of the Leather Sector. The Commerce Minister assured for the desired induction of Chairman, PTA in EDF Board.

After comprehensive deliberation over the issues during the above Meeting, the Commerce Minister assured PTA delegation that the present government's foremost priority is to promote the export-oriented sectors of the country and in this regard, all possible cooperation will be provided by the present government.



PTA's Delegation snapped with Syed Naveed Qamar (C), Federal Minister for Commerce at MOC's Camp Office in Karachi on 13.07.2022

#### 14. Meeting of PTA Delegation with Finance Minister, Dr. Miftah Ismail at Islamabad

As nominated by me, Mr. Agha Saiddain, CEC Member, PTA (Central) attended a high level meeting in Ministry of Finance, Islamabad on 25th July 2022 which was chaired by Dr. Miftah Ismail, Finance Minister, wherein Khawaja Muhammad Asif, Defence Minister, Mr. Asim Ahmed, Chairman, FBR, Ms. Suraiya Ahmed Butt, Member (Customs Policy), FBR, Mr. Mukarram Jah Ansari, Member (Customs), FBR, Mr. Hamed Yaqoob Sheikh, Secretary Finance, and other high Govt. officials were participated in the meeting to discuss core issues of the Leather Industry.

Mr. Agha Saiddain presented two core issues of PTA's members during the meeting 1) determination of real method of Weighted average for ascertaining the actual Duty Drawback rates for Finished Leather for which it was discussed/deliberated with convincing notes given by Mr. Agha Saiddain as to be real & effective method to be adopted by IOCO/FBR only with "Weighted Average" instead of Arithmetic average and accordingly in conclusion the Government's side specially FBR was seems convinced finally and assured PTA's representative for adequate resolution for proceeding with harmony in this regard 2) removal

of 5% withholding tax on Raw Hides & Skins with retrospective effect from July'21 to June'22, accordingly the Chairman FBR, Mr. Asim Ahmed has firmly assured during the meeting for early resolution of the issue for facilitation to PTA's member exporters.

## PENDING ISSUES :

I would like to summarize hereunder some core issues of the Leather Industry which need constant follow-up during the next year term 2022-23 too for the facilitation of PTA's members:

- Requested Ministry of Commerce for early issuance of Notification for DLTL on Finished Leather @4% FY 2020-2025.
- Requested Ministry of Commerce for withdrawal of irrational condition of Health Quarantine Certificate on import of Raw Hides & Skins for Tanning Industry, as the import of raw materials is already supported with Quarantine Certificate issued by the Ministry of destinations concerned.
- Requested IOCO for revision of DDB rates for Finished Leather of Cow/Buff Hides, Goat/Sheep Skins as per consensus with PTA's proposed revised Working Sheets w.e.f. July'2022 and issuance of SRO accordingly.
- Requested EDF and TDAP to increase subsidy from 25% to 80% on Int'l Leather Fairs allocated to PTA.
- Requested TDAP for issuance of Cheques, for already approved amount by EDF for PTA, from Joint Account of TDAP/PTA of Rs.60 Million for 75% subsidy for Lab Testing of Finished Leather and Rs.18 Million for organizing of 3-International Leather Fairs.



## **NOMINATION OF PTA'S REPRESENTATIVES IN DIFFERENT COMMITTEES CONSTITUTED BY THE GOVERNMENT / FPCCI DURING THE YEAR 2021-22**

- **PTA's representatives nomination in LEPC**

At the instant of the Ministry of Commerce, PTA nominated three representatives from Pakistan Tanners Association for Leather Export Promotional Council (LEPC) :

Sr.#	Name of Member for LEPC
01.	Mr. Amanullah Aftab, Chairman, PTA
02.	Mr. Anjum Zafar
03.	Mr. Muhammad Musaddiq

- **Leather and Footwear Council constituted by Ministry of Commerce**

In pursuance of the Strategic Trade Policy Framework 2020-25, the Ministry of Commerce vide its Notification dated 31st March'2022 constituted a "Leather and Footwear Council" consisting Government and Trade Body representatives, including following members of Tanning Industry :

1. Chairman, Pakistan Tanners Association (PTA)
2. Mr. Anjum Zafar, M/s. Eastern Leather Co. (Pvt) Ltd., Lahore.
3. Mr. Amjad Hafeez, M/s. Muhammad Shafi Tanneries, Karachi.
4. Mr. Mansoor Iqbal, M/s. Dada Enterprises (Pvt) Ltd. Lahore.

- **Nomination of PTA's members for FPCCI's General Body and Executive Committee for the year 2022**

Central Executive Committee of PTA nominated following members for representation in FPCCI during the year 2022 :

Sr.#	FPCCI's General Body FY 2022	FPCCI's Executive Committee FY 2022
01.	<b>Mr. Ejaz Ahmed Sheikh</b> M/s. Bombal Leathers, Karachi.	
02.		<b>Sheikh Abdul Hameed</b> M/s. Multan Hide & Co.(Pvt) Ltd.

## Meetings of Central Executive Committee of PTA held during the year 2021-2022

During my tenure following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference and ZOOM link too:

- 1st CEC Meeting on 12th October'2021.
- 2nd CEC Meeting on 13th November'2021.
- 3rd CEC Meeting on 27th May'2022 though ZOOM link.
- 4th CEC Meeting on 4th July'2022.
- 5th & Last Meeting with AGM on 30th September'2022.

## Press Statements

During my chairmanship, I realized to issue Press Statements only on specific issues highlighting the attention of the Government for resolution of the Leather Industry problems on priority. I am delighted to apprise all of my colleagues that some of the measures issues of our member exporters have been addressed during the year.

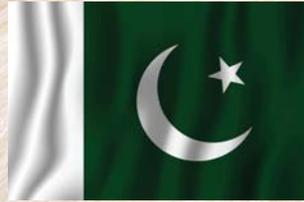
## Vote of Thanks

I would like to thank Mr. Muhammad Ali, Secretary General for looking after the whole affairs of the Association and done excellent work for organizing the Int'l Leather Fairs during the whole year as well as to keep continued follow-up with the Departments concerned for approval of subsidy/fund for facilitation of PTA's members firms and resolution of Leather Industry's issues. I would like to appreciate Deputy Secretary, Ms. Tahira Shaheen for her hard and smooth result oriented working for the Association and especially when the Secretary is on Int'l tour for participation in fairs. I also appreciate the hard work of Mr. Fahim Ahmed Secretary, PTA-Northern Zone and Mr. Raiyan Muhammad, Secretary, PTA-Southern Zone. Other members of the staff of PTA also deserve recognition for their performance of duties during the year.

I extremely grateful to all members who have generously released their advertisements for publication in Annual Report and also appreciate the work of Printer.

I would like to congratulate the incoming Office Bearers and Members of Central Executive Committee of PTA for coming forward to serve the cause of promotion of the leather sector of Pakistan.

I sincerely pray to Almighty Allah for the prosperity, progress and solidarity of our beloved Pakistan, and for the growth and success of all members of Pakistan Tanners Association.



## GLOWING TRIBUTE TO LATE MR. S.M. SALEEM HE IS NO MORE WITH US – ALAS!



Mr. S.M. Saleem of M/s. MIMA Group, Karachi who rendered his excellent services to Pakistan Tanners Association as a founder member and tireless efforts for running the affairs of the prestigious state-of-the-Art National Institute of Leather Technology (NILT), Karachi as Chairman since its establishment till his last breath.

He was a man of caliber and honour with high respect he commanded among his colleagues and friends.

All the members of PTA particularly Members of NILT highly eulogized the remarkable performance and services rendered by late Mr. S.M. Saleem for the Leather Industry of Pakistan and specially extended his services to the National Institute of Leather Technology (NILT) and for paying his pivotal role for imparting the technical & vocational training to the students in making future workforce for the Leather Sector.

His remarkable lifelong service for the entire Leather Industry and for the Leather Technical Education which will always be remembered in golden words with great pride as founder member of PTA and NILT.

May Almighty Allah rest his departed soul in eternal peace and bless the deceased's family member and lovers with the strength to bear the great loss.

## GLOWING TRIBUTE TO LATE MR. SHAHID USMAN HE IS NO MORE WITH US – ALAS!

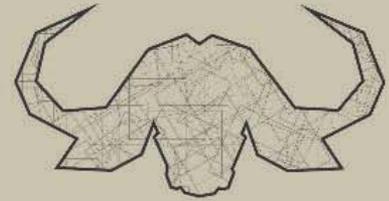


Mr. Shahid Usman of M/s. EPCT (Pvt) Ltd., Lahore who rendered his remarkable services to Pakistan Tanners Association as a senior member since long.

He was verily a mild mannered gentleman, a man of honour with high respect he commanded among his colleagues and friends. His significant trait was his helping hand always extended zealously to resolve members' problems.

All the members of PTA and PTA (Northern Zone) in particular highly eulogized the tenacious performance and services rendered by late Mr. Shahid Usman in all the spheres of development of tanning industry and for the benefits of the members will always be remembered whose demise has really created a void.

May Almighty Allah rest his departed soul in eternal peace and bless the deceased's family member and lovers with the strength to bear the loss.



HAFIZ TANNERY

## COMPANY PROFILE

Hafiz Tannery is an ISO 14001 certified company.

Established in 1984, it is one of the largest producers of Buffalo and Cow leather from Pakistan.

During these years, we have specialized in fashion articles for handbags, shoes, garments and upholstery. Our tanning and manufacturing units consists of sophisticated machinery and experienced work force enabling us to produce consistent, international quality with achieving all "REACH" standards. A team of specialized technicians and designers make forecasts for new fashion articles and colors for 2 seasons of the year. Along with the capability of producing latest articles, we have trained professionals to coordinate with clients and meet their specific requirements.

Our export is all around the globe including Far East, Europe, USA, Canada and Australia.

- Production of leather: 2 million square feet per month.
- Turnover: 30 million Euros per year.
- Tannery Unit Area: 400,000 square feet.

# Press Clippings





### Two-day mega leather show opens in Lahore

By Our Staff Reporter

LAHORE: The country's mega leather show, 2022, was inaugurated at the Lahore Expo Centre here on Saturday.

The 7th edition of the show will conclude on Sunday (today). The Pakistan Footwear Manufacturers Association (PFMA) is organising the event in collaboration with Pakistan Tanners Association, Pakistan Gloves Manufacturers and Exporters Association and Pakistan Leather Garments Manufacturers & Exporters Association in a bid to promote the leather industry at global level.

"We appreciate the government for rendering support towards footwear industry in enhancing the rebate on footwear export from 1.82 per cent to 4.70pc. Rebates for the growth of exports are very essential to compete with our competitors of this region," said PFMA Chairman Zahid Hussain after inaugurating the event along with other collaborators.

"We also request the government to continue giving rebate and ensure timely payments of rebate and LTLD (local taxes and levies drawback) to exporters. If rebate is eliminated or reduced from existing percentage then it will have negative impact on export of footwear," he added.



چیئر مین پی ایف ایم اے زاہد حسین اور پی ٹی اے امان اللہ آفتاب پاکستان میگا لیڈرشو 2022ء کا افتتاح کر رہے ہیں

### پی ایف ایم اے اور پی ٹی اے کے ساتویں پاکستان میگا لیڈرشو کا افتتاح

#### پاکستانی چمڑے سے تیار کی جانے والی اعلیٰ معیار کی مصنوعات کی خصوصی نمائش بھی رکھی گئی

لاہور (سٹاف رپورٹر) پاکستان فٹ ویئر کیا ہے۔ پی ایم ایل ایس 2022 نے اعلیٰ، جرمی، میٹرو فیکچررز ایسوسی ایشن (پی ایف ایم اے) نے تھائی لینڈ، چین، فرانس، ترکی اور ہالینڈ سے متعدد پاکستان میگز ز ایسوسی ایشن (پی ٹی اے) پاکستان ممکنہ خریداروں اور سرمایہ کاروں کو اپنی جانب گھومنے پھرنے پر ایڈ ایکسپورٹرز ایسوسی ایشن (پی ٹی جی ایم ای اے) اور پاکستان لیڈر گارمنٹس میٹرو فیکچررز ایڈ ایکسپورٹرز کے تعاون سے 7 ویں پاکستان میگا لیڈرشو 2022 کا افتتاح کر دیا۔ پی ایم اے اور پی ٹی اے کے ساتویں پاکستان میگا لیڈرشو کا افتتاح اے عالمی سطح پر پاکستان کے چمڑے کی صنعت کو فروغ دینے کیلئے کوشاں ہے۔ تقریب میں پاکستانی چمڑے سے تیار کی جانے والی اعلیٰ معیار کی مصنوعات کی خصوصی نمائش بھی رکھی گئی۔ پاکستان میگا لیڈرشو 2022 نے بین الاقوامی صارفین کو پاکستانی چمڑے کے شعبے میں سرمایہ کاری کرنے کی طرف راغب کیا ہے۔ میگا لیڈرشو نے پاکستان کے لیڈر سیکٹر کی اتحادی صنعتوں کے درمیان مضبوط تعلقات کو فروغ دینے کیلئے بہترین پلیٹ فارم مہیا ضروری ہے۔

## PFMA & PTA chairman Inaugurated 7th Pakistan Mega Leather Show 2022

LAHORE PR

Pakistan Footwear Manufacturers Association (PFMA) in collaboration with Pakistan Tanners Association (PTA) inaugurated 7th Pakistan Mega Leather Show 2022 organized with the support of Pakistan Gloves Manufacturers & Exporters Association (PGMEA) and Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA) to promote the robust leather industry of Pakistan at global level.

The Event was graced by Mr. Zahid Hussain, Chairman, Pakistan Footwear Manufacturers Association (PFMA), Mr. Amanullah Aftab- Chairman PTA, Mr. Tasawar Hussain, Chairman, Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA), Mr. Amjad Hussain Sheikh, Chairman, Pakistan Gloves Manufacturers & Exporters Association (PGMEA), Mr. Muhammad Musaddiq Con- venger PMLS-2022, Mr. Rashad Islam, Sr. Vice Chairman, PFMA, Co-Convenor, Steering Committee of Pakistan Mega Leather Show-2022 and members of Diplomatic Corps, Foreign Guests along with members of all Sector of Leather Trade.

Pakistan Mega Leather Show 2022 has attracted many international customers towards the tremendous potential that exists in the leather sector of Pakistan and to provide a viable platform for nurturing stronger ties or collaborations between the allied indus-



tries of the Leather Sector of Pakistan. The event also features a special exhibition of the high-quality products being produced by the leather Footwear-Manufacturing industry and leather goods of Pakistan. The PMLS 2022 has attracted many potential buyers and investors from Italy, Germany, Thailand, Spain, France, Turkey and Netherlands. The rapid growth of this industry reflects a 5% increase in exports of Footwear Sector during 2020 and it has attracted and will continue to attract many international buyers to invest in Pakistan. These investments will improve the technical skills, productivity and export of Footwear products.

PFMA Chairman Mr. Zahid Hussain thanked participants for their support to make this event a big success. In his speech,

He praised Government support towards Footwear industry in enhancing the Rebate on Footwear Export from 1.82% to 4.70%. Rebates for the growth of exports are very essential to compete with our competitors of this region. We request the Government to continue giving rebate and ensure timely payments of rebate and LTLD to exporters if rebate is eliminated or reduced from existing percentage then it will have negative impact on export of Footwear. Footwear Industry requires extension of scheme related to local taxes and levies drawback by extending LTLD scheme for next 3 years, waiving off Condition of 10% growth to qualify for grant of balance 50% and rate of LTLD to be enhanced at 4%. Rationalization of Custom Duty on Footwear Raw Materials, conces-

sionary tariff rates on electricity by including PFMA name in the List of Export Oriented Sector Associations / Annex A to FBR Circular No. 04 of 2020 - Operations (Sales Tax) with retrospective effect from the date of FBR Circular and allocation of 5 Acre Land and financial grant for the establishment of Pakistan Footwear Institute in Lahore as promised by the Ministry. Pre-Feasibility of Pakistan Footwear Institute has been forwarded to the Ministry of Commerce on 28 Sep 2021. We are optimistic that the Government will keep up its promises and honor its commitment to facilitate Footwear Industry by making it the leading export sector of Pakistan."

PTA Chairman Mr. Amanullah Aftab welcomed the Honorable foreign delegates, stakeholders and took the opportunity to share Leather industry important issues which required Government attention to resolve on priority basis. He stated that "With support and cooperation of Ministry of Commerce, finished leather goods of cow, buffalo, sheep & goat skins export has witnessed steady growth of 39% from July-Nov 2021 as compared to last year, encouraging our country wide members to vigorously committed for further expansion for promotion of exports of finished leather goods. But there are some areas where Leather Industry seeks further support from the Government side like no incentive has been announced in recent STPF 2020-25, Allocation of required funds from EDF for 50% subsidy for the In-

dividual Treatment Plants at Tanneries in Pakistan, which is fundamental requirement for Leather Working Group.

This incentive of Rs.500 million for Treatment plants for due reimbursement of fictive from 2015 till 2022, who already established their treatments at Tanneries, was allowed in last STPF 2009-2014 but unfortunately not continued in recent STPI 2020-2025.similaryRs.900 million for th Treatment Plants which are under construction effective from 2022 onward for facilitation to member exporters concerned Industry also seeking reduction in Dut: Structure on Basic Tanning Chemicals which is basic ingredients for manufacturing of finished leather with innovation, al location of remaining funds from EDF ou of total requisition for Rs.133 Million fo International leather Fairs with increase subsidy percentage from 25% to 50% a least for participation in Internationa Leather Fairs around the globe by PTI member exporters, which is universal testool for wide & aggressive marketing fo promotion of exports. Government mug give a 50% subsidy on Freight Charges which has already been increased exorbitantly from 200% to 300% during COVID 19 adversely affecting the Leather industry growth in the country.

Pakistan Footwear and Tanning Industry has shown promising growth over the year as the Government has introduced concessional policies and support for the industry

Business Recorder, Karachi Sunday, December 12, 2021

## SSGC decision to sever gas supply to industries opposed

N H ZUBERI

KARACHI: Reacting to the decision of Sui Southern Gas Company (SSGC) to cut off gas supply to industries from December 11 till second order, industrial community has expressed fear that they would not be able to complete their export and local orders.

President Federal B Area Association of Trade and Industry Haroon Shamsi said that many exporters do not have processing units. He said that the processing units in the general industry supply the raw material to the exporting units. It will not be possible to complete export orders on time and this is not a good omen for the economy, he said, adding that the government will be responsible for the impact of such decisions on the national economy.

Amanullah Aftab, Chairman, Pakistan Tanners Association said that the leather sector is a vital export-oriented sector of

the country. He said specially the area of Chama Mandi (Sector 7-A, Korangi Industrial Area, Karachi), which is contributing significantly to the leather sector, approximately generates 40 percent share of total exports of leather sector of Pakistan, but it is deprived for basic necessity of gas in these days.

He said that in result of severe scarcity of gas, which is most important element in this continuous process industry of the country, the export orders are becoming jeopardized due to cancellation for non-execution within the mutual agreed timeframe against export orders placed by the foreign buyers/customers. He said this would obviously not only bring negative impact for infringement to the agreement with the foreign buyers/customers but also the country will lose precious foreign exchange. He said the Government of Pakistan in general and Ministry of Gas

& Petroleum in particular have already assured to all export-oriented sectors of the country including leather sector of a smooth and regular supply of gas without interruption for their facilitation in the execution of export orders.

Amanullah Aftab reiterated that leather sector is continuously processing export-oriented industry of the country and the continuity of supply of gas is utmost important necessity of it, which should be ensured at all costs. He urged the federal minister for gas & petroleum and management of SSGC to ensure supply the gas to this vital mother industry located at Korangi industrial area so that it would be able to continue the process of turning raw hides & skins into finished leather along with allied commodities with much more value addition for execution of export orders in time against the commitments to secure the precious foreign exchange for the country.

Business Recorder, Karachi Thursday, October 14, 2021

## PTA elects office-bearers

RECORDER REPORT

KARACHI: Amanullah Aftab, Azmat Saleem Sheikh and Aziz Ahmed have been elected as Central Chairman, Senior Vice Chairman and Vice Chairman of Pakistan Tanners Association (PTA) for the year 2021-22, respectively.

Other who have been elected as members of Central Executive Committee of PTA include Agha Saiddain, Badre Alam, Ejaz Ahmed Zahur, Irfan Iqbal, Muhammad Muhammad Shafiq Pasari, Shafiqe Ahmed, Tahir, Kh Muhammad Mehr Ali and SH Saqib Saeed Masood.



نی ایف ایم اور پی ٹی اے نے  
سائیکل پاکستان میگا لیدر شو کا افتتاح کر دیا  
لاہور (پ ر) پاکستان فٹ ویئر مینوفیکچررز ایسوسی ایشن (پی ٹی ایف ایم اے) نے پاکستان فٹ ویئر ایسوسی ایشن (پی ٹی ایف ایم اے) پاکستان گلوز مینوفیکچررز ایسوسی ایشن (پی ٹی ایف ایم اے) اور پاکستان لیدر گارمنٹس مینوفیکچررز ایسوسی ایشن (پی ٹی ایف ایم اے) کے مشترکہ زیر اہتمام 7 ویں پاکستان میگا لیدر شو کا افتتاح کر دیا۔ پی ٹی ایف ایم اے نے اسے عالی شان پر پاکستان کے چھوٹے صنعت کاروں کو مدد دینے کیلئے کو شیاں سے تقریب میں پاکستانی چھوٹے سے چھوٹے کاروبار کے لیے خصوصی نمائش بھی کی گئی۔ پی ٹی ایف ایم اے نے 2022 کے آئی جی پی ایف ایم اے کے ساتھ ساتھ فرانس، ترکی اور ہالینڈ سے متعدد مکتبہ خریداروں اور سرمایہ کاروں کو اپنی جانب راغب کیا ہے۔ صنعت کی تیز رفتاری 2020 کے دوران فٹ ویئر سیکٹر کی ترقی اور 5 فیصد اضافے کی حکما

# Leather Beyond Imagination



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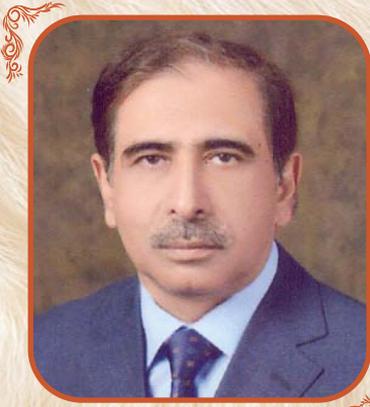


# Standing Committees



## ACTIVITIES OF PTA STANDING COMMITTEES DURING THE YEAR OCTOBER-2021 TO SEPTEMBER-2022

### FINANCE & ADMINISTRATION STANDING COMMITTEE



**AMANULLAH AFTAB**  
**CHAIRMAN**

The Finance & Administration Standing Committee remained functional actively during the year 2021-22 under review headed by Mr. Amanullah Aftab, Chairman, PTA and he actively examined PTA's accounts regularly.

All the financial transactions for the purpose of heavy remittance to international fairs organizers concerned or essential purchases etc. have been vetted, examined and recommended to ensure transparency and genuineness particularly from audit perspective and it is a healthy sign and our satisfaction that the Auditors (Chartered Accountants) have not so far raised any objection in respect of financial transaction and maintenance of accounts of PTA (Central).

He aggressively taken the matter with TDAP for due opening of Joint Account of TDAP/PTA on account of releasing fund of Rs.60 Million for 75% Lab Testing of Finished Leather and Rs.18.122 Million for organizing of 3-International Leather Fairs as already approved by EDF, which is now in operational and hope the funds may be released soon for disbursement amongst PTA members concerned for which comprehensive proposal for remaining fund for Rs.113 Million has also been submitted to EDF through its portal for discussion & approval.

### HUMAN RESOURCES COMMITTEE

The Human Resource Committee was constituted by the Central Executive Committee as required under the Trade Organization Rules, 2013 comprising the following members during the year 2021-2022 to look after the affairs of the establishment :

#### MEMBERS:

- |  |                                       |
|--|---------------------------------------|
| 01. Mr. Amanullah Aftab, (Chairman, PTA)             | : M/s. Hafiz Tannery, Karachi.        |
| 02. Mr. Azmat Saleem Sheikh (Sr. Vice Chairman, PTA) | : M/s. Leather Coordinators, Sahiwal. |
| 03. Mr. Aziz Ahmed, (Vice Chairman, PTA)             | : M/s. AMA Leather Industry, Karachi. |

## INTERNATIONAL FAIRS & DELEGATION STANDING COMMITTEE



**SHAFIAQUE AHMED**  
**CHAIRMAN**

The Central Executive Committee of PTA appointed Mr. Shafique Ahmed as Chairman, International Fairs and Delegations Standing Committee for the year 2021-22.

He is actively looking after the affairs of the Committee by organizing National Pavilions at various destinations for participation of PTA's interested members in financial collaboration with the Trade Development Authority of Pakistan (TDAP) and Export Development Fund (EDF), Ministry of Commerce for promotion of exports and exploration of new business avenues in world for getting sizeable foreign exchange for the country.

In continuation to the proposal submitted, which was aggressively followed up this time an amount of Rs. 18.122 Million has been approved by EDF in EDF Board meetings for 3 Int'l Fairs out of total submitted proposal for Rs.133 Million for 10 Int'l Fairs for organizing National pavilion of Pakistan with 25% financial support on stand cost.

Accordingly, he managed all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation with the Members of Standing Committee on Int'l Fairs & Delegations in compliance with the TDAP's Rules & Regulations in the following International Fairs approved by the EDF/MOC & TDAP :

01. Lineapelle Fair – 22-24th February'2022 at Milan, Italy (already organized)
02. APLF- 30 March -1 April 2022 at Dubai – UAE (already organized)
03. Shoes & leather, 16-18th Nov., 2022 at Ho Chi Minh City, Vietnam (organizing by PTA)

Besides above, following International Leather Fairs for the year 2022-23 have been submitted to TDAP, Karachi for the allocation to PTA for the year 2022-23 with 40% subsidy, for which PTA is pursuing with TDAP, Karachi vigorously for issuance of allocation of letters to PTA for participation of its members in a befitting manner, while arrangements have been completed for Serial 1 & 2 for organizing participation of its interested members under the banner of National pavilion :-

01. Lineapelle Fair, 20-22nd Sept., 2022 at Milan, Italy. ( 17 member participants)
02. APLF ASEAN, 19-21st October, 2022 at Bangkok, Thailand (10 member participants)
03. Lineapelle Fair, Feb'2023, Milan ,Italy.

As per advice of Mr. Shafique Ahmed, Chairman, Int'l Fairs S/C, PTA submitted proposal to EDF through its online Portal for releasing remaining amount of Rs.113.930 Million for organizing of

following remaining 7-International Fairs out of 10-Int'l Leather Fairs being 2nd Tranche of original proposal submitted to EDF for Rs.133 Million for 10 Int'l Fairs to keep continue the process for the promotion of exports of finished Leather (Leather Sector of Pakistan) :-

01. LeatherTech Fair , 8-10 December'2022 at Dhaka, Bangladesh.
02. Asia Pacific Leather Fair 13-15th March'2023 at HongKong.
03. Shoe & Leather Fair, 29-31 May'2023 at Guangzhou China.
04. AYSAF, Istanbul, June 2023 at Turkey.
05. Indo Leather & Footwear Fair, 25-27 July 2023 at Indonesia.
06. Shoes & Leather Fair, Vietnam.
07. All China Leather Exhibition, September 2023 at Vietnam.

Apart from the above, PTA is also pursuing with EDF for the increase of subsidy upto 80% which was PTA's original demand for the participation of our member exporters as has been extending by our regional competitors like, Turkey, China, India & Bangladesh so that equal level playing field for participation of our members would be provided from the Government side.

Brief description of each Fair held from February'2022 is highlighted hereunder :-

## **01. Lineapelle Fairs, 22-24th February'2022 at Milan, Italy**

14-Regular Members and 2-Private Member participants of PTA had participated in this event within the total reserved space upto 244 sqm under the umbrella of Pakistan Pavilion organized by PTA with necessary Government's subsidy, outcome of the Fair was encouraging in terms of conclusion of business wherein the innovative / eye catching articles of value added Finished Leather of Cow/Buffalo Hides, Sheep/Goat Skins were displayed at the respective stands, which were much appreciated by the customers/ visitors/buyers during the Fair. This is regular event of PTA for participation of its interested members for the promotion of exports to this vital destination.



Busy Views of Pakistan Pavilion in Lineapelle-Feb-2022 at Milan, Italy.

Mr. Khalid Hanif, TIC, Embassy of Pakistan, Rome, Italy had also paid visit to Milan during 3 days of the show and met with the representatives of member participants at their booths for resolutions of issues and extended all maximum cooperation/assistance, which was highly appreciated by the Representatives of our member participants of National Pavilion of Pakistan during 3 days show at Milan.



Mr. Khalid Hanif, Trade & Investment Counsellor, Embassy of Pakistan, Rome met Pakistani Exhibitors during Lineapelle- FEB-2022 at Milan, Italy

## 02. APLF - 2022 , Dubai - UAE

The Organizer of APLF-Hong Kong, announced APLF-2022 relocated from Hong Kong to Dubai at Dubai World Trade Centre (DWTC) from 31st March to 1st April'2022 due to COVID-19 outbreak. It was the first time that the World's leading Leather Show was held outside its home city.

Accordingly, PTA had organized National Pavilion for its 25 interested member participants in above well recognized APLF - 2022 at Dubai, UAE within the total reserved space upto 303 SQM and the outcome of the participation of our members was encouraging to their desired extent.

Mr. Hassan Afzal Khan, Consul General, Consulate General of Pakistan in UAE, inaugurated the Pakistan Pavilion as "Chief Guest" which was also attended by Mr.Shafique Ahmed, Chairman, Int'l Fairs & Delegations Standing Committee, PTA, Mr.Aziz Ahmed, Vice Chairman, PTA, Mr. Agha Saiddain, Ex-Chairman, PTA and other senior Members of PTA among other member participants of Pakistan Pavilion, Foreign Guests, Int'l Electronic & Print Media personals.

## GLIMPSES OF PAKISTAN PAVILION IN APLF-2022 AT DUBAI-UAE



Mr. Hassan Afzal Khan, Consul General, Consulate General of Pakistan in UAE, inaugurating the Pakistan Pavilion in APLF-2022 at Dubai





Busy views of Pakistan Pavilion during APLF-2022 at Duabi-UAE



Chairman, PTA's Int'l Fairs S/C, Mr. Shafique Ahmed (R) alongwith Mr. Aziz Ahmed, Vice Chairman, PTA (Central) and Mr. Muhammad Musaddiq, participant presenting PTA's Shield to Mr. Hassan Afzal Khan, Consul General, Consulate General of Pakistan in UAE (C) during his visit in Pakistan Pavilion at APLF-2022 on 30 March 2022 at UAE

Chairman, PTA's Int'l Fairs S/C, Mr. Shafique Ahmed (3rd R) alongwith PTA's member participants presenting Flower Bouquet to Mr.Hassan Afzal Khan, Consul General, Consulate General of Pakistan in UAE (C) during APLF-2022 at Dubai



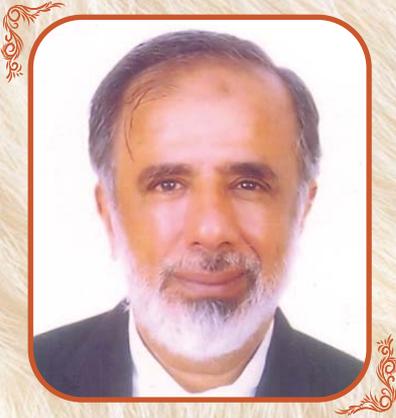
A group photograph of PTA member participants with Mr. Hassan Afzal Khan, Consul General, Consulate General of Pakistan in UAE (3rd L) on the occasion of his visit to one of Stands of Pakistan Pavilion at APLF-UAE on 30 March 2022

Under the chairmanship of Mr. Shafique Ahmed, PTA successfully concluded Pakistan Pavilions in both the above well renowned Fairs with colourful eye-catching stands representing Pakistani highly value added-export oriented Leather Industry by displaying innovative articles of Finished Leather of all sorts at international platform in a most befitting manner for the supreme interest of promoting country's exports.

I must to eulogize the patronage/cooperation extended by Honourable Chairman, PTA, Mr. Amanullah Aftab for his valued comments in having close coordination for proceeding for organizing the National pavilion of Pakistan AND also highly appreciate the untiring efforts of Mr. Muhammad Ali, Secretary General, PTA for organizing the affairs of National pavilion of Pakistan specially arrangements for the Visas for the Representatives of member participants .

In a result of encouraging interest of the foreign buyers and world's top brands, PTA member participants of both above International Leather Fairs have shown their interest for participation in next events of 2023 too to represent Pakistani Leather Industry with the aim to earn more foreign exchange for the country.

## STEERING COMMITTEE 7TH PAKISTAN MEGA LEATHER SHOW-2022



**Mr. Muhammad Musaddiq**  
*Convener*

The Central Executive Committee appointed Mr. Muhammad Musaddiq again as Convener Pakistan Mega Leather Show Steering Committee for the year 2021-2022 due to his vast experience.

During his convenership, the 7th Pakistan Mega Leather Show-2022 was organized successfully in Lahore in well befitting members from 28th - 30th January'2022 at Pakistan Expo Centre, Lahore which was jointly organized by all stakeholders of Leather Sector of Pakistan such as Finished Leather (Pakistan Tanners Association - PTA), Leather Footwear (Pakistan Footwear Manufacturers Association - PFMA), Leather Garments (Pakistan Leather Garments Manufacturers & Exporters Association - PLGMEA) and Leather Gloves (Pakistan Leather Gloves Manufacturers & Exporters Association - PGMEA) with the patronage of Government of Pakistan, Trade Development Authority of Pakistan. It was joint collaborated efforts for organizing 6th Pakistan Mega Leather Show

in Lahore (Pakistan) with the exclusive motive(s) 1) To portray Country's soft image abroad 2) To motivate the leather business entrepreneurs for business growth 3) To enhance the confidence of investors in Pakistan's business market and to attract international masses towards the tremendous potentials that exist in the leather sector of Pakistan and enhance the domestic leather manufacturers strength to provide viable platform within the country for joint ventures between the allied industries of Leather Sector of Pakistan and foreign companies.

He extend his gratitude to the Ministry of Commerce / Export Development Fund, Islamabad and Trade Development Authority of Pakistan, Karachi for their support and cooperation for releasing fund of Rs.12 Million for space rent for organizing this vital show of 7th PMLS-2022 a grand success.

In view of COVID-19 repercussion, the Steering Committee of 7th PMLS-2022 decided to reduce the size of the Show from 2-Halls to 1-Hall and to curtail some activities which made enable both the Associations to organize the Show by their own without the financial support from Government this year. Accordingly as per decision of the PMLS-Steering Committee, the Cheque amounting to Rs.12 Million received from TDAP for organizing 7th PMLS-2022 was returned to TDAP - EDF as a good gesture.

## PRESS CONFERENCE

The first activity of Pakistan Mega Leather Show (PMLS) 2022 was holding of Press Conference which was held on 27th January'2022 at PC Hotel, Lahore. The Press Conference was addressed by Mr.Amanullah Aftab, Chairman, Pakistan Tanners Association alongwith Mr.Zahid Hussain, Chairman, PFMA, Mr. Muhammad Musaddiq, Convener-PMLS-PTA, Mr. Rashad Islam, Sr. Vice Chairman, PFMA and Co-Convener-PMLS-2022, Mr.Agha Saiddain, Member, Steering Committee-PMLS-2022 which was also attended by Senior Members of PTA, & PFMA, Business Community and a large number of representatives of Electronic and Print media.

In the Press Conference, Mr. Amanullah Aftab informed the salient features of 7th Pakistan Mega Leather Show and gave a comparison of activities and attendance of 6th PMLS-2020 and expectation of 7th PMLS-2022.





Mr. Amanullah Aftab, Chairman, PTA and Mr. Muhammad Musaddiq, Convener, PML-2022 addressing to Print & Electronic media during Press Conference for 7th PMLS'2022 held on 27.01.2022 in PC Hotel, Lahore



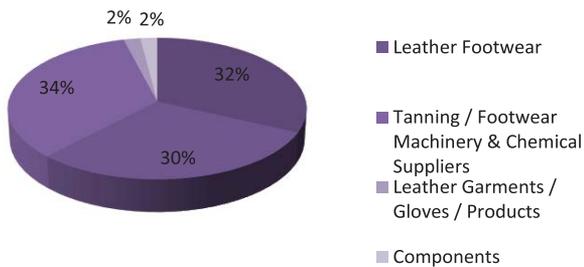
Mr. Amanullah Aftab, Chairman, PTA from (Right), Mr. Zahid Hussain, Chairman, PFMA (Left) expressing their views on organizing of 7th PMLS-2022 to C42 TV Channel just after the Press Conference on 27th January'2022 at Lahore

## Local Trade visitors/buyers

Electronic Registration counter was set-up at Entrance of Hall 1 for registration of visitors and buyers by themselves who visited the PMLS-2022. As per data compiled at both the registration counters revealed that around 14000-17000 trade visitors were registered with our computerized system during 3 days of the show as made visit to the stands in Hall 1 for business collaborations, B2B meetings were also arranged by the participants to promote bilateral trade.

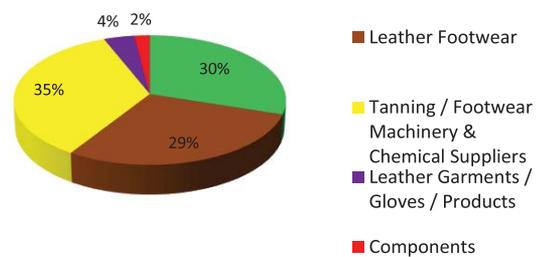
## 6th PMLS-2020

### Local Business Visitors

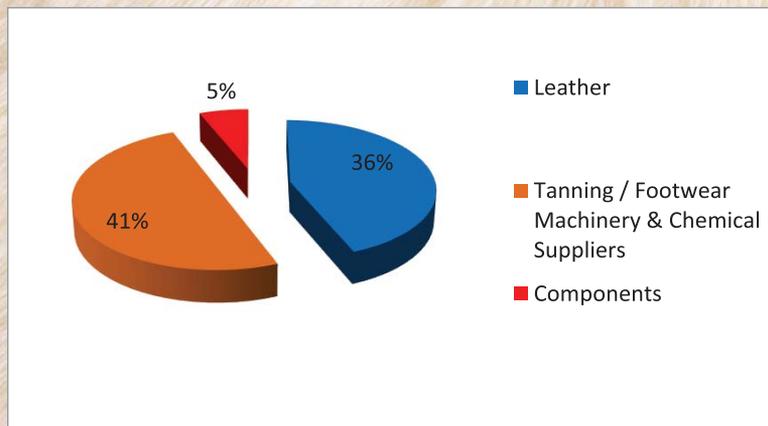


## 7th PMLS-2022

### Local Business Visitors



## Commodity-wise % of Foreign Participants / Visitors



## Conclusion

The 7th Pakistan Mega Leather Show-2022 was concluded successfully and achieved all desired goals and objectives of the show as were set by the Steering Committee of the Show. The three-days show featured high quality leather and leather products and export quality footwear export products from across the country and abroad was found with enormous traffic of trade visitors which is around 3500 to 4000 each day as well as the Electronic Registration counter maintained at entrance of Hall # 1 of the Expo Centre and all the stands were quite busy with the business conclusion to the finalization extent.

Besides above, encouraging number of foreign participants took part in the Show from China, Italy, Spain, Germany Portugal and other countries and the total number of stands in Hall # 1 were 200 both for PTA & PFMA with eye catching features including brandings with attractive ambience of booths was termed to be center of the attraction.

Participants were found happy and shown in advance to continue their participation in next 8th PMLS'2023 to be held in January'2023 in Pakistan Expo Centre, Lahore.

**Now the Pakistan Mega Leather Show** in Lahore has become an icon of Leather Sector of Pakistan as already established its recognition domestically & internationally that offers un-limited business opportunities for boosting the sales potential/exports. As such, all interested firms may avail this unique & vital opportunity/platform in Pakistan as most potential destination of the world for participation for the best return of their investment/joint ventures/collaborations.

## GLIMPSES OF 7TH PAKISTAN MEGA LEATHER SHOW – 2022



Honourable Chairmen of PTA, PFMA and PGMEA inaugurating the Show on 29.01.2022 at Lahore Expo Centre



Bouquet presenting to Chairmen, PTA & PFMA and Co-Convener, PMLS during PMLS-2022

## DIFFERENT VIEWS OF STANDS IN PMLS-2022 AT HALL # 1 OF EXPO CENTRE LAHORE



# Pakistan Tanners Association



## IMPORT CUSTOMS AFFAIRS STANDING COMMITTEE



**Mr. Ejaz Ahmed Sheikh**  
*Chairman*

Mr. Ejaz Ahmed Sheikh is looking after the activities of Import Customs Affairs Standing Committee of PTA (Central) during the year 2021-22.

He also joined PTA delegation and participating in the meeting held with Syed Naveed Qamar, Federal Minister for Commerce on 13th July'2022 at Camp Office of MoC in Karachi. During the meeting he strongly stressed the Commerce Minister for removal of irrational condition of Quarantine Certificate imposed un-necessary on the import of Raw Hides & Skins, Pickled and Wetblue Leather by tanning industry into Pakistan for re-export purpose in finished leather for earning foreign exchange for the country while the Health Certificate already issued by the country of destination concerned.

After due deliberation, the Commerce Minister apprised PTA delegation that the issue related to Ministry of National Food Security & Research and he assured his cooperation for taking-up the issue with the Ministry concerned for resolution.

Due to his continued efforts, following incentives announced by the Government in the Budget FY 2022-23 for facilitation of members of tanning industry :

01. Reduction in CD and ACD on 10 tariff lines pertaining to direct and reactive dyes.
02. Local supply of raw hides & skins exempted from Sales Tax.

The critical matter as being faced by PTA's members exporters was also taken-up with the SBP and requested to withdraw its condition for prior approval of import of Spare parts/machinery for Leather/Footwear Industry under Chapter 84 & 85 to help releasing of import shipment without delay and save them from heavy demurrage at ports and further cancellation of export order.

He also assessed and verified the prices of Raw Hides & Skins and Chemicals imported by our members concerned from various countries during the year as and when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignments without delay.

## EXPORT AND TAXES STANDING COMMITTEE



**Mr. Agha Saiddain**  
*Chairman*

Mr. Agha Saiddain was taken the portfolio of the Chairman of Export and Taxes Standing Committee of PTA (Central) for the year 2021-22.

He participated in various meetings with high-ups held in Islamabad with Government authorities concerned specially with the Chairman, FBR and representing following core issues of PTA's member exporter's for favourable consideration and redressal.

- 1) Requested for immediate removal of anomaly for the imposition of 5% Withholding Sales Tax on purchase of Raw Hides & Skins as these articles are already been included in Finance Act, 2022 and Sales Act, 1990 amended on 30th June'2022.
- 2) Requested to issue directives to IOCO, Karachi for adopting the practical formula on "Weighted Average" instead of "Arithmetic formula" for determination of FOB for upward revision of Duty Drawback Rates for Finished Leather of Cow/Buffalo Hides & Goat/Sheep Skins w.e.f. July'2022



Mr. Agha Saiddain, Chairman, Export/Taxes S/C, PTA (3R) snapped with the Governments' High-ups after conclusion of the meeting of Leather Industry's stakeholders at Islamabad

He emphasized for continue follow-up with the FBR & IOCO for resolution / favourable consideration of PTA's genuine proposals pending since long.

Besides above, he also participated in the discussion through ZOOM on the "National Priority Sectors Export Strategy of Pakistan" organized by Mr. Ebrahim Muslim, ITC representative, Geneva in Pakistan on 22nd December'2021. He recommended some proposals for incorporation in his report for better representation of Leather Sector Industry of Pakistan internationally.

## HIDES & SKINS IMPROVEMENT STANDING COMMITTEE



**Mr. Agha Saiddain**  
*Chairman*

The Hides & Skins Improvement Standing Committee of PTA is headed by Mr. Agha Saiddain this year too due to his vast experience, interest and knowledge in the research & development and association with the institutions concerned.

He participated in the Seminar organized by the Livestock Department, Punjab on 5th July'2022 for the butcher community and people from different walks of life on the prevention of tick bites and the prevention of various diseases caused by them and the preservation of sacrificial animal hides/skins.

During the Seminar Mr. Agha Saiddain, Sheikh Muhammad Shafi of Pakistan Tanners Association and the butcher's community briefed the people on the precautions to be taken against animal skins specially during Eid-ul-Azha.

He also had meetings with DCO Lahore and Livestock Department, Lahore to allow smooth collection of hides and skins by skin traders having authority letters of tanners and skin/hide merchants.



Mr. Agha Saiddain, Chairman, Hides & Skins Improvement S/C, PTA (Central) addressing the gathering during the Seminar organized by Punjab Livestock Department on 05.07.2022

# BE A PART OF PAKISTAN'S MEGA LEATHER SHOW



FINISHED LEATHER



LEATHER FOOTWEAR



LEATHER GARMENTS



LEATHER GLOVES



## 8<sup>th</sup> PAKISTAN MEGA LEATHER SHOW

INTERNATIONAL EXPO CENTER LAHORE, PAKISTAN

01-03 FEBRUARY 2023

LEATHER - FOOTWEAR - GARMENTS - GLOVES - GOODS

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We at Noor Leather, are the fourth generation in leather business, starting about a century ago when raw leather used to be sold, to today, when our family business produces high quality leather and leather garments for brand name fashion houses around the globe. In combination with our experience and the skilled manpower, our tannery concentrates on producing fine leathers made out of lamb and goatskins of European, NZ, Middle Eastern, African and domestic origins, and are used in the production of fashion garments, handbags and footwear. The production facilities have been enhanced by setting up a new tannery in the year 2011, with well equipped machinery to increase our production capacity to over 1 million sf / month.

The Leather garments unit produces for high quality brand names in European, Japanese and North American markets, where the capacity has also been recently enhanced to over 150,000 garments per annum.

Constant  
Research &  
Development

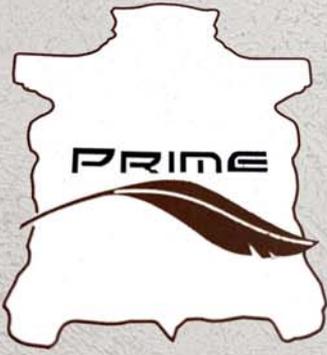
1 million  
sf/month  
Capacity

more than  
150,000 sf of  
working space  
in the tannery

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# Articles



## HAS PANDEMIC ENDED GLOBALIZATION FOR The Leather Industry By MR. AGHA SAIDDAIN

The increase in world population and growing interdependence pushed the world towards globalization in the areas of Trade, Technology and flow of investment. But in recent years ecological globalization i.e. issues relating to population, environment, access to food, reduction in biodiversity gained more importance than other factors. The leather industry witnessed these factors in shape of animal welfare, traceability, ZDHC environmental compliances which are now mandatory to work with any of the leading brands. To monitor these factors LWG emerged as important body to certify the leather producers who are compliant of these requirements to qualify as suppliers of big brands. The consumers at global level become conscious of animal welfare, environment, and CRS through campaigns of various NGOs. Covid-19 pandemic is not an only factor which has affected the leather industry but there are many other issues such as higher freight charges both Air and Sea, non availability of chemicals etc. The prices of all chemicals have jumped at global level. The reason for this unusual price increase which is against basic principles of economics is said to be due to non availability of basic chemicals and work force.



The idea of free trade was initiated in 1990 which later on emerged as globalization. The global trade which was recorded as 39% in 1991 increased to 61% during 2008. But after financial crisis of 2008 the globalization started shrinking. Anti-globalization policies were big blow to the globalization. The slogan “AMERICA FIRST” by President Trump and Brexit further retarded globalization.

The world was already moving towards de-globalization and Covid-19 Pandemic further halted it. Though it is an established principle of social psychology that any external

threat or fear increases cohesion among all nations and it was witnessed when Pakistan offered medical assistance through various NGOs when pandemic was on its peals in India. But it has not proved true at global level because it halted movement of people, goods, services, and capital all over the world. The supply chain of leather was badly affected due to this pandemic. The leather industry which had shifted from developed world to developing nations and hides and skins being produced in Australia, U.S.A, U.K, Europe, Brazil, and South Africa, were exported to India, Pakistan, China, Turkey, and Bangladesh, and other developing Countries to convert these into finished leather and value added products like footwear, bags, garments, and auto leather.

Covid Pandemic coupled with higher sea freight have badly affected supply chain of tanneries in developing countries and many tanneries based on imported hides/skins have closed their operations. This has also affected hides/skins suppliers in developed countries as sea freight jumped many fold which made export of hides/skins so costly which is beyond the reach of consumers of hides and skins in developing countries. The leather industry is interdependent and main source of raw skins & hides are countries where environmental compliance is costly and labour charges are high. Leather industry being labour intensive is feasible only in underdeveloped countries where cheap labour is available and environments quality standards are not so high. The developed nations like Europe and U.S.A are producing chemical and machinery for this industry and these producers are dependent on tanneries in underdeveloped world.

We can say globalization had mixed behaviors during pandemic. We observed globalization increased for companies involved in on line business like Amazon, Alibaba, and globalization sharply declined as for as travel industry and truism is concerned which reduced by almost 90%. For leather industry we can say pandemic added difficulties in the areas of supply chain, exhibitions, travelling, and higher input cost and globalization has almost finished. Even though it has touched the bottom but we must stay together for survival of this ancient industry.



**Unique Reference Number: KHA103**



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# Statistics



## EXPORTS PERFORMANCE OF LEATHER & LEATHER PRODUCTS FROM PAKISTAN DURING JULY-JUNE 2021-2022 vis-à-vis 2020-21

The Leather Sector of Pakistan is growing steadily and registered remarkable exports during the current fiscal year July-June 2021-22 at US\$ 953.707 Million as compared to the same period of last year at US\$ 832.824 Million showing increase of 14.51% despite various economic obstacles especially COVID-19 repercussions. The Leather Sector optimistic to achieve US\$ 1 Billion Mark in its export in near future, Insha-Allah.

The Finished Leather exports registered growth by 28.50% during July-June 2021-22 and remained at US\$ 208.092 million compared to US\$ 161.940 million during the same period of last year.

During the year 2021-22 about 16.078 million Square Meter of Finished Leather were exported to potential International markets and registered increase of 33.68% in Quantity as compared to the same period of the corresponding year of 2020-21.

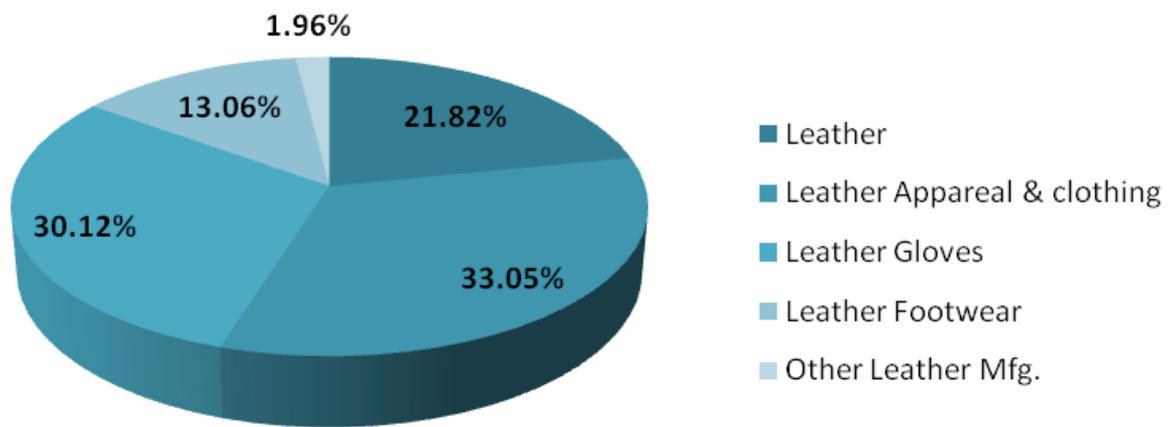
A Statement showing the Product-wise Export Performance of Leather Sector with Volume and Value during July-June 2021-2022 vis-a-vis July-June 2020-21 is given below :

Commodities	Unit	July-June 2020-2021		July-June 2021-2022		% CHANGE	
		Qty	Value	Qty	Value	Qty	Value
Leather	'000' Sqm	12,027	161,940	16,078	208,092	33.68%	28.50%
	Aup/sq.m		13.46		12.94		-3.88%
Leather Apparel & Clothing	'000' Doz	1,269	286,153	1,777	315,200	40.03%	10.15%
	Aup/pcs		18.79		14.78		-21.34%
Leather Gloves	'000' Doz	6,842	259,709	10,644	287,226	55.57%	10.60%
	Aup/pair		3.16		2.25		-28.91%
Leather Footwear	'000' Pairs	7,907	108,459	8,174	124,536	3.38%	14.82%
	Aup/pair		13.72		15.24		11.07%
Other Leather Manufacturers	'000' Kgs		16,563		18,653		12.62%
	Aup/kg						
<b>Total</b>			<b>832,824</b>		<b>953,707</b>		<b>14.51%</b>

Source: Pakistan Bureau of Statistics (PBS).

Export of Finished Leather holds a share of 21.82% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 953.707 Million. This is followed by Leather Garments with a share of 33.05%, Leather Gloves 30.12%, Leather Footwear 13.06% and Other Leather Manufactures 1.96% as shown in below graph :

**% Share of Leather & Leather Products in total Leather Sector Exports during July-June 2021-22**



### Country-wise Analysis:

The major potential markets for Pakistani Leather and Leather Products are Italy, Vietnam, China, Hong Kong, Bangladesh, Indonesia, Korea, Spain, Germany, Portugal, USA, South Africa, Turkey, Poland, Netherlands, Japan, France, Thailand, Russia, Greece, UK, Malaysia, UAE, Philippines, Canada, Belgium and Mexico during the year 2020-2021 as compared to the same period of last year :

### Country-wise Exports of Leather Tanned from Pakistan During July-June 2020-21 vis-à-vis July-June 2019-20

Value in '000' US

Commodities	Country	July-June 2019-2020	July-June 2020-2021	% Share	% Changed
LEATHER TANNED (Finished Leather)	ITALY	30,357	31,541	19.48%	3.90%
	VIET NAM	23,570	23,363	14.43%	-0.88%
	CHINA	22,121	23,072	14.25%	4.30%
	HONGKONG	15,779	11,338	7.00%	-28.15%
	BANGLADESH	12,923	10,021	6.19%	-22.46%
	INDONESIA	6,891	9,142	5.65%	32.67%
	KOREA	8,590	5,902	3.64%	-31.29%
	SPAIN	7,686	5,358	3.31%	-30.29%
	GERMANY	5,743	4,906	3.03%	-14.58%
	PORTUGAL	2,838	3,601	2.22%	26.87%
	U.S. AMERICA	2,641	3,401	2.10%	28.77%
	SOUTH AFRICA	4,979	3,020	1.87%	-39.34%
	TURKEY	4,100	2,495	1.54%	-39.15%
	POLAND	2,195	1,928	1.19%	-12.15%
	NETHERLANDS	2,103	1,827	1.13%	-13.12%
	JAPAN	2,353	1,481	0.91%	-37.06%
	FRANCE	1,662	1,464	0.90%	-11.91%
	THAILAND	1,834	1,135	0.70%	-38.12%
	PHILLIPPINES	1,247	1,264	0.78%	1.40%
	MALAYSIA	653	632	0.39%	-3.29%
	RUSSAIN FEDERATION	466	497	0.31%	6.76%
	GREECE	429	380	0.23%	-11.41%
	UNITED KINGDOM	639	362	0.22%	-43.37%
	U.A.E.	705	290	0.18%	-58.93%
	CANADA	375	268	0.17%	-28.54%
	BELGIUM	1	262	0.16%	26143.00%
MEXICO	55	27	0.02%	-51.24%	
Other Countries		21,222	12,963	8.00%	-38.92%
<b>Total</b>		<b>184,157</b>	<b>161,940</b>	<b>100.00%</b>	<b>-12.06%</b>

Source : Pakistan Bureau of Statistics.

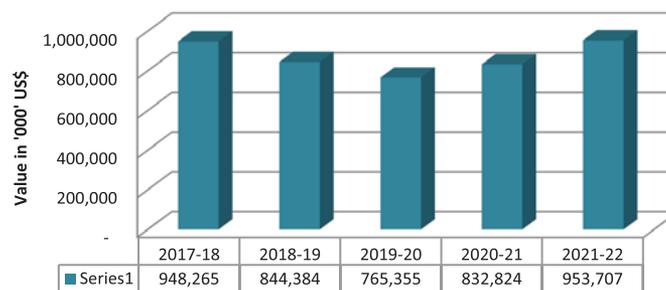
## FIVE YEARS EXPORT PERFORMANCE OF LEATHER & LEATHER PRODUCTS (2017-18 TO 2021-22)

Value in '000' US Dollar

S/No.	Commodities	Unit QTY	July-June 2017-18		July-June 2018-19		July-June 2019-20		July-June 2020-21		July-June 2021-22	
			Qty	Value								
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	26,179	330,209	21,331	252,246	16,915	184,157	12,027	161,940	16,078	208,092
				12.61		11.83		10.89		13.46		12.94
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	10,332	294,399	12,048	256,298	12,024	250,920	15,228	286,153	21,324	315,200
				28.49		21.27		20.87		18.79		14.78
03.	Leather Gloves A.U.P per Pair	'000' Pairs	72,384	215,881	65,820	217,942	60,732	212,816	82,104	259,709	127,728	287,226
				2.98		3.31		3.50		3.16		2.25
04.	Leather Footwear A.U.P per Pair	'000' Pairs	6,018	95,150	7,008	106,464	6,587	107,173	7,907	108,459	8,174	124,536
				15.81		15.19		16.27		13.72		15.24
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	1,022	12,626	1,175	11,434	1,080	10,289		16,563		18,653
				12.35		9.73		9.53				
	<b>Total:</b>			<b>948,265</b>		<b>844,384</b>		<b>765,355</b>		<b>832,824</b>		<b>953,707</b>

Source: Pakistan Bureau of Statistics.

### FIVE YEARS EXPORT PERFORMANCE OF LEATHER SECTOR (2017-18 TO 2021-22)



## IMPORT OF LEATHER & LEATHER PRODUCTS INTO PAKISTAN DURING JULY-JUNE 2020-21

Conversion Rate : US\$ 1 = Rs.156.16

S/No.	Commodities	Unit	QTY	July-June 2020-21	
				Value	
				in '000' Rs.	in '000' US\$
01.	<b>Leather</b>				
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)	Kgs	6,130,038	3,910,680	25,043
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	3,282,690	1,704,907	10,918
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	100,043,340	954,341	6,111
				6,569,928	42,072
02.	<b>Leather Garments</b> Leather Apparel & Clothing	DOZ	36,625	217,686	1,394
03.	<b>Leather Gloves</b>	DOZ	14,390	34,403	220
04.	<b>Leather Footwear</b>	Pairs	461,672	268,514	1,719
05.	<b>Other Leather Manufacturers</b>				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather	Nos.	6,555,709	1,403,507	8,988
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	94,481	114,651	734
				1,518,158	9,722
	<b>Total:</b>			<b>8,608,689</b>	<b>55,127</b>

Source : Federal Bureau of Statistics.

### ESTIMATED LIVESTOCK POPULATION IN PAKISTAN FOR THE LAST THREE YEAR FROM 2019-20 TO 2021-22)

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2019-20	41.2	49.6	78.2	31.2	1.1
2020-21	42.4	51.5	80.3	31.6	1.1
2021-22	43.7	53.4	82.5	31.9	1.1

Source: Ministry of National Food Security & Research.

### ESTIMATED PRODUCTION OF HIDES AND SKINS DURING THREE YEARS FROM 2019-20 TO 2021-22)

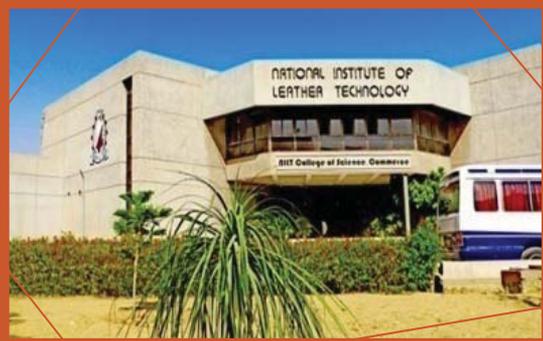
Units '000' Nos.

Species	2019-20	2020-21	2021-22
Cattle Hide	9,405	9,759	10,127
Buffalo Hide	8,622	8,878	9,142
Camels Hide	112	114	115
<b>TOTAL HIDES</b>	<b>18,139</b>	<b>18,751</b>	<b>19,384</b>

Species	2019-20	2020-21	2021-22
Sheep Skin	11,807	11,947	12,088
Goat Skin	30,129	30,946	31,784
Fancy Skins			
Lamb Skin	3,507	3,548	3,590
Kid Skin	14,017	14,397	14,787
<b>TOTAL SKINS</b>	<b>59,460</b>	<b>60,838</b>	<b>62,249</b>

Source: Ministry of National Food Security & Research.

## NATIONAL INSTITUTE OF LEATHER TECHNOLOGY (NILT)



The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute

aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.

The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution.

## COMBINED EFFLUENT TREATMENT PLANT (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Ministry of Commerce, Government of Pakistan, Dutch Government, Government of Sindh, City District Government and PTA (Southern Zone).

Recently on the request of PTA (S.Z) Environmental Society, Export Development Fund, Ministry of Commerce approved funds for up-grading the CETP to move on a new technology i.e. Activated Sludge, as well as improve the Conveyance System by installing pipes to bring waste water from the tanneries to the Plant. Work is in progress and hopefully the up-grading will completing by end of next year.

The Plant operation and etc. work is managed by 11 Members elected Managing Committee

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is mandatory and to meet international compliances.

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E-mail: [info@multanhidegroup.com](mailto:info@multanhidegroup.com), [multanhide2@hotmail.com](mailto:multanhide2@hotmail.com)  
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Email: [info@hsaleather.com](mailto:info@hsaleather.com) | Web: [www.hsaleather.com](http://www.hsaleather.com)

# ANNUAL REPORT 2021-2022



## **Pakistan Tanners Association** *(NORTHERN ZONE)*

*Presented by*

***Mr. Azmat Saleem***

*Chairman, PTA (Northern Zone)*

### **Northern Zone Office**

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**Azmat Saleem**



**Chairman**

*Pakistan Tanner's Association (Northern Zone)*

## ANNUAL REPORT 2021-22

Presented by Azmat Saleem

Chairman, Pakistan Tanner's Association, Northern Zone, Lahore

Dear Members,

Assalam-o-Alaikum!

While signing off the year 2021-2022, I humbly pray to Allah - the Al-Mighty, to accept my gratitude for vesting in me the ability and the opportunity to serve the Leather Industry with the best of my skills and knowledge. The enlightened guidance of Prophet Muhammad (PBUH) enabled my honesty to pick up the upright path to steer the affairs of the Association.

Looking at a glance on the last year, I feel delighted and honored while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report highlights the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2021-2022.

It is a great honor for me to have been elected unanimously as the Chairman of Pakistan Tanners' Association – Northern Zone for the year 2021-2022. I would like to put forward my appreciation for the cooperation and assistance rendered by you during this period. I'm grateful to Chairman PTA-Central Mr. Amanullah Aftab for his guidance and support in resolving various matters. It was his overarching support that helped me out in successfully discharging my responsibilities. I would also like Mr. Awais Musaddiq – Vice Chairman PTA-NZ to receive my sincere thanks for his valuable support in shouldering the responsibility to serve the Association. I also want to acknowledge the sincere guidance and professional support from almost all the Ex-chairmen of PTA-NZ for which I'm liable to pay my gratitude to those men of high acumen. I'm extremely grateful to all members of the Executive Committee, Special Invitees, all conveners and members of the subcommittees who extended their support and time in looking after the affairs of the Association. My special thanks are due for Mr. Agha Saiddain, Mr. Muhammad Musaddiq, and Mr. Naeem Akhtar who spared their valuable time for the Association and supported our efforts to deliver the best for the benefit of Association. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. In order to remain successful, I wish and hope that members will continue to work with same zeal and spirit.

### Condolences

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the agrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

- Father of Mr. Salman Masood Awan - S.M. Chemicals Pakistan, Lahore
- Wife of Sheikh Imjaz Latif - Sheikh of Sialkot (pvt.) Ltd., Sialkot
- Late Mr. S.M. Saleem - MIMA Group Karachi.
- Late Mr. Muhammad Yousaf - Yousaf Tanneries, Kasur
- Late Mother of Mr. Mansoor Iqbal - Dada Enterprises (pvt.) Ltd., Lahore
- Late Mr. Zarar Aslam Magoon - Kamran Agencies/Piel Color, Karachi

## ACTIVITIES OF THE ASSOCIATION

A short summary of the activities of the Association during the year 2021 – 2022 is given hereunder:

### MEETINGS

Besides the Annual General Body Meeting when elections were held in accordance with the Memorandum and Articles of Association, four (04) Zonal Executive Committee Meetings were held to discuss some very important matters concerning the leather tanning industry. Present meeting going on is the 5th meeting in the series.





Views of 41st Annual General Body Meeting held on 14-September-2021

In addition to five meetings of Executive Committee, the 42nd Annual General Body Meeting is also scheduled for 10-Sep-2022 when the annual elections will be held in accordance with the Memorandum and Articles of Association.

It would be satisfying to note that Members and Special Invitees of Executive Committee remained very active which helped improving the participation and involvement of members in these meetings and affairs of the industry. It is a healthy sign for the industrial growth and I must suggest adopting necessary measures to maintain and improve members' interest in the affairs of the Association and Leather industry.



**Views of Zonal Executive Committee Meetings**

## **CENTRAL MANAGING COMMITTEE MEETINGS**

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending the meetings at Karachi/Lahore held simultaneously at Lahore and Karachi office through Video Conference System. In this connection, PTA Northern Zone remained co-host for all sessions of Central Managing Committee meetings.

## **LIAISON WITH WITH CORPORATE TAX OFFICE (CTO) LAHORE INLAND REVENUE**

Every year Association office keeps close liaison with the office of Chief Commissioner CTO, Inland Revenue Lahore. Leading towards the end of last financial year 2021-22, members of PTA-Northern Zone received notices from Inland Revenue Department Corporate Tax office regarding non-payment of 5% withholding Sales tax on purchases. The department also raided few units and scenes of tax payer harassment were observed. All the stern actions by the department created panic amongst the industry.

Members of Northern Zone joined efforts for approaching the apex level in Ministry of Finance. I'm grateful to Ch. Ahmed Zulfiqar Hayat who extended his support in this regard and took Sialkot Chamber of Commerce onboard and senior political leadership. It was due to Ch. Zulfiqar Hayat and his thorough efforts so that Finance Bill 2022 approved with Raw Hides & Skins included in Schedule-VI under Table-II of Local supplies at S# 52 Pg:210 of the Bill.

Later, a high level delegation from Central office of PTA could meet Federal Minister for Finance Mr. Miftah Ismaeel in Islamabad wherein Khawaja Asif, Mr. Asim Ahmed, Chairman, FBR, Ms. Suraiya Butt, Member Policy, FBR, Secretary Finance and other high officials were also present. The delegation visited Minister of Finance for settling the matter of 5% withholding tax with retrospective effect i.e. from July'21 to June'22. This had been a vital issue for which along with Ch. Zulfiqar Hayat sb, I'm also

grateful to Mr. Agha Saiddain for joining the PTA delegation and explaining the matter in detail. The delegation presented key evidences during the meeting to convince the authorities. Accordingly, Chairman FBR, Mr. Asim Ahmed agreed and assured firmly to resolve the issue to the satisfaction of industry.

We are also obliged to the Chairman PTA Central office for taking up the matter and keeping close follow up with Ministry of Finance and FBR Islamabad.

## **PENDING CLAIMS OF CUSTOMS DUTY DRAWBACK**

This year, the introduction of Pakistan Single Window – PSW system brought new features for online processing of export and duty drawback claims.

At the startup of PSW, members came up with their complaints that were expected with the introduction of new system. However, with the passage of time, PTA-NZ also kept facilitating its members by amicably handling and forwarding their complaints to respective authorities dealing with PSW System.

No major setback faced and/or issue is reported from members of PTA-Northern Zone this year.

## **LIAISON WITH TRADE DEVELOPMENT AUTHORITY OF PAKISTAN, LAHORE OFFICE**

PTA-NZ has been maintaining close liaison with Trade Development Authority of Pakistan, Lahore Office to resolve our members' / exporters' day-to-day problems concerning exports. This cooperation remained continue in the regime and proper facilitation from TDAP office was arranged for members of PTA-Northern Zone.

## **LIAISON WITH ZONAL OFFICE OF FEDERATION OF PAKISTAN CHAMBERS OF COMMERCE AND INDUSTRY (FPCCI)**

At this forum, our members used to represent and attend meetings as and when called pertaining to different matters of interest and benefit for the sector. The presence of PTA-NZ member at the platform of FPCCI is very important and it needs to be maintained in future.

## **LIAISON WITH LAHORE CHAMBER OF COMMERCE AND INDUSTRY**

PTA-NZ has been maintaining close working relationship with Lahore Chamber of Commerce & Industry, Lahore Office. This relationship remained active in the period under report.

## JOINT MEETINGS FOR PAKISTAN MEGA LEATHER SHOW 2022

On the initiative of Central Office of Pakistan Tanners' Association, members of PTA-NZ actively participated in the meetings Joint Steering Committee Meeting for Pakistan Mega Leather Show 2022. PTA-NZ Secretariat also help maintaining coordination with the office of Pakistan Footwear Manufacturers Association in order accomplish common tasks and to finalize arrangements for Pakistan Mega Leather Show.

## HIDES AND SKINS PRESERVATION DURING EID-UL-AZHA AWARENESS SEMINARS FOR BUTCHERS & HIDE COLLECTORS

On 5th July, 2022, the Livestock Department organized an annual seminar for the butcher community and people from different walks of life on the prevention of tick bites and the prevention of various diseases caused by them and the preservation of sacrificial animal skins. In which Commissioner Lahore Captain (R) Usman participated as special guest.



Commissioner Lahore Captain (R) Usman addressing participants of Awareness Seminar

Commissioner Lahore offered thanked to the Additional Director Livestock Dr. Muhammad Zubair Bari and the Deputy Directors for organizing the event.



Agha Saiddain Chairman Standing Committee for Hides & Skin Improvement addressing the Seminar participants

محکمہ لائیوسٹاک پنجاب ضلع خوشاب کے زیر اہتمام لمبی سکن بیماری اور چیچڑوں سے لاحق ہونیوالے امراض کی روک تھام اور قربانی کی کھالوں کی حفاظت بارے سمینار کا انعقاد کیا گیا۔

Chief Secretary Punjab Govt of Punjab



محکمہ لائیوسٹاک پنجاب ضلع لیہ کے زیر اہتمام لمبی سکن بیماری اور چیچڑوں سے لاحق ہونیوالے امراض کی روک تھام اور قربانی کی کھالوں کی حفاظت بارے سمینار کا انعقاد کیا گیا۔

Chief Secretary Punjab Govt of Punjab



Live Stock Department, Government of Punjab kept on sharing activity news of holding similar events at various district levels before Eid-ul-Azha

Mr. Agha Saiddain along with Sheikh Muhammad Shafi of Pakistan Tanners Association briefed the butcher's community and stakeholders on the precautions to be taken for preservation of skins of slaughtered animals during Eid. Doctors from Livestock Department informed the people about the prevalent lumpy skin disease and control measures to prevent spread of the disease in Punjab.

Similar sessions were also arranged by Provincial Livestock Department, Government of Punjab at various district levels for the respective community of butchers and concerned stakeholders. We are thankful to the officers of Provincial Livestock Department who kept on sharing the progress and activity with PTA-Northern Zone Secretariat.

## **VISIT OF MR. ABDUL RAZZAK DAWOOD – ADVISER TO PRIME MINISTER ON COMMERCE & INVESTMENT TO LEATHER COORDINATOR – SAHIWAL ON 23-MARCH-2022**

On 23rd March 2022 - Mr Abdul Razaq Dawood Adviser to Prime Minister on Commerce & Investment visited Leather Coordinator Sahiwal. During the meeting with Honorable Adviser, Chairman PTA-Northern Zone discussed matters related to leather industry like:

1. DLTL
2. 5% Withholding of Sales Tax
3. Subsidy for treatment plant
4. Induction of Chairman PTA on EDF board

He promised to solve the problems of tanning industry. A week after this meeting, ECC took the matter on its agenda and finally approved the new DLTL scheme in which DLTL @ 4% has been allowed for Finished leather, whereas additional 2% will be allowed on Market diversification. New DLTL scheme was approved till 2026.



Chairman PTA-NZ, President Sahiwal Chamber of Commerce & Industry Mr. Basharat Nadeem welcoming Mr. Abdul Razzak Dawood to Leather Coordinator - Sahiwal



Group Photograph: Visit of Mr. Abdul Razzak Dawood to Leather Coordinator - Sahiwal

Soon after this development, the change of Government took place in Pakistan and a coalition lead government took over the charge. Since then the initiative matured and approved could not see the face of a formal notification by the new Government.

## WWF-PAKISTAN: A MEETING WITH TEXTILE & LEATHER ASSOCIATIONS OF PAKISTAN

WWF-Pakistan office arranged a meeting of key stakeholders from Leather and Textiles Sector on sector-specific environmental quality standards. Secretary PTA-NZ attended the session, as directed by the authorities. Meeting was held on 9th December 2021.

A representative from NAMA Project Islamabad also present during the meeting. He informed the participants regarding upcoming support from Government to fund the green initiatives by the industry.

In the context of sector-specific environmental parameters, Secretary PTA-NZ informed that USAID has already conducted a comprehensive study report and submitted its report which is pending with Environment Protection Department, Government of Punjab for consideration and devising action plan on its recommendations. He promised to share the report contents with WWF-Pakistan.



Group Photograph of all Participant after the Meeting

## WWF-PAKISTAN: ROUNDTABLE DIALOGUE ON IMPROVING GSP+ COMPLIANCE

Pakistan is the major recipient of the GSP+ scheme for the last seven years. Under this status – set to expire on Dec 31, 2023 – there is zero percent duty on several products. Under the current GSP+ system, the EU

continues monitoring the progress made by the beneficiary countries towards the implementation of 27 international conventions. Therefore, International Labour and Environmental Standards Application in Pakistan's SMEs (ILES) – a WWF Pakistan initiative, organized a roundtable discussion to explore areas for improving GSP+ compliance in Pakistan and extending it beyond 2023.

On the direction of Mr. Muhammad Musaddiq, Convener Environmental Subcommittee, Secretary PTA-NZ participated in the subject roundtable dialogue held on Monday 18-April-2022.



Representatives of Leather, Textiles and Hosiery Sector Associations attending the session



A Group Photograph of all participants attended the Roundtable Dialogue on GSP+ Compliance

Participants from APTMA, PRGMEA, PHMA, PFMA and textile industries were present during the session.

Mr. Sohail Naqvi, Senior Manager ILES briefed the objectives of roundtable and informed that GSP+ scheme requires country compliance on 27 international conventions signed by Government of Pakistan.

Further extension of GSP + scheme for Pakistan after 31 December 2023 would require country compliance status on 32 (additional six) conventions/protocols signed.

WWF Pakistan and ILES Project wants to assist the textile and leather exporting industry, being major exporter to EU, to start reporting on environmental parameters that would contribute country's performance to carry on GSP+.

In this respect, ILES Project has developed a dashboard that would assist the industry to report and update their environmental performances. ILES/WWF Pakistan has planned to involve trade associations to file/report collective industrial data on the dash board so developed.

If associations agree on the proposed arrangement of filing and reporting collective data on environmental performance of the industry, then another session will be held after Eid in which identified representatives from each association will receive orientation on use of dashboard so developed by WWF Pakistan for reporting.

Representatives from textile association and PRGMEA confirmed that their Associations have almost all the desired data available with them and they are ready to share with Government/WWF Pakistan in a collective mode.

Secretary PTA-NZ inquired about international practices for sharing of similar reports/data in India and Bangladesh who are also enjoying GSP status and are major EU exporters.

Mr. Naqvi replied that Bangladesh is exporting EU under (Everything but Arms) EBA scheme that will soon come to an end and Bangladesh will enter in GSP+ scheme. For India, WWF/ILES Project will check the status from respective departments.

With a consensus note that all exporting associations will participate in the orientation session after Eid to learn use of Dashboard developed for reporting of industry environmental performance, meeting was concluded.

## PILOT/DEMONSTRATION RESOURCE EFFICIENCY & CLEANER PRODUCTION INVESTMENTS IN KEY INDUSTRIAL SECTORS HELD ON AUGUST 18, 2022 AT LAHORE CHAMBER OF COMMERCE & INDUSTRY

Government of the Punjab along with World Bank has developed a broad program “Punjab Green Development Program” to address environmental issues and promote green development at Punjab on short, medium and long term basis.

In this context, Punjab Small Industries Corporation (PSIC) is implementing an Annual Development Program funded scheme titled “Pilot/Demonstration Resource Efficiency & Cleaner Production Investments in Key Industrial Sectors”.

Five major sectors included in this scheme for providing financial support are: Leather, Stone crushers, Rice husking mills, Steel furnaces, Re-rolling units. In this regard, Program Delivery Unit of Punjab Small Industries Corporation arranged a meeting with relevant stakeholders and industrial owners of the above mentioned prioritized sectors on August 18, 2022 at Lahore Chamber of Commerce & Industry.

Program briefing was attended by Secretary PTA-Northern Zone. A representative from PTA member firm M/s Siddiq Leather Works (pvt.) Ltd., Lahore also participated in the meeting.



Dr. Riaz Ahmed (2-L) and Engr. Sajjad Afzal (1-L) from LCCI Office Convening the session.  
Mr. Sabih Zaka Director PSIC (2-R) present with his team



Participants of the meeting during session with Convener Standing Committee LCCI and PSIC Delegates

Under the scheme Punjab Government is providing financing to the sector industries upto 10 million on 0% mark-up. Government financing will be focused on 3 sustainability issues:

1. Production Efficiency
2. Environment Protection
3. Social Enhancement

PSIC representative explained the program benefits for the 05 sectors, including Leather and responded to queries and questions raised by the participants.

Secretary PTA-Northern Zone also had detailed discussion with Director PSIC Mr. Sabih Zaka. PSIC informed that the department wants to have meeting exclusively with PTA



A Group Photograph with PSIC team visited PTA-NZ on 22-Aug-2022

Subsequently, a team of PSIC also visited PTA-Northern Zone office and met with Secretary PTA-NZ. Objective of their visit is to collect firsthand knowledge about industry raw materials, processes and technologies, distribution of tanneries, research & development, CSR, Quality Control, compliance and certification, local and international trends and sector drivers.

PSIC told that they have identified Leather and listed it on top of all sectors for receiving finance. In this regard, they were eager to meet with the top management of PTA-Northern Zone. Secretary PTA-Northern Zone provided the desired information and assured to the visiting officers for arranging a factory visit and meeting with Chairman PTA-NZ and senior members in the earliest manner.

## LIAISON AND WORKING WITH PTA CENTRAL

During the year under report, PTA-NZ Secretariat remained in active coordination with all activities at PTA Central. Members from PTA-Northern Zone joined Chairman PTA Central at several meetings arranged at Ministry of Commerce, Ministry of Finance and Federal Board of Revenue Islamabad. In this regard, I fully recognize the support of Mr. Agha Saiddain who travelled to Islamabad several times to attend important meetings.

## MONTHLY MARKET QUOTATIONS

PTA-NZ office has been providing to the Central Office, Karachi, the Monthly Market Prices of W.S

Buffalo hides and W.S Cow hides indicating the rates of various grades, selection and sizes i.e Extra large, large, medium and small. It has become a regular feature to arrange market rates of above-said commodities for publication so that our members should remain in touch with the prevailing prices of the market. These are issued not only for the guidance of the members but also for the up-to-date information of Customs authorities. I'm especially thankful to Mr. Naeem Akhtar and who assisted the Association in collecting and providing rates for onward submission to PTA Central office, Karachi.

## VISA RECOMMENDATORY AND OTHER CERTIFICATES/LETTERS

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.

## CORRESPONDENCE

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

## FINANCE

The Statement of Accounts for the year 2021-2022 is presented before the house for its perusal and approval.

This year Association remained in the financial crunch. At the very start of this, we requested to all members for generous donations we could continue our operations to a minimum scale. I'm grateful to those who contributed to the cause on my appeal. The financial position at the close of financial year is not very much appreciable, however I tried my level best to carry-on affairs in the difficult times. I'm also grateful to Mr. Agha Saiddain for his time and support to have a close watch on the financials and helping me out in this crunch.

I suggest devising a meaningful financial action plan for the Northern Zone so that Zonal Secretariat could meet its minimum financial needs.

## MEMBERSHIP

Presently, PTA-Northern Zone has 64 members on its register. Out of which, 54 are “Corporate” and 10 firms are registered in “Associate” class. I suggest the upcoming Office Bearers, Members of Executive Committee and Senior Members to devise measures for the improvement of membership strength.

## SECRETARIAT OF THE ASSOCIATION

In spite of limited staff, the smooth and hardworking of staff deserves appreciation for the commendable services rendered during the year under report by taking vital interest in the affairs of the Association. I am pleased to put on record my great acknowledgment for efficient working of the all the Secretariat staff. I'd also like to acknowledge my sincere thanks to the Central Office of Pakistan Tanners' Association, Karachi for their full cooperation and support extended to me during this period.

## CONCLUSION

In the end, I'm thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year, complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

**AZMAT SALEEM**

Chairman, Pakistan Tanners' Association  
Northern Zone

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Leather is      Made by Chemistry  
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Our main production is in cow and Buffalo and presently we are producing

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37981523, 37981780

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[hmbharoon@gmail.com](mailto:hmbharoon@gmail.com).

Website : [www.hmbtanneries.com](http://www.hmbtanneries.com)



# ANNUAL REPORT 2021-2022



## **Pakistan Tanners Association** *(SOUTHERN ZONE)*

*Presented by*

***Mr. Aziz Ahmed***

*Chairman, PTA (Southern Zone)*

### ***Southern Zone Office***

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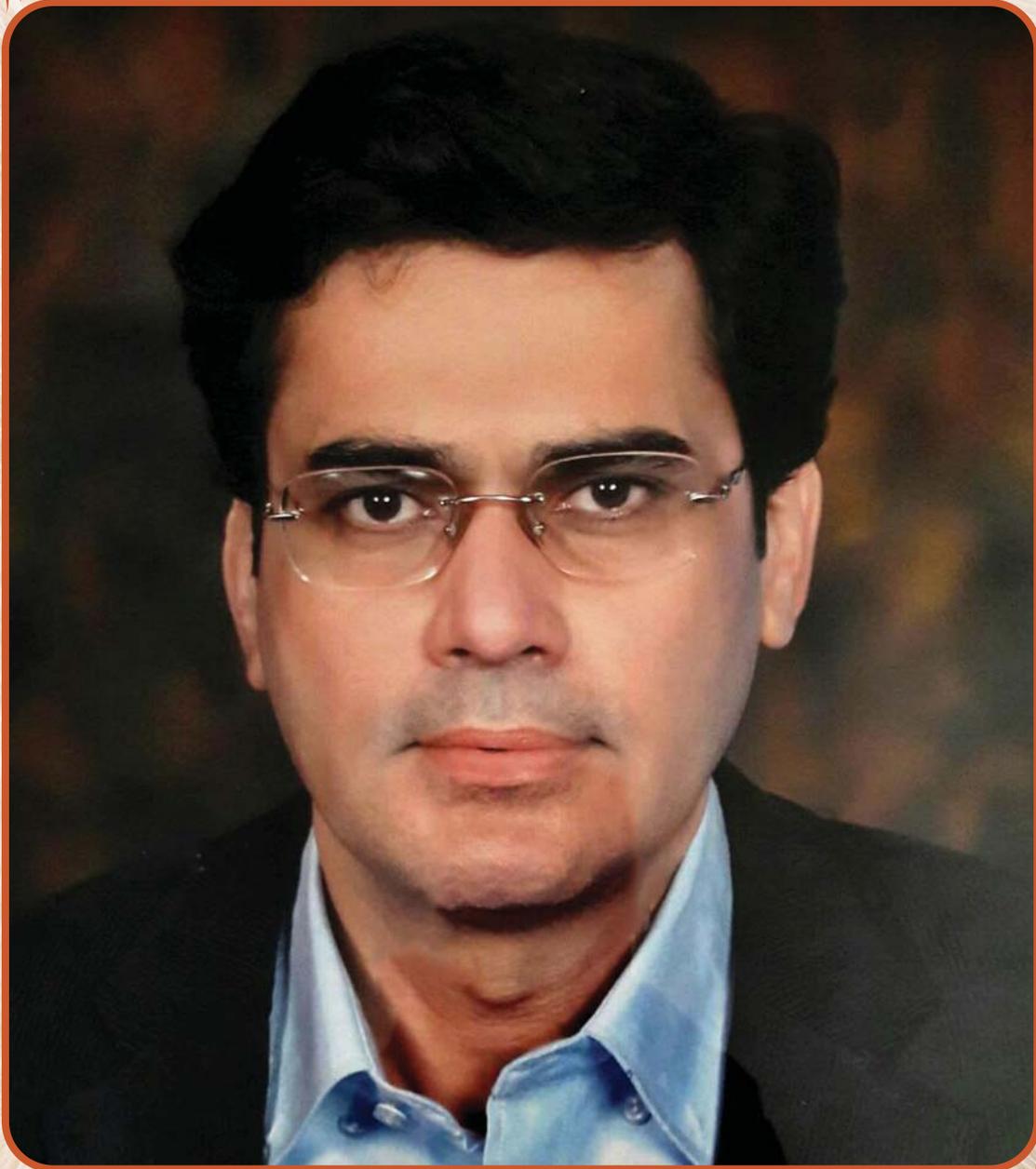
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*Email: ptasz@pakistantanners.org, ptasouthernzone@gmail.com*

*Website: www.pakistantanners.org*



**Aziz Ahmed**



**Chairman**

*Pakistan Tanner's Association (Southern Zone)*

## PAKISTAN TANNERS ASSOCIATION (SOUTHERN ZONE) ANNUAL REPORT FOR 2021-22 *BY AZIZ AHMED CHAIRMAN*

I am grateful to Almighty Allah for kindly having chosen me to serve the local Leather Association as Chairman of PTA (S.Z) for the year 2021-22 and hence blessed me with onerous responsibility to work to contribute for promotion of local exporting leather industry which is a source of livelihood for a large number of people.

It is my privilege to present this Annual Report 2021-22 of the outgoing Executive Committee of PTA (S.Z) under my Chairmanship and its various Sub-Committees and to present their performance and efforts during the past year for the uplift & betterment of our leather Industry for review by its members. This feedback will certainly help the future Executive Committee to take directions and put more efforts to achieve the goal of further amelioration of our Leather Industry next year.

I commence my Report with the expression of my sincere wishes that our beloved country will over-come its current financial problems, eliminate energy shortage, control Law & order, provide enabling atmosphere & level playing field to the Leather Industry so that it may flourish to realize its full potential. This enables us grow and face the global competitors and earn foreign exchange for our country and continue to provide livelihood to hundreds of thousands of people associated with this Leather Industry directly and indirectly across the country.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

I am proud to acknowledge that the Executive Committee always had the opportunity of referring the key issues to its very senior PTA members like Mr. Ejaz Ahmed Sheikh, Mr. Hamid A. Zahur & Muhammad Shafi for guidance whenever needed. They have been our trail-blazers. The young leadership of local leather Industry is indebted to them.

I am glad to record that as Chairman of PTA (S.Z), I received full, unrestrained cooperation of the Vice Chairman, Mr. Yousuf Shafiq in my efforts to redress the problems of PTA (S.Z) members which were referred to it. In fact, I feel proud to write that entire Executive Committee consisting of 10 - Members worked as a well-knit

body. Its members contributed in one way or the other to achieve the mission of the Association.

The total PTA (S.Z) members after renewal for the year 2021-22 is as under :

Corporate Class Members : 55

Associate Class Members : 49

**Earlier at the start of the year, new Executive Committee was installed as a result of Association's election for 2021-22. It consisted of the following members :**

## **Executive Committee - PTA S.Z 2021-22**

1. Mr. Aziz Ahmed	Chairman
2. Mr. Yousuf Shafiq	V. Chairman
3. Mr. Farooq Ahmed	Member, E/C
4. Mr. Tariq Mahmood	~ ~ ~ " " ~ ~
5. Mr. M. Saleem Ahmed	~ ~ ~ " " ~ ~
6. Mr. M. Danish Khan	~ ~ ~ " " ~ ~
7. Mr. Khawaja Masood Ahmed	~ ~ ~ " " ~ ~
8. Mr. Afnan Shehzad	~ ~ ~ " " ~ ~
9. Mr. Shaikat Ali	~ ~ ~ " " ~ ~
10. Mr. Sheikh Azhar Saeed	~ ~ ~ " " ~ ~

**The following combination of new elected alongwith sitting members constituted the Executive Committee for 2021-22 :**

### Corporate Class

#### New Elected Members :

1. Mr. M. Danish Khan
2. Mr. Khawaja Masood Ahmed
3. Mr. Shaikh Azhar Saeed
4. Mr. Shaukat Ali

#### Sitting Members

1. Mr. Tariq Mahmood
2. Mr. M. Saleem Ahmed
3. Mr. Yousuf Shafiq
4. Mr. Afnan Shehzad

Associate ClassNew Elected Members :Sitting Members

5. Mr. Farooq Ahmed

5. Mr. Aziz Ahmed

I am thankful to all my Executive Committee colleagues, for their cooperation extended to me in discharging my onerous responsibilities. They were always willing to work. The Vice Chairman, Mr. Yousuf Shafiq always extended his full cooperation and participated in efforts for achieving goal of wellbeing and uplift of our leather Industry. I feel that it had not been possible for me without his persistent cooperation and efforts to carryout my responsibilities so effectively as Chairman.

I also acknowledge the help and cooperation which I got from Mr. Ejaz Ahmed Sheikh. He played a very active role in Executive Committee discussions. His advices were very useful. I am thankful to Mr. Amanullah Aftab. He regularly attended our meetings despite being busy at PTA Central as its Chairman.

The following Sub-Committee were constituted after taking over of the new Executive Committee to run the affairs of PTA on democratic lines. Powers were delegated to the relevant Sub-Committees to deal and resolve various problems & issues that are generally referred to PTA (S.Z).

**SUB-COMMITTEES**

- i) Finance & Administration Sub-Committee
- ii) New Membership Sub-Committee
- iii) Infrastructure Sub-Committee
- iv) Arbitration Sub-Committee
- v) Electric / Gas Sub-Committee
- vi) Import Export Related Issues

**CHAIRMAN**

Mr. Aziz Ahmed

“” “” “”

“” “” “”

Mr. Gulzar Firoz

Mr. Khawaja Liaquat Mahmood

Mr. Ejaz Ahmed Sheikh

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

I must also thank our Secretary PTA (S.Z) Mr. Raiyan Muhammad who has worked hard for Infrastructure Work.

I must also thank our senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.



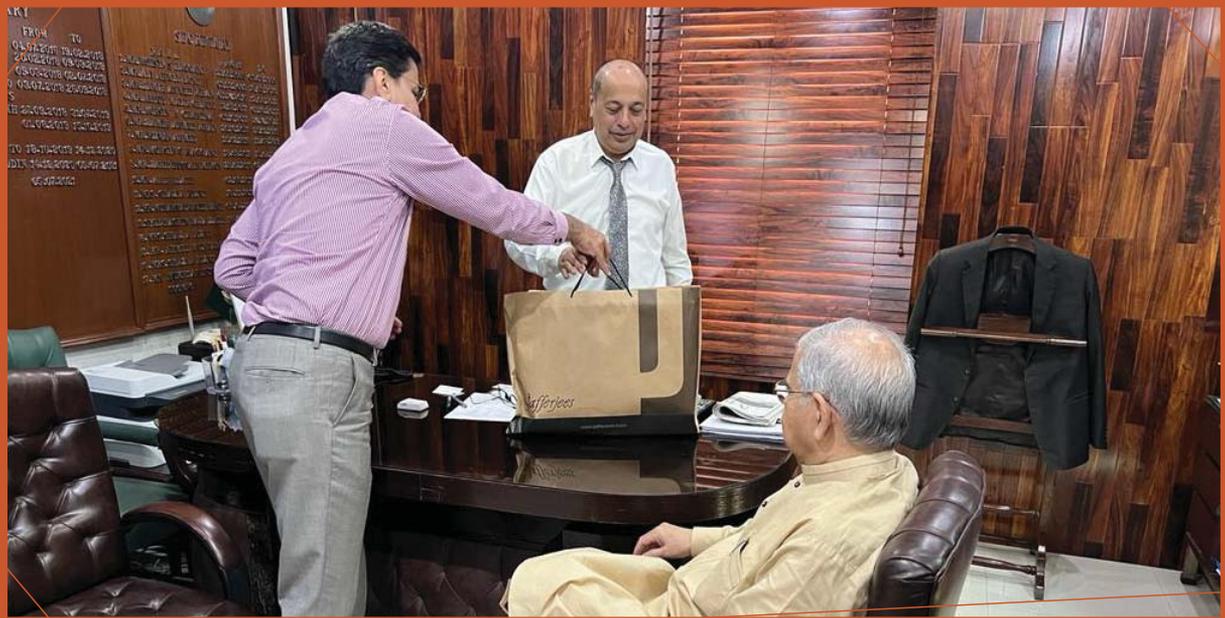
MEETING HELD WITH SECRETARY INDUSTRIES & COMMERCE, GOVT OF SINDH  
MR. AMIR KHURSHEED IN PTA (S.Z) OFFICE ON 15-JAN-2022.  
MR. AMANULLAH AFTAB, CHAIRMAN PTA-CENTRAL, MR. EJAZ AHMED SHEIKH, CHAIRMAN NILT &  
MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) PRESENTED SHEILD TO RESPECTED CHIEF GUEST



A detailed meeting of PTA (S.Z) Infrastructure Committee led by Mr. Aziz Ahmed, was held with KITE Officials, regarding Infrastructural Works been carried out in Sector 7/A. Meeting was held on 08-Feb-2022 in KITE Office.



A delegation of Leather Exporters & Manufacturers led by Chairman PTA (S.Z) Mr. Aziz Ahmed met Mr. Imran Maniar, MD SSGC at his office on Tuesday 08-Feb-2022. Major issues like Zero Gas Pressure, Un-Announced Gas Load Shedding & Non Availability of Gas were discussed in length.



MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) ALONG WITH MR. EJAZ AHMED SHEIKH MET, MR. AMIR KHURSHED, SECRETARY INDUSTRIES & COMMERCE, GOVT OF SINDH IN HIS OFFICE. DURING THE MEETING MAJOR ISSUES PERTAINING TO LEATHER INDUSTRY, SECTOR 7/A, KIA WERE DISCUSSED. MEETING WAS HELD ON 25-APR-2022.



A MEETING WAS HELD WITH BRIGADIER MUHAMMAD SHABBIR KHAN, SECTOR COMMANDER, BHITTAI RANGERS CHAIRED BY MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) REGARDING SMOOTH FLOW OF LOGISTICS DURING UP-COMING EID-UL-AZHA, IN PTA OFFICE ON 01-JUNE-2022.



MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) & CHAIRMAN INFRASTRUCTURE COMMITTEE, CALLED A MEETING IN PTA (S.Z) OFFICE TO DISCUSS INFRASTRUCTURAL WORKS BEEN CARRIED OUT IN SECTOR 7/A, KIA ON 02-JUNE-2022.



MR. AMANULLAH AFTAB, CHAIRMAN PTA-CENTRAL PRESENTING CERTIFICATE OF APPRECIATION TO MR. KHAWAJA LIAQUAT MAHMOOD, CHAIRMAN K-ELECTRIC SUB-COMMITTEE PTA (S.Z) FOR HIS UNTIRING EFFORTS IN RESOLVING ELECTRICITY ISSUES AND ALSO RESOLVING PROLONG ISSUE OF WAKHI IN SECTOR 7/A, KIA.





A FULL BOARD CONCLUSIVE MEETING REGARDING RAW SKINS COLLECTION & LOGISTICS ON EID-UL-AZHA WAS HELD IN PTA (S.Z) OFFICE, PRESIDED BY PTA-CENTRAL CHAIRMAN, MR. AMANULLAH AFTAB ALONG WITH MR. AZIZ AHMED PTA (S.Z) CHAIRMAN, MR. YOUSUF SHAFIQ PTA (S.Z) VICE CHAIRMAN AND OTHER RESPECTABLE MEMBERS OF PTA ASSOCIATION. LAW ENFORCEMENT AGENCIES OFFICIALS, POLICE OFFICIALS, TRAFFIC POLICE OFFICIALS AND SINDH SOLID WASTE MANAGEMENT BOARD OFFICIALS WERE THE DISTINGUISHED GUESTS.





MR. YOUSUF SHAFIQ, ACTING CHAIRMAN PTA (S.Z) & MR. KHAWAJA LIAQUAT MAHMOOD, CHAIRMAN K-ELECTRIC & GAS SUB-COMMITTEE, CALLED K-ELECTRIC OFFICIALS FOR LUNCHEON MEETING IN PTA (S.Z) OFFICE TO DISCUSS UN-INTERRUPTED SUPPLY OF ELECTRICITY DURING EID-UL-AZHA. MEETING WAS HELD ON 14-JUNE-2022.





MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) ALONG WITH MR. YOUSUF SHAFIQUE & FAROOQ AHMED MET, DEPUTY COMMISSIONER, DISTRICT KORANGI, IN HIS OFFICE. DURING THE MEETING TO DISCUSSED ISSUES OF LEATHER INDUSTRY, SECTOR 7/A, KIA.





MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) ALONG WITH MR. YOUSUF SHAFIQUE, MR. EJAZ AHMED SHEIKH, MR. M. DANISH KHAN, MR. SHAUKAT ALI & MR. MUHAMMAD RAIYAN, SECRETARY PTA (S.Z), MET ADMINISTRATOR KARACHI, IN HIS OFFICE. DURING THE MEETING TO DISCUSSED MAJOR ISSUES OF LEATHER INDUSTRY, SECTOR 7/A, KIA.





MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) ALONG WITH MR. BILAL AHMED MET D.G. KDA, IN HIS OFFICE.





MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) ALONG WITH PTA MEMBERS BETWEEN DIRECTORS TAXES, LOCAL TAX & RECOVERIES DEPARTMENT, DMC - KORANGI.







A LUNCHEON MEETING WAS HELD IN HONOR OF MR. MUHAMMAD IQBAL MEMON, COMMISSIONER KARACHI IN PTA (S.Z) OFFICE



MR. YOUSUF SHAFIQUE, VICE CHAIRMAN PTA (S.Z) PRESENTING SHEILD TO DEPUTY COMMISSIONER, DISTRICT KORANGI DURING LUNCHEON MEETING IN PTA (S.Z) OFFICE



MR. AZIZ AHMED, CHAIRMAN PTA (S.Z) HAVING ONE TO ONE MEETING WITH DEPUTY COMMISSIONER KORANGI IN HIS OFFICE REGARDING TRADE LICENCE & MARKET COMMITTEE ISSUES.



A MEETING WAS HELD WITH MR. ADNAN RAHMAN, GM EAST REGION, SSGC IN PTA (S.Z) OFFICE, PRESIDED JOINTLY BY MR. AZIZ AHMED & MR. HAMID ZAHUR REGARDING SHORTAGE OF GAS IN WINTER SEASON AND CONNECTIONS IN INTERLINK STREETS.

## **THE SECRETARIAT AT PTA.**

Before I conclude my report I also appreciate the untiring efforts of the Secretary PTA (S.Z) Mr. Raiyan Muhammad in particular and all the Secretariat Staff who remained committed and dedicated to their work throughout my tenure and I hope that they will keep discharging their duties with more devotion in future as well.

I once again thank the Mr. Yousuf Shafique, Vice Chairman, all the members of my Executive Committee & Sub-Committees for encouraging me and fully supporting me in taking up all challenges and achieving above started improvements for our leather industry.

I thank you and bid farewell with prayers that may Allah. The Almighty bless this Industry and that it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.

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